# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## FORM 10-Q

# $/\underline{X}\!\!/$ QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2011

OR

[] TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE
SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_

Commission file number 1-11840

### THE ALLSTATE CORPORATION

(Exact name of registrant as specified in its charter)

Delaware		36-38	371531	
(State or other jurisdiction of incorporation or organization)		(I.R.S. Employer	Identification No.)	
2775 Sanders Road, Northbroo (Address of principal executive o	-	<b>60062</b> (Zip Code)		
(847) 402-5 (Registrant's telephone numbe		a code)		
Indicate by check mark whether the registrant (1) has filed all reports required to be filed nonths (or for such shorter period that the registrant was required to file such reports), and (2) has				preceding 12
Yes X	No			
Indicate by check mark whether the registrant has submitted electronically and posted on losted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding ruch files).				
Yes X	No			
Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer is accelerated filer, "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Excelerated filer.		erated filer, or a smaller rep	orting company. See the definiti	ons of "larg
arge accelerated filer X	Acc	elerated filer		
Non-accelerated filer (Do not check if a smaller reporting company)	Sma	ller reporting company		
Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2	of the Exchange	e Act).		
Yes	No X			
As of April 18, 2011, the registrant had 522,960,958 common shares, \$.01 par value, outstar	nding.			

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### PART I. FINANCIAL INFORMATION

### ITEM 1. FINANCIAL STATEMENTS

# THE ALLSTATE CORPORATION AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

(\$ in millions, except per share data)		Three months ended March 31,			
		2011		2010	
		(un	audited)		
Revenues					
Property-liability insurance premiums	\$	6,448	\$	6,503	
Life and annuity premiums and contract charges  Net investment income		569 982		544 1,050	
Realized capital gains and losses:		902		1,050	
Total other-than-temporary impairment losses		(156)		(250)	
Portion of loss recognized in other comprehensive income		(27)		(5)	
Net other-than-temporary impairment losses recognized in earnings		(183)		(255)	
Sales and other realized capital gains and losses		279		(93)	
Total realized capital gains and losses		96		(348)	
		8,095		7,749	
Costs and expenses					
Property-liability insurance claims and claims expense		4,476		4,792	
Life and annuity contract benefits Interest credited to contractholder funds		454 418		442 463	
Amortization of deferred policy acquisition costs		1,051		463 1,014	
Operating costs and expenses		838		829	
Restructuring and related charges		9		11	
Interest expense		92		92	
•		7,338		7,643	
(Loss) gain on disposition of operations		(23)		1_	
Income from operations before income tax expense (benefit)		734		107	
Income tax expense (benefit)		215		(13)	
meone an expense (senency		210		(15)	
Net income	\$	519	\$	120	
Earnings per share:					
Net income per share - Basic	\$	0.98	\$	0.22	
The medial per state. Butter	Ψ		_		
Weighted average shares - Basic	_	531.0	_	540.5	
Net income per share - Diluted	\$	0.97	\$	0.22	

541.8

Cash dividends declared per share

0.21 \$

0.20

See notes to condensed consolidated financial statements.

### THE ALLSTATE CORPORATION AND SUBSIDIARIES

## CONDENSED CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

(\$ in millions, except par value data)		March 31, 2011		December 31, 2010
Assets	_	(unaudited)		
Investments				
Fixed income securities, at fair value (amortized cost \$79,292 and \$78,786)	\$	80,242	\$	79,612
Equity securities, at fair value (cost \$3,792 and \$4,228)		4,437		4,811
Mortgage loans		6,582		6,679
Limited partnership interests		4,077		3,816
Short-term, at fair value (amortized cost \$1,986 and \$3,279)		1,986		3,279
Other		2,287		2,286
Total investments	_	99,611		100,483
Cash		641		562
Premium installment receivables, net		4,842		4,839
Deferred policy acquisition costs		4,697		4,769
Reinsurance recoverables, net		6,589		6,552
Accrued investment income		885		809
Deferred income taxes		612		784
Property and equipment, net		912		921
Goodwill		874		874
Other assets		2,159		1,605
Separate Accounts		8,603		8,676
Total assets	\$	130,425	\$	130,874
Liabilities				
Reserve for property-liability insurance claims and claims expense	\$	19,494	\$	19,468
Reserve for life-contingent contract benefits	Ψ	13,552	Ψ	13,482
Contractholder funds		46,834		48,195
Unearned premiums		9,563		9,800
Claim payments outstanding		9,303 761		737
Other liabilities and accrued expenses		6,369		5,564
Long-term debt		5,908		5,908
Separate Accounts		8,603		8,676
Total liabilities	_	111,084	-	111,830
Constitution of Contract Line 1971 and Contra	_			
Commitments and Contingent Liabilities (Note 10)  Equity				
Preferred stock, \$1 par value, 25 million shares authorized, none issued				
Common stock, \$.01 par value, 2.0 billion shares authorized and 900 million issued, 524 million and 533 million shares				
outstanding		9		9
Additional capital paid-in		3,156		3,176
Retained income		32,377		31,969
Deferred ESOP expense		(42)		(44)
Treasury stock, at cost (376 million and 367 million shares)		(16,173)		(15,910)
Accumulated other comprehensive income:		, ,		` '
Unrealized net capital gains and losses:				
Unrealized net capital losses on fixed income securities with OTTI		(167)		(190)
Other unrealized net capital gains and losses		1,186		1,089
Unrealized adjustment to DAC, DSI and insurance reserves		60		36
Total unrealized net capital gains and losses	_	1,079		935
Unrealized foreign currency translation adjustments		79		69
Unrecognized pension and other postretirement benefit cost		(1,173)		(1,188)
Total accumulated other comprehensive loss	_	(15)		(184)
Total shareholders' equity	_	19,312		19,016
Noncontrolling interest		19,312		28
	_	19,341		19,044
Total equity	_		<u> </u>	130,874
Total liabilities and equity	*=	130,425	Ψ	130,8/4

See notes to condensed consolidated financial statements.

### THE ALLSTATE CORPORATION AND SUBSIDIARIES

#### CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(\$ in millions)			nonths end arch 31,	ded
		2011		2010
Cash flows from operating activities	_	(un	audited)	
Net income	\$	519	\$	120
Adjustments to reconcile net income to net cash provided by operating activities:				
Depreciation, amortization and other non-cash items		31		16
Realized capital gains and losses		(96)		348
Loss (gain) on disposition of operations		23		(1)
Interest credited to contractholder funds		418		463
Changes in:				
Policy benefits and other insurance reserves		(58)		188
Unearned premiums		(248)		(261)
Deferred policy acquisition costs		72		30
Premium installment receivables, net		3		24
·				
Reinsurance recoverables, net		(117)		(72)
Income taxes		200		73
Other operating assets and liabilities	_	(21)		36
Net cash provided by operating activities		726		964
Cash flows from investing activities				
Proceeds from sales				
Fixed income securities		8,363		4,930
Equity securities		642		1,990
Limited partnership interests		113		146
Mortgage loans		26		3
Other investments		63		37
Investment collections				
Fixed income securities		1,201		1,122
Mortgage loans		88		263
Other investments		77		18
Investment purchases				
Fixed income securities		(10,207)		(7,099)
Equity securities		(144)		(556)
Limited partnership interests		(334)		(185)
Mortgage loans		(26)		(1)
Other investments		(58)		(43)
Change in short-term investments, net		1,649		411
Change in other investments, net		(119)		(49)
Purchases of property and equipment, net		(48)		(24)
Disposition of operations		(1)		(24)
	_	1,285	· -	963
Net cash provided by investing activities	_	1,205		903
Cash flows from financing activities		F0.6		020
Contractholder fund deposits		596		828
Contractholder fund withdrawals		(2,122)		(2,569)
Dividends paid		(107)		(107)
Treasury stock purchases		(305)		(5)
Shares reissued under equity incentive plans, net		9		14
Excess tax benefits on share-based payment arrangements		(3)		(2)
Other				6
Net cash used in financing activities		(1,932)		(1,835)
Net increase in cash		79		92
Cash at beginning of period		562		612
Cash at end of period	\$	641	\$	704

See notes to condensed consolidated financial statements.

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# THE ALLSTATE CORPORATION AND SUBSIDIARIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

#### 1. General

### **Basis of presentation**

The accompanying condensed consolidated financial statements include the accounts of The Allstate Corporation and its wholly owned subsidiaries, primarily Allstate Insurance Company ("AIC"), a property-liability insurance company with various property-liability and life and investment subsidiaries, including Allstate Life Insurance Company ("ALIC") (collectively referred to as the "Company" or "Allstate").

The condensed consolidated financial statements and notes as of March 31, 2011, and for the three-month periods ended March 31, 2011 and 2010 are unaudited. The condensed consolidated financial statements reflect all adjustments (consisting only of normal recurring accruals), which are, in the opinion of management, necessary for the fair presentation of the financial position, results of operations and cash flows for the interim periods. These condensed

consolidated financial statements and notes should be read in conjunction with the consolidated financial statements and notes thereto included in the Company's Annual Report on Form 10-K for the year ended December 31, 2010. The results of operations for the interim periods should not be considered indicative of results to be expected for the full year.

To conform to the current year presentation, certain amounts in the prior year condensed consolidated financial statements and notes have been reclassified.

#### Adopted accounting standards

Consolidation Analysis Considering Investments Held through Separate Accounts

In April 2010, the Financial Accounting Standards Board ("FASB") issued guidance clarifying that an insurer is not required to combine interests in investments held in a qualifying separate account with its interests in the same investments held in the general account when performing a consolidation evaluation. The adoption of this guidance as of January 1, 2011 had no impact on the Company's results of operations or financial position.

Disclosure of Supplementary Pro Forma Information for Business Combinations

In December 2010, the FASB issued disclosure guidance for entities that enter into business combinations that are material. The guidance specifies that if an entity presents comparative financial statements, the entity should disclose proforma revenue and earnings of the combined entity as though the business combination that occurred during the current year had occurred as of the beginning of the comparable prior annual reporting period only. The guidance expands the supplemental pro forma disclosures to include a description of the nature and amount of material, nonrecurring pro forma adjustments directly attributable to the business combination. The Company will apply the guidance to any business combinations entered into on or after January 1, 2011.

### Pending accounting standards

Accounting for Costs Associated with Acquiring or Renewing Insurance Contracts

In October 2010, the FASB issued guidance modifying the definition of the types of costs incurred by insurance entities that can be capitalized in the acquisition of new and renewal contracts. The guidance specifies that the costs must be based on successful efforts. The guidance also specifies that advertising costs should be included as deferred acquisition costs only when the direct-response advertising accounting criteria are met. If application of the guidance would result in the capitalization of acquisition costs that had not been capitalized prior to adoption, the entity may elect not to capitalize those additional costs. The new guidance is effective for reporting periods beginning after December 15, 2011 and should be applied prospectively, with retrospective application permitted. The Company is in the process of evaluating the impact of adoption on the Company's results of operations and financial position.

Criteria for Classification as a Troubled Debt Restructuring ("TDR")

In April 2011, the FASB issued clarifying guidance related to determining whether a loan modification or restructuring should be classified as a TDR. The additional guidance provided pertains to the two criteria used to determine whether a TDR exists, specifically whether the creditor has granted a concession and whether the debtor is experiencing financial difficulties. The new guidance is effective for reporting periods beginning on or after June 15, 2011 with early adoption permitted. The guidance related to the identification of a TDR is to be applied retrospectively to the beginning of the annual period of adoption. The measurement of impairment on a TDR

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# THE ALLSTATE CORPORATION AND SUBSIDIARIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

identified under this guidance is effective prospectively. Disclosures about the credit quality of financing receivables and the allowance for credit losses previously deferred for TDRs, is also effective for reporting periods beginning on or after June 15, 2011. The Company is in the process of evaluating the impact of adoption, which is not expected to be material to the Company's results of operations and financial position.

### 2. Earnings per share

Basic earnings per share is computed using the weighted average number of common shares outstanding, including unvested participating restricted stock units. Diluted earnings per share is computed using the weighted average number of common and dilutive potential common shares outstanding. For the Company, dilutive potential common shares consist of outstanding stock options and unvested non-participating restricted stock units.

The computation of basic and diluted earnings per share for the three months ended March 31 is presented in the following table.

(\$ in millions, except per share data)	-	2011	_	2010
Numerator:				
Net income	\$	519	\$	120
Denominator:				
Weighted average common shares outstanding		531.0		540.5
Effect of dilutive potential common shares:				
Stock options		2.2		1.3
Restricted stock units (non-participating)		0.4		
Weighted average common and dilutive potential common shares outstanding		533.6	_	541.8
Earnings per share - Basic	\$	0.98	\$	0.22

The effect of dilutive potential common shares does not include the effect of options with an anti-dilutive effect on earnings per share because their exercise prices exceed the average market price of Allstate common shares during the period or for which the unrecognized compensation cost would have an anti-dilutive effect. Options to purchase 30.4 million and 24.4 million Allstate common shares, with exercise prices ranging from \$27.36 to \$62.84 and \$27.36 to \$64.53, were outstanding for the three-month periods ended March 31, 2011 and 2010, respectively, but were not included in the computation of diluted earnings per share in those periods.

### 3. Supplemental Cash Flow Information

Non-cash investment exchanges, including modifications of certain mortgage loans (primarily refinances at maturity with no concessions granted to the borrower), fixed income securities, limited partnerships and other investments, as well as mergers completed with equity securities, totaled \$53 million and \$51 million for the three months ended March 31, 2011 and 2010, respectively.

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# THE ALLSTATE CORPORATION AND SUBSIDIARIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

Liabilities for collateral received in conjunction with the Company's securities lending program and over-the-counter ("OTC") derivatives are reported in other liabilities and accrued expenses or other investments. The accompanying cash flows are included in cash flows from operating activities in the Condensed Consolidated Statements of Cash Flows along with the activities resulting from management of the proceeds, which for the three months ended March 31 are as follows:

(\$ in millions)	2011			2010
Net change in proceeds managed				
Net change in short-term investments	\$	(351)	\$	171
Operating cash flow (used) provided		(351)		171
Net change in cash		(3)		6
Net change in proceeds managed	\$	(354)	\$	177
Net change in liabilities				
Liabilities for collateral, beginning of year	\$	(484)	\$	(658)
Liabilities for collateral, end of period		(838)		(481)
Operating cash flow provided (used)	\$	354	\$	(177)

### 4. Investments

### Fair values

The amortized cost, gross unrealized gains and losses and fair value for fixed income securities are as follows:

(\$ in millions)		Amortized	Gross unrealized			Fair	
		cost		Gains		Losses	value
March 31, 2011	_		_		_		 
U.S. government and agencies	\$	6,509	\$	277	\$	(20)	\$ 6,766
Municipal		15,500		367		(621)	15,246
Corporate		41,095		1,675		(375)	42,395
Foreign government		2,822		306		(11)	3,117
Residential mortgage-backed securities ("RMBS")		6,907		195		(572)	6,530
Commercial mortgage-backed securities							
("CMBS")		2,156		63		(166)	2,053
Asset-backed securities ("ABS")		4,280		82		(251)	4,111
Redeemable preferred stock	_	23		1	_		 24
Total fixed income securities	\$	79,292	\$	2,966	\$	(2,016)	\$ 80,242
December 31, 2010							
U.S. government and agencies	\$	8,320	\$	327	\$	(51)	\$ 8,596
Municipal		16,201		379		(646)	15,934
Corporate		36,260		1,816		(421)	37,655
Foreign government		2,821		347		(10)	3,158
RMBS		8,509		216		(732)	7,993
CMBS		2,213		58		(277)	1,994
ABS		4,425		113		(294)	4,244
Redeemable preferred stock	_	37		1	_		 38
Total fixed income securities	\$	78,786	\$	3,257	\$	(2,431)	\$ 79,612

# THE ALLSTATE CORPORATION AND SUBSIDIARIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

#### **Scheduled maturities**

The scheduled maturities for fixed income securities are as follows as of March 31, 2011:

(\$ in millions)	Amortized			Fair
		cost		value
Due in one year or less	\$	2,699	\$	2,741
Due after one year through five years		24,998		25,760
Due after five years through ten years		19,348		20,199
Due after ten years		21,060		20,901
		68,105		69,601
RMBS and ABS		11,187		10,641
Total S	\$	79,292	\$	80,242

Actual maturities may differ from those scheduled as a result of prepayments by the issuers. Because of the potential for prepayment on RMBS and ABS, they are not categorized by contractual maturity. CMBS are categorized by contractual maturity because they generally are not subject to prepayment risk

#### Net investment income

Net investment income for the three months ended March 31 is as follows:

(\$ in millions)	2011	2010
Fixed income securities	\$ 900	\$ 959
Equity securities	19	21
Mortgage loans	89	104
Limited partnership interests	10	6
Short-term investments	2	2
Other	11	1
Investment income, before expense	 1,031	 1,093
Investment expense	(49)	(43)
Net investment income	\$ 982	\$ 1,050

### Realized capital gains and losses

Realized capital gains and losses by asset type for the three months ended March 31 are as follows:

(\$ in millions)		2011		2010
Fixed income securities	\$ _	(27)	\$	(136)
Equity securities		122		14
Mortgage loans		(6)		(25)
Limited partnership interests		68		(21)
Derivatives		(67)		(185)
Other	_	6	_	5
Realized capital gains and losses	\$ _	96	\$	(348)

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# THE ALLSTATE CORPORATION AND SUBSIDIARIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

Realized capital gains and losses by transaction type for the three months ended March 31 are as follows:

(\$ in millions)	2011	2010
Impairment write-downs	\$ (114)	\$ (223)
Change in intent write-downs	(69)	(32)
Net other-than-temporary impairment losses recognized in earnings	 (183)	 (255)
Sales	283	88
Valuation of derivative instruments	22	(155)
Settlements of derivative instruments	(89)	(30)
Equity method of accounting ("EMA") limited partnership income	63	4
Realized capital gains and losses	\$ 96	\$ (348)

Gross gains of \$211 million and \$142 million and gross losses of \$88 million and \$74 million were realized on sales of fixed income securities during the three months ended March 31, 2011 and 2010, respectively.

Other-than-temporary impairment losses by asset type for the three months ended March 31 are as follows:

(\$ in millions)		2011		2010						
		Included		_			Included			
	Gross	in OCI	Net		Gross		in OCI		Net	
Fixed income securities:								_		
Municipal	\$ (27)	\$ (2)	\$ (29)	\$	(37)	\$		\$	(37)	
Corporate	(5)	1	(4)		(47)		3		(44)	
Foreign government	(1)		(1)							
RMBS	(72)	(25)	(97)		(88)		(7)		(95)	
CMBS	(16)	(4)	(20)		(26)				(26)	
ABS	(7)	3	(4)		(3)		(1)		(4)	
Total fixed income securities	(128)	(27)	(155)		(201)		(5)	_	(206)	
Equity securities	(20)		(20)		(6)				(6)	
Mortgage loans	(6)		(6)		(19)				(19)	
Limited partnership interests	(1)		(1)		(24)				(24)	
Other	(1)		(1)							
Other-than-temporary impairment losses	\$ (156)	\$ (27)	\$ (183)	\$	(250)	\$	(5)	\$	(255)	

The total amount of other-than-temporary impairment losses included in accumulated other comprehensive income at the time of impairment for fixed income securities, which were not included in earnings, are presented in the following table. The amount excludes \$274 million and \$322 million as of March 31, 2011 and December 31, 2010, respectively, of net unrealized gains related to changes in valuation of the fixed income securities subsequent to the impairment measurement date.

(\$ in millions)	March 31, 2011		December 31, 2010
Municipal	\$ (14)	\$	(27)
Corporate	(32)		(31)
RMBS	(417)		(467)
CMBS	(42)		(49)
ABS	 (26)	_	(41)
Total	\$ (531)	\$	(615)

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# THE ALLSTATE CORPORATION AND SUBSIDIARIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

Three months anded

Rollforwards of the cumulative credit losses recognized in earnings for fixed income securities held as of March 31 are as follows:

	March 31								
(\$ in millions)	2011		2010						
Beginning balance	\$ (1,046)	\$	(1,187)						
Additional credit loss for securities previously other-than-temporarily impaired	(59)		(101)						
Additional credit loss for securities not previously other-than-temporarily impaired	(27)		(79)						
Reduction in credit loss for securities disposed or collected	153		131						
Reduction in credit loss for securities the Company has made the decision to sell or more likely than not									
will be required to sell	15								
Change in credit loss due to accretion of increase in cash flows	 1								
Ending balance	\$ (963)	\$	(1,236)						

The Company uses its best estimate of future cash flows expected to be collected from the fixed income security, discounted at the security's original or current effective rate, as appropriate, to calculate a recovery value and determine whether a credit loss exists. The determination of cash flow estimates is inherently subjective and methodologies may vary depending on facts and circumstances specific to the security. All reasonably available information relevant to the collectability of the security, including past events, current conditions, and reasonable and supportable assumptions and forecasts, are considered when developing the estimate of cash flows expected to be collected. That information generally includes, but is not limited to, the remaining payment terms of the security, prepayment speeds, foreign exchange rates, the financial condition and future earnings potential of the issue or issuer, expected defaults, expected recoveries, the value of underlying collateral, vintage, geographic concentration, available reserves or escrows, current subordination levels, third party guarantees and other credit enhancements. Other information, such as industry analyst reports and forecasts, sector credit ratings, financial condition of the bond insurer for insured fixed income securities, and other market data relevant to the realizability of contractual cash flows, may also be considered. The estimated fair value of collateral will be used to estimate recovery value if the Company determines that the security is dependent on the liquidation of collateral for ultimate settlement. If the estimated recovery value and amortized cost of the security, a credit loss exists and other-than-temporary impairment for the difference between the estimated recovery value and amortized cost of the security, a credit loss exists and other-than-temporary impairment for the difference between the estimated recovery value for the security, the Company determines that the fixed income security does not have sufficient cash flow

### THE ALLSTATE CORPORATION AND SUBSIDIARIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

#### Unrealized net capital gains and losses

Unrealized net capital gains and losses included in accumulated other comprehensive income are as follows:

(\$ in millions)	Fair		Gross	ınreali	<b>Unrealized net</b>			
March 31, 2011	value	_	Gains		Losses	g	ains (losses)	
Fixed income securities	\$ 80,242	\$	2,966	\$	(2,016)	\$	950	
Equity securities	4,437		707		(62)		645	
Short-term investments	1,986							
Derivative instruments (1)	(26)				(30)		(30)	
EMA limited partnership interests (2)							7	
Unrealized net capital gains and losses, pre-tax							1,572	
Amounts recognized for:								
Insurance reserves (3)							(2)	
DAC and DSI (4)							95	
Amounts recognized							93	
Deferred income taxes							(586)	
Unrealized net capital gains and losses, after-tax						\$	1,079	

Included in the fair value of derivative instruments are \$(4) million classified as assets and \$22 million classified as liabilities.

Unrealized net capital gains and losses for limited partnership interest represent the Company's share of EMA limited partnerships' other comprehensive income. Fair value and gross gains and losses are not applicable.

The DAC and DSI adjustment balance represents the amount by which the amortization of DAC and DSI would increase or decrease if the unrealized gains or losses in the respective product portfolios were realized.

	Fair			Gross	unreali	<b>Unrealized net</b>		
December 31, 2010		value		Gains		Losses	ga	nins (losses)
Fixed income securities	\$	79,612	\$	3,257	\$	(2,431)	\$	826
Equity securities		4,811		646		(63)		583
Short-term investments		3,279						
Derivative instruments (1)		(17)		2		(24)		(22)
Unrealized net capital gains and losses, pre-tax							_	1,387
Amounts recognized for:								
Insurance reserves								(41)
DAC and DSI								97
Amounts recognized							-	56
Deferred income taxes								(508)
Unrealized net capital gains and losses, after-tax							\$	935

Included in the fair value of derivative instruments are \$2 million classified as assets and \$19 million classified as liabilities.

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### THE ALLSTATE CORPORATION AND SUBSIDIARIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

### Change in unrealized net capital gains and losses

The change in unrealized net capital gains and losses for the three months ended March 31, 2011 is as follows:

### (\$ in millions)

Fixed income securities Equity securities	\$	124 62
Derivative instruments		(8)
EMA limited partnership interests		7
Total		185
Amounts recognized for:		
Insurance reserves		39
DAC and DSI		(2)
Increase in amounts recognized	<u></u>	37
Deferred income taxes		(78)
Increase in unrealized net capital gains and losses	\$	144

The insurance reserves adjustment represents the amount by which the reserve balance would increase if the net unrealized gains in the applicable product portfolios were realized and reinvested at current lower interest rates, resulting in a premium deficiency. Although the Company evaluates premium deficiencies on the combined performance of life insurance and immediate annuities with life contingencies, the adjustment primarily relates to structured settlement annuities with life contingencies, in addition to annuity buy-outs and certain payout annuities with life

The Company has a comprehensive portfolio monitoring process to identify and evaluate each fixed income and equity security whose carrying value may be other-than-temporarily impaired.

For each fixed income security in an unrealized loss position, the Company assesses whether management with the appropriate authority has made the decision to sell or whether it is more likely than not the Company will be required to sell the security before recovery of the amortized cost basis for reasons such as liquidity, contractual or regulatory purposes. If a security meets either of these criteria, the security's decline in fair value is considered other than temporary and is recorded in earnings.

If the Company has not made the decision to sell the fixed income security and it is not more likely than not the Company will be required to sell the fixed income security before recovery of its amortized cost basis, the Company evaluates whether it expects to receive cash flows sufficient to recover the entire amortized cost basis of the security. The Company calculates the estimated recovery value by discounting the best estimate of future cash flows at the security's original or current effective rate, as appropriate, and compares this to the amortized cost of the security. If the Company does not expect to receive cash flows sufficient to recover the entire amortized cost basis of the fixed income security, the credit loss component of the impairment is recorded in earnings, with the remaining amount of the unrealized loss related to other factors recognized in other comprehensive income.

For equity securities, the Company considers various factors, including whether it has the intent and ability to hold the equity security for a period of time sufficient to recover its cost basis. Where the Company lacks the intent and ability to hold to recovery, or believes the recovery period is extended, the equity security's decline in fair value is considered other than temporary and is recorded in earnings. For equity securities managed by a third party, the Company has contractually retained its decision making authority as it pertains to selling equity securities that are in an unrealized loss position.

The Company's portfolio monitoring process includes a quarterly review of all securities to identify instances where the fair value of a security compared to its amortized cost (for fixed income securities) or cost (for equity securities) is below established thresholds. The process also includes the monitoring of other impairment indicators such as ratings, ratings downgrades and payment defaults. The securities identified, in addition to other securities for which the Company may have a concern, are evaluated for potential other-than-temporary impairment using all reasonably available information relevant to the collectability or recovery of the security. Inherent in the Company's evaluation of other-than-temporary impairment for these fixed income and equity securities are assumptions and estimates about the financial condition and future earnings potential of the issue or issuer. Some of the factors considered in evaluating whether a decline in fair value is other than temporary are: 1) the financial condition, near-term and long-term prospects of the issue or issuer, including relevant industry specific market conditions and trends, geographic location and implications of rating agency actions and offering prices; 2) the specific reasons that a security is in an unrealized loss position, including overall market conditions which could affect liquidity; and 3) the length of time and extent to which the fair value has been less than amortized cost or cost.

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# THE ALLSTATE CORPORATION AND SUBSIDIARIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

The following table summarizes the gross unrealized losses and fair value of fixed income and equity securities by the length of time that individual securities have been in a continuous unrealized loss position.

(\$ in millions)		Les	s than 12 mon	ths		12 months or more				Total		
	Number of issues		Fair value		Unrealized losses	Number of issues		Fair value		Unrealized losses		unrealized losses
March 31, 2011		_		_		-	_		-		_	
Fixed income securities												
U.S. government and agencies	33	\$	1,565	\$	(20)		\$		\$		\$	(20)
Municipal	815		3,767		(174)	395		2,573		(447)		(621)
Corporate	597		9,339		(188)	144		1,959		(187)		(375)
Foreign government	55		357		(11)	1		10				(11)
RMBS	281		493		(13)	357		1,458		(559)		(572)
CMBS	13		128		(3)	95		721		(163)		(166)
ABS	58	_	815	_	(6)	122	_	1,268	_	(245)	_	(251)
Total fixed income securities	1,852		16,464		(415)	1,114		7,989		(1,601)		(2,016)
Equity securities	788	_	600	_	(53)	38	_	74	_	(9)	_	(62)
Total fixed income and equity Securities	2,640	\$	17,064	\$	(468)	1,152	\$	8,063	\$	(1,610)	\$	(2,078)
Investment grade fixed income securities	1,702	\$	15,130	\$	(372)	750	\$	5,468	\$	(721)	\$	(1,093)
Below investment grade fixed income securities	150	_	1,334	_	(43)	364	_	2,521	_	(880)	_	(923)
Total fixed income securities	1,852	\$	16,464	\$	(415)	1,114	\$	7,989	\$	(1,601)	\$	(2,016)
December 31, 2010												
Fixed income securities												
U.S. government and agencies	32	\$	2,081	\$	(51)		\$		\$		\$	(51)
Municipal	847		4,130		(175)	411		2,715		(471)		(646)
Corporate	438		5,994		(186)	150		1,992		(235)		(421)
Foreign government	33		277		(9)	1		10		(1)		(10)
RMBS	280		583		(12)	422		1,939		(720)		(732)
CMBS	14		158		(3)	114		835		(274)		(277)
ABS	68	_	762	_	(8)	133	_	1,313		(286)	_	(294)
Total fixed income securities	1,712		13,985		(444)	1,231		8,804		(1,987)		(2,431)
Equity securities	773	_	610	_	(48)	44	_	91		(15)	_	(63)
Total fixed income and equity securities	2,485	\$ _	14,595	\$	(492)	1,275	\$ _	8,895	\$	(2,002)	\$ _	(2,494)
Investment grade fixed income securities	1,607	\$	13,280	\$	(408)	857	\$	6,217	\$	(943)	\$	(1,351)
Below investment grade fixed income securities	105		705		(36)	374		2,587		(1,044)	<u> </u>	(1,080)
Total fixed income securities	1,712	\$ =	13,985	\$ =	(444)	1,231	\$ _	8,804	\$	(1,987)	\$ _	(2,431)

As of March 31, 2011, \$1.04 billion of unrealized losses are related to securities with an unrealized loss position less than 20% of amortized cost or cost, the degree of which suggests that these securities do not pose a high risk of being other-than-temporarily impaired. Of the \$1.04 billion, \$805 million are related to unrealized losses on investment grade fixed income securities. Investment grade is defined as a security having a rating of Aaa, Aa, A or Baa from Moody's, a rating of AAA, AA, A or BBB from Standard & Poor's ("S&P"), Fitch, Dominion or Realpoint, a rating of aaa, aa, a or bbb from A.M. Best, or a comparable internal rating if an externally provided rating is not available. Unrealized losses on investment grade securities are principally related to widening credit spreads or rising interest rates since the time of initial purchase.

As of March 31, 2011, the remaining \$1.04 billion of unrealized losses are related to securities in unrealized loss positions greater than or equal to 20% of amortized cost or cost. Investment grade fixed income securities comprising \$288 million of these unrealized losses were evaluated based on factors such as expected cash flows and the financial condition and near-term and long-term prospects of the issue or issuer and were determined to have adequate resources to fulfill contractual obligations. Of the \$1.04 billion, \$734 million are related to below investment grade fixed income securities and \$14 million are related to equity securities. Of these amounts, \$627 million of the below investment grade fixed income securities had been in an unrealized loss position for a period of twelve or more consecutive months as of March 31, 2011. Unrealized losses on below investment grade securities are principally related to RMBS, CMBS and ABS and were the result of wider credit spreads resulting from higher

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# THE ALLSTATE CORPORATION AND SUBSIDIARIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

risk premiums since the time of initial purchase, largely due to macroeconomic conditions and credit market deterioration, including the impact of lower real estate valuations.

RMBS, CMBS and ABS in an unrealized loss position were evaluated based on actual and projected collateral losses relative to the securities' positions in the respective securitization trusts, security specific expectations of cash flows, and credit ratings. This evaluation also takes into consideration credit enhancement, measured in terms of (i) subordination from other classes of securities in the trust that are contractually obligated to absorb losses before the class of security the Company owns, (ii) the expected impact of other structural features embedded in the securitization trust beneficial to the class of securities the Company owns, such as overcollateralization and excess spread, and (iii) for RMBS and ABS in an unrealized loss position, credit enhancements from reliable bond insurers, where applicable. Municipal bonds in an unrealized loss position were evaluated based on the quality of the underlying securities, taking into consideration credit enhancements from reliable bond insurers, where applicable. Unrealized losses on equity securities are primarily related to equity market fluctuations.

As of March 31, 2011, the Company has not made the decision to sell and it is not more likely than not the Company will be required to sell fixed income securities with unrealized losses before recovery of the amortized cost basis. As of March 31, 2011, the Company had the intent and ability to hold equity securities with unrealized losses for a period of time sufficient for them to recover.

#### Limited partnerships

As of March 31, 2011 and December 31, 2010, the carrying value of equity method limited partnership interests totaled \$2.70 billion and \$2.47 billion, respectively. The Company recognizes an impairment loss for equity method investments when evidence demonstrates that the loss is other than temporary. Evidence of a loss in value that is other than temporary may include the absence of an ability to recover the carrying amount of the investment or the inability of the investee to sustain a level of earnings that would justify the carrying amount of the investment. The Company had no write-downs related to equity method limited partnership interests for the three months ended March 31, 2011 and 2010.

As of March 31, 2011 and December 31, 2010, the carrying value for cost method limited partnership interests was \$1.38 billion and \$1.35 billion, respectively. To determine if an other-than-temporary impairment has occurred, the Company evaluates whether an impairment indicator has occurred in the period that may have a significant adverse effect on the carrying value of the investment. Impairment indicators may include: significantly reduced valuations of the investments held by the limited partnerships; actual recent cash flows received being significantly less than expected cash flows; reduced valuations based on financing completed at a lower value; completed sale of a material underlying investment at a price significantly lower than expected; or any other adverse events since the last financial statements received that might affect the fair value of the investee's capital. Additionally, the Company's portfolio monitoring process includes a quarterly review of all cost method limited partnerships to identify instances where the net asset value is below established thresholds for certain periods of time, as well as investments that are performing below expectations, for further impairment consideration. If a cost method limited partnership is other-than-temporarily impaired, the carrying value is written down to fair value, generally estimated to be equivalent to the reported net asset value of the underlying funds. The Company had write-downs related to cost method investments for the three months ended March 31, 2011 and 2010 of \$1 million and \$24 million, respectively.

### Mortgage loans

Mortgage loans are evaluated for impairment on a specific loan basis through a quarterly credit monitoring process and review of key credit quality indicators. Mortgage loans are considered impaired when it is probable that the Company will not collect the contractual principal and interest. Valuation allowances are established for impaired loans to reduce the carrying value to the fair value of the collateral less costs to sell or the present value of the loan's expected future repayment cash flows discounted at the loan's original effective interest rate. Impaired mortgage loans may not have a valuation allowance when the fair value of the collateral less costs to sell is higher than the carrying value. Mortgage loan valuation allowances are charged off when there is no reasonable expectation of recovery. The impairment evaluation is non-statistical in respect to the aggregate portfolio but considers facts and circumstances attributable to each loan. It is not considered probable that additional impairment losses, beyond those identified on a specific loan basis, have been incurred as of March 31, 2011.

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# THE ALLSTATE CORPORATION AND SUBSIDIARIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

Accrual of income is suspended for mortgage loans that are in default or when full and timely collection of principal and interest payments is not probable. Cash receipts on mortgage loans on nonaccrual status are generally recorded as a reduction of carrying value.

Debt service coverage ratio is considered a key credit quality indicator when mortgage loans are evaluated for impairment. Debt service coverage ratio represents the amount of estimated cash flows from the property available to the borrower to meet principal and interest payment obligations. Debt service coverage ratio estimates are updated annually or more frequently if conditions are warranted based on the Company's credit monitoring process. The following table reflects the carrying value of non-impaired fixed rate and variable rate mortgage loans summarized by debt service coverage ratio distribution:

(\$ in millions)			March 31, 2011	December 31, 2010						
	_	Fixed rate		Variable rate		Fixed rate		Variable rate		
Debt service coverage		mortgage		mortgage		mortgage		mortgage		
ratio distribution		loans		loans	Total	loans		loans		Total
Below 1.0	\$	257	\$		\$ 257	\$ 280	\$		\$	280
1.0 - 1.25		1,527		15	1,542	1,583		16		1,599
1.26 - 1.50		1,513		5	1,518	1,520		5		1,525
Above 1.50		2,577		518	3,095	2,540		546		3,086
Total non-impaired mortgage loans	\$	5,874	\$	538	\$ 6,412	\$ 5,923	\$	567	\$	6,490

Mortgage loans with a debt service coverage ratio below 1.0 that are not considered impaired primarily relate to instances where the borrower has the financial capacity to fund the revenue shortfalls from the properties for the foreseeable term, the decrease in cash flows from the properties is considered temporary, or there are other risk mitigating circumstances such as additional collateral, escrow balances or borrower guarantees.

The net carrying value of impaired mortgage loans is as follows:

(\$ in millions)	March 31, 2011	December 31, 2010
Impaired mortgage loans with a valuation allowance	\$ 148	\$ 168
Impaired mortgage loans without a valuation allowance	22	21
Total impaired mortgage loans	\$ 170	\$ 189
Valuation allowance on impaired mortgage loans	\$ 77	\$ 84

The average balance of impaired loans was \$180 million during the three months ended March 31, 2011.

The rollforward of the valuation allowance on impaired mortgage loans for the three months ended March 31, 2011 is as follows:

(\$ in millions)	
Beginning balance	\$ 84
Net increase in valuation allowance	6
Charge offs	(13)
Ending balance	\$ 77

The carrying value of past due mortgage loans is as follows:

(\$ in millions)	March 31, 2011		December 31, 2010
Less than 90 days past due	\$ 1	\$	12
90 days or greater past due	65		78
Total past due	66	•	90
Current loans	6,516		6,589
Total mortgage loans	\$ 6,582	\$	6,679

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# THE ALLSTATE CORPORATION AND SUBSIDIARIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

#### 5. Fair Value of Assets and Liabilities

Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The hierarchy for inputs used in determining fair value maximizes the use of observable inputs and minimizes the use of unobservable inputs by requiring that observable inputs be used when available. Assets and liabilities recorded on the Condensed Consolidated Statements of Financial Position at fair value are categorized in the fair value hierarchy based on the observability of inputs to the valuation techniques as follows:

Level 1: Assets and liabilities whose values are based on unadjusted quoted prices for identical assets or liabilities in an active market that the Company can access.

Level 2: Assets and liabilities whose values are based on the following:

- (a) Quoted prices for similar assets or liabilities in active markets;
- (b) Quoted prices for identical or similar assets or liabilities in markets that are not active; or
- (c) Valuation models whose inputs are observable, directly or indirectly, for substantially the full term of the asset or liability.

Level 3: Assets and liabilities whose values are based on prices or valuation techniques that require inputs that are both unobservable and significant to the overall fair value measurement. Unobservable inputs reflect the Company's estimates of the assumptions that market participants would use in valuing the assets and liabilities.

The availability of observable inputs varies by instrument. In situations where fair value is based on internally developed pricing models or inputs that are unobservable in the market, the determination of fair value requires more judgment. The degree of judgment exercised by the Company in determining fair value is typically greatest for instruments categorized in Level 3. In many instances, valuation inputs used to measure fair value fall into different levels of the fair value hierarchy. The category level in the fair value hierarchy is determined based on the lowest level input that is significant to the fair value measurement in its entirety. The Company uses prices and inputs that are current as of the measurement date, including during periods of market disruption. In periods of market disruption, the ability to observe prices and inputs may be reduced for many instruments.

The Company has two types of situations where investments are classified as Level 3 in the fair value hierarchy. The first is where quotes continue to be received from independent third-party valuation service providers and all significant inputs are market observable; however, there has been a significant decrease in the volume and level of activity for the asset when compared to normal market activity such that the degree of market observability has declined to a point where categorization as a Level 3 measurement is considered appropriate. The indicators considered in determining whether a significant decrease in the volume and level of activity for a specific asset has occurred include the level of new issuances in the primary market, trading volume in the secondary market, the level of credit spreads over historical levels, applicable bid-ask spreads, and price consensus among market participants and other pricing sources.

The second situation where the Company classifies securities in Level 3 is where specific inputs significant to the fair value estimation models are not market observable. This occurs in two primary instances. The first relates to the Company's use of broker quotes. The second relates to auction rate securities ("ARS") backed by student loans for which a key input, the anticipated date liquidity will return to this market, is not market observable.

Certain assets are not carried at fair value on a recurring basis, including investments such as mortgage loans, limited partnership interests, bank loans and policy loans. Accordingly, such investments are only included in the fair value hierarchy disclosure when the investment is subject to remeasurement at fair value after initial recognition and the resulting remeasurement is reflected in the condensed consolidated financial statements. In addition, derivatives embedded in fixed income securities are not disclosed in the hierarchy as free-standing derivatives since they are presented with the host contracts in fixed income securities.

In determining fair value, the Company principally uses the market approach which generally utilizes market transaction data for the same or similar instruments. To a lesser extent, the Company uses the income approach which involves determining fair values from discounted cash flow methodologies. For the majority of Level 2 and Level 3 valuations, a combination of the market and income approaches is used.

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# THE ALLSTATE CORPORATION AND SUBSIDIARIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

Summary of significant valuation techniques for assets and liabilities measured at fair value on a recurring basis

### Level 1 measurements

- <u>Fixed income securities:</u> Comprise U.S. Treasuries. Valuation is based on unadjusted quoted prices for identical assets in active markets that the Company can access.
- <u>Equity securities</u>: Comprise actively traded, exchange-listed U.S. and international equity securities. Valuation is based on unadjusted quoted prices for identical assets in active markets that the Company can access.
- · Short-term: Comprise actively traded money market funds that have daily quoted net asset values for identical assets that the Company can access.
- <u>Separate account assets:</u> Comprise actively traded mutual funds that have daily quoted net asset values for identical assets that the Company can access. Net asset values for the actively traded mutual funds in which the separate account assets are invested are obtained daily from the fund managers.

### Level 2 measurements

#### · Fixed income securities:

*U.S. government and agencies:* The primary inputs to the valuation include quoted prices for identical or similar assets in markets that are not active, contractual cash flows, benchmark yields and credit spreads.

*Municipal:* The primary inputs to the valuation include quoted prices for identical or similar assets in markets that are not active, contractual cash flows, benchmark yields and credit spreads.

Corporate, including privately placed: The primary inputs to the valuation include quoted prices for identical or similar assets in markets that are not active, contractual cash flows, benchmark yields and credit spreads. Also included are privately placed securities valued using a discounted cash flow model that is widely accepted in the financial services industry and uses market observable inputs and inputs derived principally from, or corroborated by, observable market data. The primary inputs to the discounted cash flow model include an interest rate yield curve, as well as published credit spreads for similar assets in markets that are not active that incorporate the credit quality and industry sector of the issuer.

*Foreign government:* The primary inputs to the valuation include quoted prices for identical or similar assets in markets that are not active, contractual cash flows, benchmark yields and credit spreads.

RMBS - U.S. government sponsored entities ("U.S. Agency"), Prime residential mortgage-backed securities ("Prime") and Alt-A residential mortgage-backed securities ("Alt-A"); ABS - other: The primary inputs to the valuation include quoted prices for identical or similar assets in markets that are not active, contractual cash flows, benchmark yields, prepayment speeds, collateral performance and credit spreads.

*CMBS:* The primary inputs to the valuation include quoted prices for identical or similar assets in markets that are not active, contractual cash flows, benchmark yields, collateral performance and credit spreads.

*Redeemable preferred stock:* The primary inputs to the valuation include quoted prices for identical or similar assets in markets that are not active, contractual cash flows, benchmark yields, underlying stock prices and credit spreads.

- <u>Equity securities</u>: The primary inputs to the valuation include quoted prices or quoted net asset values for identical or similar assets in markets that are not active.
- · <u>Short-term:</u> The primary inputs to the valuation include quoted prices for identical or similar assets in markets that are not active, contractual cash flows, benchmark yields and credit spreads. For certain short-term investments, amortized cost is used as the best estimate of fair value.
- · Other investments: Free-standing exchange listed derivatives that are not actively traded are valued based on quoted prices for identical instruments in markets that are not active.

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# THE ALLSTATE CORPORATION AND SUBSIDIARIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

OTC derivatives, including interest rate swaps, foreign currency swaps, foreign exchange forward contracts, and certain credit default swaps, are valued using models that rely on inputs such as interest rate yield curves, currency rates, and counterparty credit spreads that are observable for substantially the full term of the contract. The valuation techniques underlying the models are widely accepted in the financial services industry and do not involve significant judgment.

#### Level 3 measurements

Fixed income securities:

*Municipal:* ARS primarily backed by student loans that have become illiquid due to failures in the auction market are valued using a discounted cash flow model that is widely accepted in the financial services industry and uses significant non-market observable inputs, including estimates of future coupon rates if auction failures continue, the anticipated date liquidity will return to the market and illiquidity premium. Also included are municipal bonds that are not rated by third party credit rating agencies but are rated by the National Association of Insurance Commissioners ("NAIC"), and other high-yield municipal bonds. The primary inputs to the valuation of these municipal bonds include quoted prices for identical or similar assets in markets that exhibit less liquidity relative to those markets supporting Level 2 fair value measurements, contractual cash flows, benchmark yields and credit spreads.

Corporate, including privately placed: Primarily valued based on non-binding broker quotes. Also included are equity-indexed notes which are valued using a discounted cash flow model that is widely accepted in the financial services industry and uses significant non-market observable inputs, such as volatility. Other inputs include an interest rate yield curve, as well as published credit spreads for similar assets that incorporate the credit quality and industry sector of the issuer.

RMBS - Subprime residential mortgage-backed securities ("Subprime"), Prime and Alt-A: The primary inputs to the valuation include quoted prices for identical or similar assets in markets that exhibit less liquidity relative to those markets supporting Level 2 fair value measurements, contractual cash flows, benchmark yields, prepayment speeds, collateral performance and credit spreads. Also included are Subprime, Prime and Alt-A securities that are valued based on non-binding broker quotes. Due to the reduced availability of actual market prices or relevant observable inputs as a result of the decrease in liquidity that has been experienced in the market for these securities, Subprime and certain Alt-A securities are categorized as Level 3.

CMBS: The primary inputs to the valuation include quoted prices for identical or similar assets in markets that exhibit less liquidity relative to those markets supporting Level 2 fair value measurements, contractual cash flows, benchmark yields, collateral performance and credit spreads. Also included are CMBS that are valued based on non-binding broker quotes. Due to the reduced availability of actual market prices or relevant observable inputs as a result of the decrease in liquidity that has been experienced in the market for these securities, certain CMBS are categorized as Level 3.

ABS - Collateralized debt obligations ("CDO"): Valued based on non-binding broker quotes received from brokers who are familiar with the investments. Due to the reduced availability of actual market prices or relevant observable inputs as a result of the decrease in liquidity that has been experienced in the market for these securities, all CDO are categorized as Level 3.

ABS - other: The primary inputs to the valuation include quoted prices for identical or similar assets in markets that exhibit less liquidity relative to those markets supporting Level 2 fair value measurements, contractual cash flows, benchmark yields, prepayment speeds, collateral performance and credit spreads. Also included are ABS that are valued based on non-binding broker quotes. Due to the reduced availability of actual market prices or relevant observable inputs as a result of the decrease in liquidity that has been experienced in the market for these securities, certain ABS are categorized as Level 3.

Other investments: Certain OTC derivatives, such as interest rate caps and floors, certain credit default swaps and OTC options (including swaptions), are valued using models that are widely accepted in the financial services industry. These are categorized as Level 3 as a result of the significance of non-market observable inputs such as volatility. Other primary inputs include interest rate yield curves and credit spreads.

# THE ALLSTATE CORPORATION AND SUBSIDIARIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

Contractholder funds: Derivatives embedded in certain life and annuity contracts are valued internally using models widely accepted in the financial services industry that determine a single best estimate of fair value for the embedded derivatives within a block of contractholder liabilities. The models primarily use stochastically determined cash flows based on the contractual elements of embedded derivatives, projected option cost and applicable market data, such as interest rate yield curves and equity index volatility assumptions. These are categorized as Level 3 as a result of the significance of non-market observable inputs.

Assets and liabilities measured at fair value on a non-recurring basis

Mortgage loans written-down to fair value in connection with recognizing impairments are valued based on the fair value of the underlying collateral less costs to sell. Limited partnership interests written-down to fair value in connection with recognizing other-than-temporary impairments are valued using net asset values.

The following table summarizes the Company's assets and liabilities measured at fair value on a recurring and non-recurring basis as of March 31, 2011:

(\$ in millions)		Quoted prices in active markets for identical assets (Level 1)		Significant other observable inputs (Level 2)		Significant unobservable inputs (Level 3)		Counterparty and cash collateral netting	Balance as of March 31, 2011
Assets		,		,	_	, ,			
Fixed income securities:									
U.S. government and agencies	\$	4,581	\$	2,185	\$				\$ 6,766
Municipal				13,382		1,864			15,246
Corporate				40,360		2,035			42,395
Foreign government				3,117					3,117
RMBS				5,132		1,398			6,530
CMBS				1,058		995			2,053
ABS				2,020		2,091			4,111
Redeemable preferred stock	_		_	23		1			 24
Total fixed income securities		4,581		67,277		8,384			80,242
Equity securities		3,980		414		43			4,437
Short-term investments		232		1,754					1,986
Other investments:						_	_		
Free-standing derivatives				599		9	\$	(96)	512
Separate account assets		8,603							8,603
Other assets					_	1			 11
Total recurring basis assets		17,396		70,044		8,437		(96)	95,781
Non-recurring basis (1)						42			 42
Total assets at fair value	\$	17,396	\$	70,044	\$	8,479	\$	(96)	\$ 95,823
% of total assets at fair value		18.2 %		73.1 %		8.8 %		(0.1) %	100.0 %
Liabilities									
Contractholder funds:									
Derivatives embedded in life and annuity contracts	\$		\$		\$	(630)			\$ (630)
Other liabilities:						` '			` '
Free-standing derivatives				(372)		(80)	\$	93	(359)
Total liabilities at fair value	\$		\$	(372)	\$	(710)	\$	93	\$ (989)
% of total liabilities at fair value	~=	%	_	37.6 %		71.8 %	_	(9.4) %	 100.0 %

<sup>(1)</sup> Includes \$31 million of mortgage loans, \$1 million of limited partnership interests and \$10 million of other investments written-down to fair value in connection with recognizing other-than-temporary impairments.

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# THE ALLSTATE CORPORATION AND SUBSIDIARIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

The following table summarizes the Company's assets and liabilities measured at fair value on a recurring and non-recurring basis as of December 31, 2010:

(\$ in millions)	m	Quoted prices in active markets for identical assets (Level 1)		in active markets for identical assets		Significant other observable inputs (Level 2)		Significant unobservable inputs (Level 3)	ble and cash collateral		Balance as of December 31, 2010
Assets											
Fixed income securities:											
U.S. government and agencies	\$	4,976	\$	3,620	\$			\$	8,596		
Municipal				13,918		2,016			15,934		
Corporate				35,747		1,908			37,655		
Foreign government				3,158					3,158		
RMBS				6,199		1,794			7,993		
CMBS				1,071		923			1,994		
ABS				1,827		2,417			4,244		
Redeemable preferred stock				37		1			38		
Total fixed income securities		4,976		65,577		9,059			79,612		
Equity securities		4,316		432		63			4,811		
Short-term investments		174		3,105					3,279		
Other investments:											

Free-standing derivatives Separate account assets Other assets Total recurring basis assets Non-recurring basis (1) Total assets at fair value % of total assets at fair value	\$	8,676  18,142  18,142 18.7 %	\$	651  69,765  69,765 72.0 %	- \$_	74  1 9,197 120 9,317 9.6 %	\$ - \$	(286) (286) (286) (0.3) %	\$ _	439 8,676 1 96,818 120 96,938
Liabilities Contractholder funds: Derivatives embedded in life and annuity contracts Other liabilities: Free-standing derivatives Total liabilities at fair value % of total liabilities at fair value	\$ \$	(2) (2) 0.2 %	\$ \$	(529) (529) 52.1 %	\$ _ \$ 	(653) (95) (748) 73.6 %	\$ \$	263 263 (25.9) %	\$ _ \$_	(653) (363) (1,016) 100.0 %

<sup>(1)</sup> Includes \$111 million of mortgage loans and \$9 million of limited partnership interests written-down to fair value in connection with recognizing other-than-temporary impairments.

### THE ALLSTATE CORPORATION AND SUBSIDIARIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

The following table presents the rollforward of Level 3 assets and liabilities held at fair value on a recurring basis during the three months ended March 31, 2011.

Total realized and

(\$ in millions)		unrealized and unrealized gains (losses) included in:											
		Balance as of December 31, 2010		Net income (1)		OCI on Statement of Financial Position		Transfers into Level 3		Transfers out of Level 3			
Assets Fixed income securities:													
Municipal Corporate RMBS CMBS ABS Redeemable preferred stock	\$	2,016 1,908 1,794 923 2,417	\$	(11) 12 (61) (21) 44	\$	21 10 105 114 16	\$	95  56  	\$	(37) (47) (45) (59) (304)			
Total fixed income securities Equity securities Other investments:		9,059 63		(37) (10)		266 		151 	_	(492) (10)			
Free-standing derivatives, net Other assets		(21)		(31)									
Total recurring Level 3 assets	\$	9,102	\$	(78)	\$	266	\$	151	\$	(502)			
Liabilities Contractholder funds:													
Derivatives embedded in life and annuity contracts <b>Total recurring Level 3 liabilities</b>	\$_ \$_	(653) (653)	\$ =	8	\$ =		\$ =		\$ =				
		Purchases		Sales		Issuances		Settlements		Balance as of March 31, 2011			
Assets	-	1 di chases	_	Suics	_	issuances	_	Settlements	_	2011			
Fixed income securities:  Municipal Corporate RMBS CMBS ABS Redeemable preferred stock	\$	10 96  8 90	\$	(134) (31) (318) (25) (114)	\$	   	\$	(1) (8) (77) (1) (58)	\$	1,864 2,035 1,398 995 2,091			
Total fixed income securities Equity securities Other investments:	_	204		(622)	_			(145)	_	8,384 43			
Free-standing derivatives, net Other assets	_	48		 		 		(67) 	_	(71) <sup>(2)</sup>			
Total recurring Level 3 assets	\$	252	\$	(622)	\$		\$	(212)	\$	8,357			
Liabilities Contractholder funds:													
Derivatives embedded in life and annuity contracts <b>Total recurring Level 3 liabilities</b>	\$_ \$_	 	\$ 	 	\$ =	(14) (14)	\$ =	29 29	\$ =	(630) (630)			

<sup>(1)</sup> The effect to net income totals \$(70) million and is reported in the Condensed Consolidated Statements of Operations as follows: \$(85) million in realized capital gains and losses, \$7 million in net investment income, \$37 million in interest credited to contractholder funds and \$(45) million in life and annuity contract benefits.
(2) Comprises \$9 million of assets and \$80 million of liabilities.

(\$ in millions)

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### THE ALLSTATE CORPORATION AND SUBSIDIARIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

The following table presents the rollforward of Level 3 assets and liabilities held at fair value on a recurring basis during the three months ended March 31, 2010.

(\$ in millions)

#### Total realized and unrealized gains (losses) included in:

		Balance as of December 31, 2009	. <u>-</u>	Net income (1)		OCI on Statement of Financial Position	. <u>-</u>	Purchases, sales, issuances and settlements, net	_	Transfers into Level 3		Transfers out of Level 3	_	Balance as of March 31, 2010
Assets														
Fixed income securities: Municipal	\$	2,706	\$	(16)	\$	37	\$	(216)	\$		\$	(29)	\$	2,482
Corporate	Ф	2,700	φ	(27)	Ф	75	Ф	(11)	Φ	12	Ф	(113)	Φ	2,402
Foreign government		20		(27)				(20)				(113)		2,1//
RMBS		1,671		(58)		163		303						2,079
CMBS		1,404		(34)		108		(163)		24		(209)		1,130
ABS		2,001		Ì5		93		331				(37)		2,403
Redeemable preferred stock		2	_				_				_	<u></u>	_	2
Total fixed income														
securities		10,045		(120)		476		224		36		(388)		10,273
Equity securities		69				3		4				(4)		72
Other investments:		55		(133)				40						(38) (2)
Free-standing derivatives, net Other assets		2		(133)				40						(30)
Total recurring	_		-		-		_		-		_		-	
Level 3 assets	\$_	10,171	\$	(253)	\$ _	479	\$_	268	\$	36	\$_	(392)	\$	10,309
Liabilities Contractholder funds: Derivatives embedded in life														
and annuity contracts	\$	(110)	\$	18	\$		\$	2	\$		\$		\$	(90)
Total recurring	Ψ_	(110)	Ψ_	10	Ψ_		Ψ_		Ψ.		Ψ_		Ψ_	(30)
Level 3 liabilities	\$	(110)	\$	18	\$		\$	2	\$		\$		\$	(90)

The effect to net income totals \$(235) million and is reported in the Condensed Consolidated Statements of Operations as follows: \$(286) million in realized capital gains and losses, \$32 million in net investment income, \$(1) million in interest credited to contractholder funds and \$(18) million in life and annuity contract benefits. Comprises \$58 million of assets and \$96 million of liabilities.

Transfers between level categorizations may occur due to changes in the availability of market observable inputs, which generally are caused by changes in market conditions such as liquidity, trading volume or bid-ask spreads. Transfers between level categorizations may also occur due to changes in the valuation source. For example, in situations where a fair value quote is not provided by the Company's independent third-party valuation service provider and as a result the price is stale or has been replaced with a broker quote, the security is transferred into Level 3. Transfers in and out of level categorizations are reported as having occurred at the beginning of the quarter in which the transfer occurred. Therefore, for all transfers into Level 3, all realized and changes in unrealized gains and losses in the quarter of transfer are reflected in the Level 3 rollforward table.

There were no transfers between Level 1 and Level 2 during the three months ended March 31, 2011 or 2010.

During the three months ended March 31, 2011 and 2010, certain CMBS and ABS, and certain CMBS, respectively, were transferred into Level 2 from Level 3 as a result of increased liquidity in the market and the availability of market observable quoted prices for similar assets. When transferring these securities into Level 2, the Company did not change the source of fair value estimates or modify the estimates received from independent third-party valuation service providers or the internal valuation approach. Accordingly, for securities included within this group, there was no change in fair value in conjunction with the transfer resulting in a realized or unrealized gain or loss.

Transfers into Level 3 during the three months ended March 31, 2011 and 2010 included situations where a fair value quote was not provided by the Company's independent third-party valuation service provider and as a result the price was stale or had been replaced with a broker quote resulting in the security being classified as Level 3.

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### THE ALLSTATE CORPORATION AND SUBSIDIARIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

Transfers out of Level 3 during the three months ended March 31, 2011 and 2010 included situations where a broker quote was used in the prior period and a fair value quote became available from the Company's independent third-party valuation service provider in the current period. A quote utilizing the new pricing source was not available as of the prior period, and any gains or losses related to the change in valuation source for individual securities were not significant.

The following table provides the total gains and (losses) included in net income during the three months ended March 31 for Level 3 assets and liabilities still held as of March 31.

(\$ in millions)	2011	2010
Assets		 
Fixed income securities:		
Municipal	\$ (11)	\$ (13)
Corporate	9	(28)
RMBS	(40)	(58)
CMBS	(16)	(23)
ABS	2	1
Total fixed income securities	(56)	 (121)
Equity securities	(10)	
Other investments:		
Free-standing derivatives, net	3	(85)
Total recurring Level 3 assets	\$ (63)	\$ (206)

#### Liabilities

Contractholder funds:

Derivatives embedded in life and annuity contracts

#### **Total recurring Level 3 liabilities**

\$ 8	\$ 18
\$ 8	\$ 18

The amounts in the table above represent gains and losses included in net income for the period of time that the asset or liability was determined to be in Level 3. These gains and losses total \$(55) million for the three months ended March 31, 2011 and are reported in the Condensed Consolidated Statements of Operations as follows: \$(69) million in realized capital gains and losses, \$6 million in net investment income, \$37 million in interest credited to contractholder funds and \$(45) million in life and annuity contract benefits. These gains and losses total \$(188) million for the three months ended March 31, 2010 and are reported in the Condensed Consolidated Statements of Operations as follows: \$(237) million in realized capital gains and losses, \$31 million in net investment income and \$(18) million in life and annuity contract benefits.

Presented below are the carrying values and fair value estimates of financial instruments not carried at fair value.

#### Financial assets

(\$ in millions)	Marc	h 31, 2	<b>December 31, 2010</b>					
	3 8				Carrying value		Fair value	
Mortgage loans	\$ 6,582	\$	6,492	\$	6,679	\$	6,439	
Limited partnership interests - cost basis	1,383		1,625		1,348		1,481	
Bank loans	312		310		363		355	

The fair value of mortgage loans is based on discounted contractual cash flows or, if the loans are impaired due to credit reasons, the fair value of collateral less costs to sell. Risk adjusted discount rates are selected using current rates at which similar loans would be made to borrowers with similar characteristics, using similar types of properties as collateral. The fair value of limited partnership interests accounted for on the cost basis is determined using reported net asset values of the underlying funds. The fair value of bank loans, which are reported in other investments, is based on broker quotes from brokers familiar with the loans and current market conditions.

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# THE ALLSTATE CORPORATION AND SUBSIDIARIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

### Financial liabilities

(\$ in millions)	Marcl	ı 31, 20		Decemb	2010		
	Carrying value		Fair value		Carrying value		Fair value
Contractholder funds on investment contracts	\$ 34,834	\$	33,985	\$	36,163	\$	35,194
Long-term debt	5,908		6,261		5,908		6,325
Liability for collateral	838		838		484		484

The fair value of contractholder funds on investment contracts is based on the terms of the underlying contracts utilizing prevailing market rates for similar contracts adjusted for the Company's own credit risk. Deferred annuities included in contractholder funds are valued using discounted cash flow models which incorporate market value margins, which are based on the cost of holding economic capital, and the Company's own credit risk. Immediate annuities without life contingencies and fixed rate funding agreements are valued at the present value of future benefits using market implied interest rates which include the Company's own credit risk.

The fair value of long-term debt is based on market observable data (such as the fair value of the debt when traded as an asset) or, in certain cases, is determined using discounted cash flow calculations based on current interest rates for instruments with comparable terms and considers the Company's own credit risk. The liability for collateral is valued at carrying value due to its short-term nature.

#### 6. Derivative Financial Instruments

The Company primarily uses derivatives for risk management, to partially mitigate potential adverse impacts from changes in risk-free interest rates, negative equity market valuations and increases in credit spreads, and asset replication. In addition, the Company has derivatives embedded in non-derivative host contracts that are required to be separated from the host contracts and accounted for at fair value. With the exception of non-hedge derivatives used for asset replication and non-hedge embedded derivatives, all of the Company's derivatives are evaluated for their ongoing effectiveness as either accounting hedge or non-hedge derivative financial instruments on at least a quarterly basis. The Company does not use derivatives for trading purposes. Non-hedge accounting is generally used for "portfolio" level hedging strategies where the terms of the individual hedged items do not meet the strict homogeneity requirements to permit the application of hedge accounting.

Property-Liability uses interest rate swaps to mitigate municipal bond interest rate risk within the municipal bond portfolio. Equity index futures are used by Property-Liability to offset valuation losses in the equity portfolio during periods of declining equity market values. Credit default swaps are typically used to mitigate the credit risk within the Property-Liability fixed income portfolio. Prior to March 31, 2011, Property-Liability used interest rate swaption contracts and exchange traded options on interest rate futures to offset potential declining fixed income market values resulting from potential rising interest rates. Prior to March 31, 2011, exchange traded equity put options were utilized by Property-Liability for overall equity portfolio protection from significant declines in equity market values below a targeted level.

Portfolio duration management is a risk management strategy that is principally employed by Property-Liability wherein financial futures and interest rate swaps are utilized to change the duration of the portfolio in order to offset the economic effect that interest rates would otherwise have on the fair value of its fixed income securities.

Property-Liability uses futures to hedge the market risk related to deferred compensation liability contracts and forward contracts to hedge foreign currency risk associated with holding foreign currency denominated investments and foreign operations.

Asset-liability management is a risk management strategy that is principally employed by Allstate Financial to balance the respective interest-rate sensitivities of its assets and liabilities. Depending upon the attributes of the assets acquired and liabilities issued, derivative instruments such as interest rate swaps, caps, floors, swaptions and futures are utilized to change the interest rate characteristics of existing assets and liabilities to ensure the relationship is maintained within specified ranges and to reduce exposure to rising or falling interest rates. Allstate Financial uses financial futures and interest rate swaps to hedge anticipated asset purchases and liability issuances and futures and options for hedging the equity exposure contained in its equity indexed life and annuity product contracts that offer equity returns to contractholders. In addition, Allstate Financial uses interest rate swaps to hedge interest rate risk inherent in funding agreements.

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# THE ALLSTATE CORPORATION AND SUBSIDIARIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

Allstate Financial uses foreign currency swaps primarily to reduce the foreign currency risk associated with issuing foreign currency denominated funding agreements and holding foreign currency denominated investments. Credit default swaps are also typically used to mitigate the credit risk within the Allstate Financial fixed income portfolio.

When derivatives meet specific criteria, they may be designated as accounting hedges and accounted for as fair value, cash flow, foreign currency fair value or foreign currency cash flow hedges. Allstate Financial designates certain of its interest rate and foreign currency swap contracts and certain investment risk transfer reinsurance agreements as fair value hedges when the hedging instrument is highly effective in offsetting the risk of changes in the fair value of the hedged item. Allstate Financial designates certain of its foreign currency swap contracts as cash flow hedges when the hedging instrument is highly effective in offsetting the exposure of variations in cash flows for the hedged risk that could affect net income. Amounts are reclassified to net investment income or realized capital gains and losses as the hedged item affects net income.

Asset replication refers to the "synthetic" creation of assets through the use of derivatives and primarily investment grade host bonds to replicate securities that are either unavailable in the cash markets or more economical to acquire in synthetic form. The Company replicates fixed income securities using a combination of a credit default swap and one or more highly rated fixed income securities to synthetically replicate the economic characteristics of one or more cash market securities. The Company also creates "synthetic" exposure to equity markets through the use of exchange traded equity index future contracts and an investment grade host bond.

The Company's primary embedded derivatives are equity options in Allstate Financial life and annuity product contracts, which provide equity returns to contractholders; equity-indexed notes containing equity call options, which provide a coupon payout that is determined using one or more equity-based indices; credit default swaps in synthetic collateralized debt obligations, which provide enhanced coupon rates as a result of selling credit protection; and conversion options in fixed income securities, which provide the Company with the right to convert the instrument into a predetermined number of shares of common stock. Substantially all of the fixed income securities with conversion options were sold in March 2011.

The notional amounts specified in the contracts are used to calculate the exchange of contractual payments under the agreements and are generally not representative of the potential for gain or loss on these agreements. However, the notional amounts specified in credit default swaps where the Company has sold credit protection represent the maximum amount of potential loss, assuming no recoveries.

Fair value, which is equal to the carrying value, is the estimated amount that the Company would receive or pay to terminate the derivative contracts at the reporting date. The carrying value amounts for OTC derivatives are further adjusted for the effects, if any, of legally enforceable master netting agreements and are presented on a net basis, by counterparty agreement, in the Condensed Consolidated Statements of Financial Position. For certain exchange traded derivatives, the exchange requires margin deposits as well as daily cash settlements of margin accounts. As of March 31, 2011, the Company pledged \$16 million of cash and securities in the form of margin deposits.

For those derivatives which qualify for fair value hedge accounting, net income includes the changes in the fair value of both the derivative instrument and the hedged risk, and therefore reflects any hedging ineffectiveness. For cash flow hedges, gains and losses are amortized from accumulated other comprehensive income and are reported in net income in the same period the forecasted transactions being hedged impact net income. For embedded derivatives in fixed income securities, net income includes the change in fair value of the embedded derivative and accretion income related to the host instrument. For non-hedge derivatives, net income includes changes in fair value and accrued periodic settlements, when applicable.

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# THE ALLSTATE CORPORATION AND SUBSIDIARIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

The following table provides a summary of the volume and fair value positions of derivative instruments as well as their reporting location in the Condensed Consolidated Statement of Financial Position as of March 31, 2011.

(\$ in millions, except number of contracts)			Asset derivatives	5		
	•	Volu	me (1)			
	Balance sheet location	Notional	Number	Fair	Gross	Gross
				1		1:-1:1:4

			contracts	net		
Derivatives designated as accounting hedging instruments						 ,
Interest rate swap agreements	Other investments	\$ 252	n/a	\$ (16)	\$ 	\$ (16)
Foreign currency swap agreements	Other investments	50	n/a	(4)	3	(7)
Total		\$ 302	n/a	\$ (20)	\$ 3	\$ (23)
Derivatives not designated as accounting hedging instruments						
Interest rate contracts						
Interest rate swap agreements	Other investments	\$ 5,386	n/a	\$ 152	\$ 178	\$ (26)
Interest rate swaption agreements	Other investments	750	n/a	3	3	
Interest rate cap and floor agreements	Other investments	1,352	n/a	(3)		(3)
Financial futures contracts and options	Other assets	n/a	702			
Equity and index contracts						
Options, futures and warrants (2)	Other investments	142	18,916	381	381	
Options, futures and warrants	Other assets	n/a	1,205			
Foreign currency contracts						
Foreign currency swap agreements	Other investments	40	n/a	1	1	
Foreign currency forwards and options	Other investments	219	n/a	1	4	(3)
Embedded derivative financial instruments						
Conversion options	Fixed income securities	5	n/a			
Equity-indexed call options	Fixed income securities	300	n/a	50	50	
Credit default swaps	Fixed income securities	181	n/a	(87)		(87)
Other embedded derivative financial instruments	Other investments	1,000	n/a	`		`
Credit default contracts						
Credit default swaps - buying protection	Other investments	48	n/a	(2)		(2)
Credit default swaps - selling protection	Other investments	30	n/a	(1)	1	(2)
Other contracts						
Other contracts	Other investments	6	n/a			
Other contracts	Other assets	5	n/a	1	1	
Total		\$ 9,464	20,823	\$ 496	\$ 619	\$ (123)
Total asset derivatives		\$ 9,766	20,823	\$ 476	\$ 622	\$ (146)

Volume for OTC derivative contracts is represented by their notional amounts. Volume for exchange traded derivatives is represented by the number of contracts, which is the basis on which they are traded. (n/a = not applicable)

In addition to the number of contracts presented in the table, the Company held 27,554 stock rights and 1,363,107 stock warrants. Stock warrants can be converted to cash upon sale of those instruments or exercised for shares of common stock.

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### THE ALLSTATE CORPORATION AND SUBSIDIARIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

			I	Liability derivative	s					
			Volur	me <sup>(1)</sup>						
	Balance sheet location	_	Notional amount	Number of contracts	-	Fair value, net		Gross asset		Gross liability
Derivatives designated as accounting hedging instruments		_					_		_	<u> </u>
Interest rate swap agreements	Other liabilities & accrued expenses	\$	59	n/a	\$	(4)	\$		\$	(4)
Foreign currency swap agreements	Other liabilities & accrued expenses	_	152	n/a	_	(22)	_		_	(22)
Total		\$	211	n/a	\$	(26)	\$		\$	(26)
Derivatives not designated as accounting hedging instruments										
Interest rate contracts	Osh li-bilisi 8d	¢	2.252	/	e	(40)	e	20	¢	(CC)
Interest rate swap agreements	Other liabilities & accrued expenses	\$	3,252	n/a	\$	(40)	\$	26	\$	(66)
Interest rate swaption agreements	Other liabilities & accrued expenses		1,675 2.020	n/a		(10)		2		(20)
Interest rate cap and floor agreements	Other liabilities & accrued expenses			n/a 440		(18)		2		(20)
Financial futures contracts and options	Other liabilities & accrued expenses		n/a	440						
Equity and index contracts	0.1 1:1:1:: 0 1			10.017		(207)				(207)
Options and futures	Other liabilities & accrued expenses		4	19,917		(207)				(207)
Foreign currency contracts	0.1 1:1:1:: 0 1		F0	,						
Foreign currency swap agreements	Other liabilities & accrued expenses		50	n/a		1		1		
Foreign currency forwards and options	Other liabilities & accrued expenses		62	n/a		2		2		
Embedded derivative financial instruments	6 : 111 f 1		1 115	,		(50)				(50)
Guaranteed accumulation benefits	Contractholder funds		1,115	n/a		(58)				(58)
Guaranteed withdrawal benefits	Contractholder funds		761	n/a		(29)				(29)
Equity-indexed and forward starting options in life	6 . 111 6 1		4.60.4	,		(505)				(505)
and annuity product contracts Other embedded derivative financial instruments	Contractholder funds		4,624	n/a		(537)				(537)
	Contractholder funds		85	n/a		(6)				(6)
Credit default contracts	0.1 1:1:1:: 0 1		1 200	,		(11)				(15)
Credit default swaps – buying protection	Other liabilities & accrued expenses		1,399	n/a		(11)		4		(15)
Credit default swaps – selling protection	Other liabilities & accrued expenses		583	n/a	–	(57)				(59)
Total		\$	15,630	20,357	- \$ _	(960)	- \$ _	37	. \$ _	(997)
Total liability derivatives		\$ _	15,841	20,357	\$ _	(986)	\$ _	37	\$	(1,023)
Total derivatives		\$ _	25,607	41,180	\$ _	(510)	=			

<sup>(1)</sup> Volume for OTC derivative contracts is represented by their notional amounts. Volume for exchange traded derivatives is represented by the number of contracts, which is the basis on which they are traded. (n/a = not applicable)

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### THE ALLSTATE CORPORATION AND SUBSIDIARIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

The following table provides a summary of the volume and fair value positions of derivative instruments as well as their reporting location in the Condensed Consolidated Statement of Financial Position as of December 31, 2010.

(\$ in millions, except number of contracts)			Asset derivative	es		
		Volu	me <sup>(1)</sup>			
	Balance sheet location	Notional	Number	Fair	Gross	Gross liability
		amount	of	value,	asset	liability

			contracts	net			
Derivatives designated as accounting hedging					_		
instruments					_	_	
Interest rate swap agreements	Other investments	\$ 156		\$ (18)	\$	\$	(18)
Foreign currency swap agreements	Other investments	 64	n/a	2	_	3	(1)
Total		\$ 220	n/a	\$ (16)	_ \$	3 \$	(19)
Derivatives not designated as accounting hedging							
instruments							
Interest rate contracts							
Interest rate swap agreements	Other investments	\$ 1,469		\$ 65	\$	81 \$	(16)
Interest rate swaption agreements	Other investments	4,161	n/a	50		50	
Interest rate cap and floor agreements	Other investments	226	n/a	(2)		1	(3)
Financial futures contracts and options	Other investments	n/a	8,000	3		3	
Financial futures contracts and options	Other assets	n/a	1,420				
Equity and index contracts							
Options, futures and warrants (2)	Other investments	64	38,451	359		359	
Options, futures and warrants	Other assets	n/a	292				
Foreign currency contracts							
Foreign currency swap agreements	Other investments	90	n/a	6		6	
Foreign currency forwards and options	Other investments	257	n/a	6		7	(1)
Embedded derivative financial instruments							` '
Conversion options	Fixed income securities	820	n/a	236		238	(2)
Equity-indexed call options	Fixed income securities	300	n/a	47		47	
Credit default swaps	Fixed income securities	181	n/a	(88)			(88)
Other embedded derivative financial instruments	Other investments	1,000	n/a	`			`
Credit default contracts							
Credit default swaps - buying protection	Other investments	299	n/a	(5)		2	(7)
Credit default swaps - selling protection	Other investments	150	n/a	(8)		2	(10)
Other contracts				` '			` /
Other contracts	Other investments	13	n/a				
Other contracts	Other assets	5	n/a	1		1	
Total		\$ 9,035	48,163	\$ 670	\$	797 \$	(127)
Total asset derivatives		\$ 9,255	48,163	\$ 654	\$	800 \$	(146)

<sup>1)</sup> Volume for OTC derivative contracts is represented by their notional amounts. Volume for exchange traded derivatives is represented by the number of contracts, which is the basis on which they are traded. (n/a = not applicable)

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# THE ALLSTATE CORPORATION AND SUBSIDIARIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

Liability derivatives Numbe Notional value, Gross Gross of Balance sheet location liability amount Derivatives designated as accounting hedging instruments Interest rate swap agreements Other liabilities & accrued expenses 3,345 (181)(201) 20 Contractholder funds Interest rate swap agreements n/a 2 Foreign currency swap agreements Foreign currency and interest rate swap agreements Other liabilities & accrued expenses Other liabilities & accrued expenses 138 n/a (20) 34 (20)435 n/a Foreign currency and interest rate swap agreements Contractholder funds 3,918 (221) Derivatives not designated as accounting hedging instruments Interest rate contracts Other liabilities & accrued expenses 29 97 (68) \$ 4.543 \$ \$ Interest rate swap agreements n/a Interest rate swaption agreements
Interest rate cap and floor agreements Other liabilities & accrued expenses Other liabilities & accrued expenses 4 400 n/a 18 18 3,216 (22)(23)Financial futures contracts and options Other liabilities & accrued expenses n/a 15,150 (1) (1) **Equity and index contracts** 21,585 (168) 2 (170) 64 Options and futures Other liabilities & accrued expenses Foreign currency contracts Other liabilities & accrued expenses 316 1 (1) Foreign currency forwards and options n/a Embedded derivative financial instruments Guaranteed accumulation benefits Contractholder funds (88) 1,067 (88) Guaranteed withdrawal benefits Contractholder funds 739 n/a (47)(47)Equity-indexed and forward starting options in life Contractholder funds 4,694 (515)and annuity product contracts n/a (515)Other embedded derivative financial instruments **Credit default contracts** Contractholder funds 85 (3) (3) Credit default swaps – buying protection Credit default swaps – selling protection Other liabilities & accrued expenses 1.127 n/a (13)(19)Other liabilities & accrued expenses Total 20,733 (1.002)24,651 36,735 211 (1.223)(1,012)Total liability derivatives Total derivatives 33,906 84,898 (358)

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# THE ALLSTATE CORPORATION AND SUBSIDIARIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

The following table provides a summary of the impacts of the Company's foreign currency contracts in cash flow hedging relationships in the Condensed Consolidated Statements of Operations and the Condensed Consolidated Statements of Financial Position for the three months ended March 31.

<sup>2)</sup> In addition to the number of contracts presented in the table, the Company held 2,768 stock rights and 1,379,932 stock warrants. Stock warrants can be converted to cash upon sale of those instruments or exercised for shares of common stock.

<sup>(1)</sup> Volume for OTC derivative contracts is represented by their notional amounts. Volume for exchange traded derivatives is represented by the number of contracts, which is the basis on which they are traded. (n/a = not applicable)

Amortization of net losses from accumulated other comprehensive income related to cash flow hedges is expected to be \$6 million during the next twelve months.

(\$ in millions)			
Effective portion	2011	2010	
(Loss) gain recognized in OCI on derivatives during the period	\$ (8)	\$ 6	_
Loss recognized in OCI on derivatives during the term of the hedging relationship	(30)	(18)	
Gain reclassified from AOCI into income (net investment income)		1	
Gain reclassified from AOCI into income (realized capital gains and losses)			
Ineffective portion and amount excluded from effectiveness testing			
Gain recognized in income on derivatives (realized capital gains and losses)			

The following tables present gains and losses from valuation, settlements and hedge ineffectiveness reported on derivatives used in fair value hedging relationships and derivatives not designated as accounting hedging instruments in the Condensed Consolidated Statements of Operations for the three months ended March 31.

(\$ in millions)	2011											
		Net investment income		Realized capital gains and losses	. <u>-</u>	Life and annuity contract benefits		Interest credited to contractholder funds		Operating costs and expenses		Total gain (loss) recognized in net income on derivatives
Derivatives in fair value accounting hedging relationships												
Interest rate contracts	\$	1	\$	(8)	\$		\$	(5)	\$		\$	(12)
Foreign currency and interest rate contracts			_		_		_	(32)	_			(32)
Subtotal	_	1		(8)	_			(37)	_			(44)
Derivatives not designated as accounting hedging instruments Interest rate contracts Equity and index contracts Embedded derivative financial instruments Foreign currency contracts Credit default contracts Other contracts Subtotal Total	\$ <u></u>	     1	 - \$ - = =	(51) (19) 8 (5) 8  (59) (67)	· - - - \$ =	 45    45 45	 - \$ = =	38 (22)   2 18 (19)	· - - - - = =	 7  2   9	- - - - - -	(51) 26 31 (3) 8 2 13 (31)
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# THE ALLSTATE CORPORATION AND SUBSIDIARIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

		2010											
		Net investment income		Realized capital gains and losses		Life and annuity contract benefits	Interest credited to contractholder funds		Operating costs and expenses			Total gain (loss) recognized in net income on derivatives	
Derivatives in fair value accounting hedging relationships													
Interest rate contracts	\$	(41)	\$		\$		\$	(1)	\$		\$	(42)	
Foreign currency and interest rate contracts	_	<u> </u>	_				_	(24)	_		_	(24)	
Subtotal	_	(41)	_		_		-	(25)	-		_	(66)	
Derivatives not designated as accounting hedging instruments													
Interest rate contracts				(156)								(156)	
Equity and index contracts				(39)				34		6		1	
Embedded derivative financial instruments				(13)		20		(2)				5	
Foreign currency contracts				17						(5)		12	
Credit default contracts	_		_	6	_							6	
Subtotal	_			(185)		20		32		1		(132)	
Total	\$	(41)	\$ _	(185)	\$_	20	\$	7	\$_	1	\$_	(198)	

The following tables provide a summary of the changes in fair value of the Company's fair value hedging relationships in the Condensed Consolidated Statements of Operations for the three months ended March 31.

(\$ in millions)	Gain (loss) on derivatives Gain (loss) on hedged risk												
		Gain (loss) on	derivative	S		Gain (loss) or	n hedged risk						
Location of gain or (loss) recognized in net income on derivatives	1	terest rate itracts	curre intere	eign ncy & st rate racts		actholder ands	Inve	stments					
Interest credited to contractholder funds	\$	(7)	\$	(34)	\$	41	\$						
Net investment income		21						(2:					
Realized capital gains and losses		(8)						-					
Total	\$	6	\$	(34)	\$	41	\$	(2					
					2010								
		Gain (loss) o	on derivativ	es		Gain (loss)	on hedged risl	<					
Location of gain or (loss) recognized in net income on derivatives	1	Gain (loss) of terest rate tracts	For curre intere	es eign ncy & st rate racts		Gain (loss) actholder ands	on hedged risi	estments					
	1	terest cate tracts (1)	For curre intere	eign ncy & st rate		actholder	Ü						
in net income on derivatives	1	terest rate tracts	For curre intere	eign ncy & st rate racts	fı	actholder ands	Inve						

Total

The Company manages its exposure to credit risk by utilizing highly rated counterparties, establishing risk control limits, executing legally enforceable master netting agreements ("MNAs") and obtaining collateral where appropriate. The Company uses MNAs for OTC derivative transactions, including interest rate swap, foreign currency swap, interest rate cap, interest rate floor, credit default swap, forward and certain option agreements (including swaptions). These agreements permit either party to net payments due for transactions covered by the agreements. Under the provisions of the agreements, collateral is either pledged or obtained when certain predetermined exposure limits are exceeded. As of March 31, 2011, counterparties pledged \$105 million in cash and securities to the Company, and the Company pledged \$166 million in securities to counterparties which includes \$100 million of collateral posted under MNAs for contracts containing credit-risk-contingent provisions that are in a liability position and \$66 million of collateral posted under MNAs for contracts without credit-risk-contingent liabilities. The Company has not incurred any losses on derivative financial instruments due to counterparty nonperformance. Other derivatives, including futures and certain option contracts, are traded on organized

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### THE ALLSTATE CORPORATION AND SUBSIDIARIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

exchanges which require margin deposits and guarantee the execution of trades, thereby mitigating any potential credit risk.

Counterparty credit exposure represents the Company's potential loss if all of the counterparties concurrently fail to perform under the contractual terms of the contracts and all collateral, if any, becomes worthless. This exposure is measured by the fair value of OTC derivative contracts with a positive fair value at the reporting date reduced by the effect, if any, of legally enforceable master netting agreements.

The following table summarizes the counterparty credit exposure by counterparty credit rating as it relates to interest rate swap, foreign currency swap, interest rate cap, interest rate floor, free-standing credit default swap, forward and certain option agreements (including swaptions).

(\$ in millions)	March 31, 2011								December 31, 2010							
Rating <sup>(1)</sup>	Number of counter- parties	Notional amount (2)			Exposure, Credit net of exposure (2) collateral (2)		Credit net of counter- Notional Credit								Exposure, net of collateral (2)	
AA-	2	\$	841	\$	19	\$	1	2	\$	2,322	\$	43	\$	16		
A+	3		3,451		39			5		3,189		16		10		
A	4		4,034		46		3	3		3,479		17		17		
A-								1		89		31		31		
BBB+	1		5		33		33									
Total	10	\$	8,331	\$	137	\$	37	11	\$	9,079	\$	107	\$	74		

Market risk is the risk that the Company will incur losses due to adverse changes in market rates and prices. Market risk exists for all of the derivative financial instruments the Company currently holds, as these instruments may become less valuable due to adverse changes in market conditions. To limit this risk, the Company's senior management has established risk control limits. In addition, changes in fair value of the derivative financial instruments that the Company uses for risk management purposes are generally offset by the change in the fair value or cash flows of the hedged risk component of the related assets, liabilities or forecasted transactions.

Certain of the Company's derivative instruments contain credit-risk-contingent termination events, cross-default provisions and credit support annex agreements. Credit-risk-contingent termination events allow the counterparties to terminate the derivative on certain dates if AIC's, ALIC's or Allstate Life Insurance Company of New York's ("ALNY") financial strength credit ratings by Moody's or S&P fall below a certain level or in the event AIC, ALIC or ALNY are no longer rated by both Moody's and S&P. Credit-risk-contingent cross-default provisions allow the counterparties to terminate the derivative instruments if the Company defaults by pre-determined threshold amounts on certain debt instruments. Credit-risk-contingent credit support annex agreements specify the amount of collateral the Company must post to counterparties based on AIC's, ALIC's or ALNY's financial strength credit ratings by Moody's or S&P, or in the event AIC, ALIC or ALNY are no longer rated by both Moody's and S&P.

The following summarizes the fair value of derivative instruments with termination, cross-default or collateral credit-risk-contingent features that are in a liability position, as well as the fair value of assets and collateral that are netted against the liability in accordance with provisions within legally enforceable MNAs.

(\$ in millions)		March 31, 2011		December 31, 2010
Gross liability fair value of contracts containing credit-risk-contingent features	\$	199	\$	448
Gross asset fair value of contracts containing credit-risk-contingent features and subject to MNAs		(89)		(255)
Collateral posted under MNAs for contracts containing credit-risk-contingent features		(100)		(171)
Maximum amount of additional exposure for contracts with credit-risk-contingent features if all features were triggered			_	
concurrently	\$	10	\$_	22
Maximum amount of additional exposure for contracts with credit-risk-contingent features if all features were triggered	\$ <u></u>	( )	\$	

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 <sup>(1)</sup> Rating is the lower of S&P or Moody's ratings.
 (2) Only OTC derivatives with a net positive fair value are included for each counterparty.

Free-standing credit default swaps ("CDS") are utilized for selling credit protection against a specified credit event. A credit default swap is a derivative instrument, representing an agreement between two parties to exchange the credit risk of a specified entity (or a group of entities), or an index based on the credit risk of a group of entities (all commonly referred to as the "reference entity" or a portfolio of "reference entities"), in return for a periodic premium. In selling protection, CDS are used to replicate fixed income securities and to complement the cash market when credit exposure to certain issuers is not available or when the derivative alternative is less expensive than the cash market alternative. CDS typically have a five-year term.

The following table shows the CDS notional amounts by credit rating and fair value of protection sold as of March 31, 2011:

(\$ in millions)					Not	ional amoui	nt					
								BB and				Fair
		AA		A		BBB		lower		Total		value
Single name												
Investment grade												
corporate debt	\$	50	\$	133	\$	103	\$	25	\$	311	\$	(2)
High yield debt								2		2		
Municipal		135								135		(10)
Subtotal		185		133		103		27	_	448		(12)
Baskets												
Tranche												
Investment grade												
corporate debt								65		65		(16)
First-to-default												
Municipal			_	100	_					100		(30)
Subtotal	<u></u>			100	_		_	65	_	165	_	(46)
Total	\$	185	\$	233	\$	103	\$	92	\$	613	\$	(58)

The following table shows the CDS notional amounts by credit rating and fair value of protection sold as of December 31, 2010:

(\$ in millions)			Noti	ional amoui	nt					
						BB and			_	Fair
	AA	Α		BBB		lower		Total		value
Single name							_			
Investment grade										
corporate debt	\$ 50	\$ 148	\$	103	\$	25	\$	326	\$	(4)
High yield debt						6		6		
Municipal	135							135		(14)
Subtotal	185	 148		103		31		467		(18)
Baskets										
Tranche										
Investment grade										
corporate debt						65		65		(19)
First-to-default										
Municipal		100						100		(37)
Subtotal		 100				65	_	165		(56)
Total	\$ 185	\$ 248	\$	103	\$	96	\$	632	\$	(74)

In selling protection with CDS, the Company sells credit protection on an identified single name, a basket of names in a first-to-default ("FTD") structure or a specific tranche of a basket, or credit derivative index ("CDX") that is generally investment grade, and in return receives periodic premiums through expiration or termination of the agreement. With single name CDS, this premium or credit spread generally corresponds to the difference between the yield on the reference entity's public fixed maturity cash instruments and swap rates at the time the agreement is executed. With a FTD basket or a tranche of a basket, because of the additional credit risk inherent in a basket of named reference entities, the premium generally corresponds to a high proportion of the sum of the credit spreads of the names in the basket and the correlation between the names. CDX index is utilized to take a position on multiple

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# THE ALLSTATE CORPORATION AND SUBSIDIARIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

(generally 125) reference entities. Credit events are typically defined as bankruptcy, failure to pay, or restructuring, depending on the nature of the reference entities. If a credit event occurs, the Company settles with the counterparty, either through physical settlement or cash settlement. In a physical settlement, a reference asset is delivered by the buyer of protection to the Company, in exchange for cash payment at par, whereas in a cash settlement, the Company pays the difference between par and the prescribed value of the reference asset. When a credit event occurs in a single name or FTD basket (for FTD, the first credit event occurring for any one name in the basket), the contract terminates at the time of settlement. When a credit event occurs in a tranche of a basket, there is no immediate impact to the Company until cumulative losses in the basket exceed the contractual subordination. To date, realized losses have not exceeded the subordination. For CDX index, the reference entity's name incurring the credit event is removed from the index while the contract continues until expiration. The maximum payout on a CDS is the contract notional amount. A physical settlement may afford the Company with recovery rights as the new owner of the asset.

The Company monitors risk associated with credit derivatives through individual name credit limits at both a credit derivative and a combined cash instrument/credit derivative level. The ratings of individual names for which protection has been sold are also monitored.

In addition to the CDS described above, the Company's synthetic collateralized debt obligations contain embedded credit default swaps which sell protection on a basket of reference entities. The synthetic collateralized debt obligations are fully funded; therefore, the Company is not obligated to

contribute additional funds when credit events occur related to the reference entities named in the embedded credit default swaps. The Company's maximum amount at risk equals the amount of its aggregate initial investment in the synthetic collateralized debt obligations.

#### 7. Reserve for Property-Liability Insurance Claims and Claims Expense

The Company establishes reserves for claims and claims expense on reported and unreported claims of insured losses. The Company's reserving process takes into account known facts and interpretations of circumstances and factors including the Company's experience with similar cases, actual claims paid, historical trends involving claim payment patterns and pending levels of unpaid claims, loss management programs, product mix and contractual terms, changes in law and regulation, judicial decisions, and economic conditions. In the normal course of business, the Company may also supplement its claims processes by utilizing third party adjusters, appraisers, engineers, inspectors, and other professionals and information sources to assess and settle catastrophe and non-catastrophe related claims. The effects of inflation are implicitly considered in the reserving process.

Because reserves are estimates of unpaid portions of losses that have occurred, including incurred but not reported losses, the establishment of appropriate reserves, including reserves for catastrophes, is an inherently uncertain and complex process. The ultimate cost of losses may vary materially from recorded amounts, which are based on management's best estimates. The highest degree of uncertainty is associated with reserves for losses incurred in the current reporting period as it contains the greatest proportion of losses that have not been reported or settled. The Company regularly updates its reserve estimates as new information becomes available and as events unfold that may affect the resolution of unsettled claims. Changes in prior year reserve estimates, which may be material, are reported in property-liability insurance claims and claims expense in the Condensed Consolidated Statements of Operations in the period such changes are determined.

Management believes that the reserve for property-liability insurance claims and claims expense, net of reinsurance recoverables, is appropriately established in the aggregate and adequate to cover the ultimate net cost of reported and unreported claims arising from losses which had occurred by the date of the Condensed Consolidated Statements of Financial Position based on available facts, technology, laws and regulations.

#### 8. Reinsurance

Property-liability insurance premiums earned and life and annuity premiums and contract charges for the three months ended March 31 have been reduced by the reinsurance ceded amounts shown in the following table:

(\$ in millions)	2011	2010
Property-liability insurance premiums earned	\$ 270	\$ 268
Life and annuity premiums and contract charges	193	191

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# THE ALLSTATE CORPORATION AND SUBSIDIARIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

Property-liability insurance claims and claims expense and life and annuity contract benefits and interest credited to contractholder funds for the three months ended March 31 have been reduced by the reinsurance ceded amounts shown in the following table.

(\$ in millions)	2011	2010	
Property-liability insurance claims and claims expense	\$ 137	\$ 80	
Life and annuity contract benefits	84	130	
Interest credited to contractholder funds	8	7	

#### 9. Company Restructuring

The Company undertakes various programs to reduce expenses. These programs generally involve a reduction in staffing levels, and in certain cases, office closures. Restructuring and related charges include employee termination and relocation benefits, and post-exit rent expenses in connection with these programs, and non-cash charges resulting from pension benefit payments made to agents in connection with the 1999 reorganization of Allstate's multiple agency programs to a single exclusive agency program. In the three months ended March 31, 2011, restructuring programs primarily relate to Allstate Protection's field claim office consolidations. The expenses related to these activities are included in the Condensed Consolidated Statements of Operations as restructuring and related charges, and totaled \$9 million and \$11 million during the three months ended March 31, 2011 and 2010, respectively.

The following table presents changes in the restructuring liability during the three months ended March 31, 2011.

(\$ in millions)	ployee osts	Exit osts	Total liability			
Balance as of December 31, 2010	\$ 13	\$ 3	\$	16		
Expense incurred	4	4		8		
Adjustments to liability	(4)			(4)		
Payments applied against liability	(5)	(1)		(6)		
Balance as of March 31, 2011	\$ 8	\$ 6	\$	14		

The payments applied against the liability for employee costs primarily reflect severance costs, and the payments for exit costs generally consist of post-exit rent expenses and contract termination penalties. As of March 31, 2011, the cumulative amount incurred to date for active programs totaled \$99 million for employee costs and \$44 million for exit costs.

### 10. Guarantees and Contingent Liabilities

## State facility assessments

The Company is required to participate in assigned risk plans, reinsurance facilities and joint underwriting associations in various states that provide insurance coverage to individuals or entities that otherwise are unable to purchase such coverage from private insurers. Underwriting results related to these arrangements, which tend to be adverse, have been immaterial to the Company's results of operations. Because of the Company's participation, it may be exposed to losses that surpass the capitalization of these facilities and/or assessments from these facilities.

#### **Shared markets**

As a condition of maintaining its licenses to write personal property and casualty insurance in various states, the Company is required to participate in assigned risk plans, reinsurance facilities and joint underwriting associations that provide various types of insurance coverage to individuals or entities that otherwise are unable to purchase such coverage from private insurers. Underwriting results related to these arrangements, which tend to be adverse, have been immaterial to the Company's results of operations.

#### Guarantees

The Company owns certain fixed income securities that obligate the Company to exchange credit risk or to forfeit principal due, depending on the nature or occurrence of specified credit events for the reference entities. In the event all such specified credit events were to occur, the Company's maximum amount at risk on these fixed income securities, as measured by the amount of the aggregate initial investment, was \$67 million as of March 31,

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# THE ALLSTATE CORPORATION AND SUBSIDIARIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

2011. The obligations associated with these fixed income securities expire at various dates on or before March 11, 2018.

Related to the disposal through reinsurance of substantially all of Allstate Financial's variable annuity business to Prudential in 2006, the Company and its consolidated subsidiaries, ALIC and ALNY, have agreed to indemnify Prudential for certain pre-closing contingent liabilities (including extra-contractual liabilities of ALIC and ALNY and liabilities specifically excluded from the transaction) that ALIC and ALNY have agreed to retain. In addition, the Company, ALIC and ALNY will each indemnify Prudential for certain post-closing liabilities that may arise from the acts of ALIC, ALNY and their agents, including in connection with ALIC's and ALNY's provision of transition services. The reinsurance agreements contain no limitations or indemnifications with regard to insurance risk transfer, and transferred all of the future risks and responsibilities for performance on the underlying variable annuity contracts to Prudential, including those related to benefit guarantees. Management does not believe this agreement will have a material adverse effect on results of operations, cash flows or financial position of the Company.

The Company provides residual value guarantees on Company leased automobiles. If all outstanding leases were terminated effective March 31, 2011, the Company's maximum obligation pursuant to these guarantees, assuming the automobiles have no residual value, would be \$9 million as of March 31, 2011. The remaining term of each residual value guarantee is equal to the term of the underlying lease that ranges from less than one year to three years. Historically, the Company has not made any material payments pursuant to these guarantees.

In the normal course of business, the Company provides standard indemnifications to contractual counterparties in connection with numerous transactions, including acquisitions and divestitures. The types of indemnifications typically provided include indemnifications for breaches of representations and warranties, taxes and certain other liabilities, such as third party lawsuits. The indemnification clauses are often standard contractual terms and are entered into in the normal course of business based on an assessment that the risk of loss would be remote. The terms of the indemnifications vary in duration and nature. In many cases, the maximum obligation is not explicitly stated and the contingencies triggering the obligation to indemnify have not occurred and are not expected to occur. Consequently, the maximum amount of the obligation under such indemnifications is not determinable. Historically, the Company has not made any material payments pursuant to these obligations.

The aggregate liability balance related to all guarantees was not material as of March 31, 2011.

### **Regulation and Compliance**

The Company is subject to changing social, economic and regulatory conditions. From time to time, regulatory authorities or legislative bodies seek to influence and restrict premium rates, require premium refunds to policyholders, require reinstatement of terminated policies, restrict the ability of insurers to cancel or non-renew policies, require insurers to continue to write new policies or limit their ability to write new policies, limit insurers' ability to change coverage terms or to impose underwriting standards, impose additional regulations regarding agent and broker compensation, regulate the nature of and amount of investments, and otherwise expand overall regulation of insurance products and the insurance industry. The Company has established procedures and policies to facilitate compliance with laws and regulations, to foster prudent business operations, and to support financial reporting. The Company routinely reviews its practices to validate compliance with laws and regulations and with internal procedures and policies. As a result of these reviews, from time to time the Company may decide to modify some of its procedures and policies. Such modifications, and the reviews that led to them, may be accompanied by payments being made and costs being incurred. The ultimate changes and eventual effects of these actions on the Company's business, if any, are uncertain.

### **Legal and regulatory proceedings and inquiries**

#### **Background**

The Company and certain subsidiaries are involved in a number of lawsuits, regulatory inquiries, and other legal proceedings arising out of various aspects of its business. As background to both the "Claims related proceedings" and "Other proceedings" subsections below, please note the following:

These matters raise difficult and complicated factual and legal issues and are subject to many uncertainties and complexities, including the underlying facts of each matter; novel legal issues; variations between jurisdictions in which matters are being litigated, heard, or investigated; differences in applicable laws and

# THE ALLSTATE CORPORATION AND SUBSIDIARIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

judicial interpretations; the length of time before many of these matters might be resolved by settlement, through litigation, or otherwise; the fact that some of the lawsuits are putative class actions in which a class has not been certified and in which the purported class may not be clearly defined; the fact that some of the lawsuits involve multi-state class actions in which the applicable law(s) for the claims at issue is in dispute and therefore unclear; and the current challenging legal environment faced by large corporations and insurance companies.

- · The outcome of these matters may be affected by decisions, verdicts, and settlements, and the timing of such decisions, verdicts, and settlements, in other individual and class action lawsuits that involve the Company, other insurers, or other entities and by other legal, governmental, and regulatory actions that involve the Company, other insurers, or other entities. The outcome may also be affected by future state or federal legislation, the timing or substance of which cannot be predicted.
- In the lawsuits, plaintiffs seek a variety of remedies which may include equitable relief in the form of injunctive and other remedies and monetary relief in the form of contractual and extra-contractual damages. In some cases, the monetary damages sought may include punitive or treble damages. Often specific information about the relief sought, such as the amount of damages, is not available because plaintiffs have not requested specific relief in their pleadings. When specific monetary demands are made, they are often set just below a state court jurisdictional limit in order to seek the maximum amount available in state court, regardless of the specifics of the case, while still avoiding the risk of removal to federal court. In Allstate's experience, monetary demands in pleadings bear little relation to the ultimate loss, if any, to the Company.
- · In connection with regulatory examinations and proceedings, government authorities may seek various forms of relief, including penalties, restitution, and changes in business practices. The Company may not be advised of the nature and extent of relief sought until the final stages of the examination or proceeding.
- · For the reasons specified above, it is not possible to make meaningful estimates of the amount or range of loss that could result from the matters described below in the "Claims related proceedings" and "Other proceedings" subsections. The Company reviews these matters on an ongoing basis and follows appropriate accounting guidance when making accrual and disclosure decisions. When assessing reasonably possible and probable outcomes, the Company bases its decisions on its assessment of the ultimate outcome following all appeals.
- Due to the complexity and scope of the matters disclosed in the "Claims related proceedings" and "Other proceedings" subsections below and the many uncertainties that exist, the ultimate outcome of these matters cannot be reasonably predicted. In the event of an unfavorable outcome in one or more of these matters, the ultimate liability may be in excess of amounts currently reserved, if any, and may be material to the Company's operating results or cash flows for a particular quarterly or annual period. However, based on information currently known to it, management believes that the ultimate outcome of all matters described below, as they are resolved over time, is not likely to have a material adverse effect on the financial position of the Company.

### Claims related proceedings

The Company is vigorously defending a number of matters in various stages of development filed in the aftermath of Hurricane Katrina, including individual lawsuits and a statewide putative class action in Louisiana. The Louisiana Attorney General filed a putative class action lawsuit in state court against Allstate and other insurers on behalf of Road Home fund recipients alleging that the insurers have failed to pay all damages owed under their policies. The insurers removed the matter to federal court. The district court denied plaintiffs' motion to remand the matter to state court and the U.S. Court of Appeals for the Fifth Circuit ("Fifth Circuit") affirmed that ruling. The defendants filed a motion to dismiss and the plaintiffs filed a motion to remand the claims involving a Road Home subrogation agreement. In March 2009, the district court denied the State's request that its claims be remanded to state court. As for the defendant insurers' motion, the judge granted it in part and denied it in part. Dismissal of all of the extra-contractual claims, including the bad faith and breach of fiduciary duty claims, was granted. Dismissal also was granted of all claims based on the Valued Policy Law and all flood loss claims based on the levee breaches finding that the insurers flood exclusions precluded coverage. The remaining claims are for breach of contract and for declaratory relief on the alleged underpayment of claims by the insurers. The judge did not dismiss the class action allegations.

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# THE ALLSTATE CORPORATION AND SUBSIDIARIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

The defendants also had moved to dismiss the complaint on grounds that the State had no standing to bring the lawsuit as an assignee of insureds because of anti-assignment language in the insurers' policies. The judge denied the defendants' motion for reconsideration on the assignment issue but found the matter was ripe for consideration by the federal appellate court. The defendants have filed a petition for permission to appeal to the Fifth Circuit. The Fifth Circuit has accepted review. After the Fifth Circuit accepted review, plaintiffs filed a motion to remand the case to state court, asserting that the class claims on which federal jurisdiction was premised have now effectively been dismissed as a result of a ruling in a related case. The Fifth Circuit has denied the motion for remand, without prejudice to plaintiffs' right to refile the motion for remand after the Fifth Circuit disposes of the pending appeal. On July 28, 2010, the Fifth Circuit issued an order stating that since there is no controlling Louisiana Supreme Court precedent on the issue of whether an insurance policy's anti-assignment clause prohibits post-loss assignments, the Fifth Circuit is certifying that issue to the Louisiana Supreme Court. The issue has been briefed to the Louisiana Supreme Court. That court heard oral argument on the appeal on March 14, 2011 and a decision is pending. If the insurers are not successful on the appeal, we anticipate the State to vigorously pursue the case once it returns to the trial court.

There are one nationwide and several statewide class action lawsuits pending against Allstate alleging that it failed to properly pay general contractors overhead and profit on many homeowner structural loss claims. Most of these lawsuits contain counts for breach of contract, as well as one or more counts

asserting other theories of liability such as bad faith, fraud, unjust enrichment, or unfair claims practices. General contractors overhead and profit is an amount that is added to payments on claims where the services of a general contractor are reasonably likely to be required. To a large degree, these lawsuits mirror similar lawsuits filed against other carriers in the industry, some of which have settled. These lawsuits are pending in various state and federal courts, and they are in different stages of development. The Company has reached an agreement to settle on a 48-state basis the nationwide class action. This settlement received preliminary approval from the court on December 6, 2010, and the case was certified as a class for settlement purposes only. The settlement was accrued as a prior year reserve reestimate in property-liability insurance claims and claims expense in 2010. No other classes have been certified against Allstate on this issue. The hearing for final approval of the settlement is scheduled for May 6, 2011.

Allstate has been vigorously defending a lawsuit in regards to certain claims employees involving worker classification issues. This lawsuit is a certified class action challenging a state wage and hour law. In this case, plaintiffs sought monetary relief, such as penalties and liquidated damages, and non-monetary relief, such as injunctive relief. In December 2009, the liability phase of the case was tried, and, on July 6, 2010, the court issued its decision finding in favor of Allstate on all claims. The plaintiffs are appealing the decision.

#### Other proceedings

The Company is defending certain matters relating to the Company's agency program reorganization announced in 1999. These matters are in various stages of development.

These matters include a lawsuit filed in 2001 by the U.S. Equal Employment Opportunity Commission ("EEOC") alleging retaliation under federal civil rights laws (the "EEOC I" suit) and a class action filed in 2001 by former employee agents alleging retaliation and age discrimination under the Age Discrimination in Employment Act ("ADEA"), breach of contract and ERISA violations (the "Romero I" suit). In 2004, in the consolidated EEOC I and Romero I litigation, the trial court issued a memorandum and order that, among other things, certified classes of agents, including a mandatory class of agents who had signed a release, for purposes of effecting the court's declaratory judgment that the release is voidable at the option of the release signer. The court also ordered that an agent who voids the release must return to Allstate "any and all benefits received by the [agent] in exchange for signing the release." The court also stated that, "on the undisputed facts of record, there is no basis for claims of age discrimination." The EEOC and plaintiffs asked the court to clarify and/or reconsider its memorandum and order and in January 2007, the judge denied their request. In June 2007, the court granted the Company's motions for summary judgment. Following plaintiffs' filing of a notice of appeal, the U.S. Court of Appeals for the Third Circuit ("Third Circuit") issued an order in December 2007 stating that the notice of appeal was not taken from a final order within the meaning of the federal law and thus not appealable at this time. In March 2008, the Third Circuit decided that the appeal should not summarily be dismissed and that the question of whether the matter is appealable at this time will be addressed by the Third Circuit along with the merits of the appeal. In July 2009, the Third Circuit vacated the decision which granted the Company's summary judgment

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# THE ALLSTATE CORPORATION AND SUBSIDIARIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

motions, remanded the cases to the trial court for additional discovery, and directed that the cases be reassigned to another trial court judge. In January 2010, the cases were assigned to a new judge for further proceedings in the trial court.

A putative nationwide class action has also been filed by former employee agents alleging various violations of ERISA, including a worker classification issue. These plaintiffs are challenging certain amendments to the Agents Pension Plan and are seeking to have exclusive agent independent contractors treated as employees for benefit purposes. This matter was dismissed with prejudice by the trial court, was the subject of further proceedings on appeal, and was reversed and remanded to the trial court in 2005. In June 2007, the court granted the Company's motion to dismiss the case. Following plaintiffs' filing of a notice of appeal, the Third Circuit issued an order in December 2007 stating that the notice of appeal was not taken from a final order within the meaning of the federal law and thus not appealable at this time. In March 2008, the Third Circuit decided that the appeal should not summarily be dismissed and that the question of whether the matter is appealable at this time will be addressed by the Third Circuit along with the merits of the appeal. In July 2009, the Third Circuit vacated the decision which granted the Company's motion to dismiss the case, remanded the case to the trial court for additional discovery, and directed that the case be reassigned to another trial court judge. In January 2010, the case was assigned to a new judge for further proceedings in the trial court.

In these agency program reorganization matters, plaintiffs seek compensatory and punitive damages, and equitable relief. Allstate has been vigorously defending these lawsuits and other matters related to its agency program reorganization.

### Other Matters

Various other legal, governmental, and regulatory actions, including state market conduct exams, and other governmental and regulatory inquiries are currently pending that involve the Company and specific aspects of its conduct of business. Like other members of the insurance industry, the Company is the target of a number of class action lawsuits and other types of proceedings, some of which involve claims for substantial or indeterminate amounts. These actions are based on a variety of issues and target a range of the Company's practices. The outcome of these disputes is currently unpredictable.

One or more of these matters could have an adverse effect on the Company's operating results or cash flows for a particular quarterly or annual period. However, based on information currently known to it, management believes that the ultimate outcome of all matters described in this "Other Matters" subsection, in excess of amounts currently reserved, if any, as they are resolved over time, is not likely to have a material effect on the operating results, cash flows or financial position of the Company.

#### **Asbestos and environmental**

Allstate's reserves for asbestos claims were \$1.09 billion and \$1.10 billion, net of reinsurance recoverables of \$544 million and \$555 million, as of March 31, 2011 and December 31, 2010, respectively. Reserves for environmental claims were \$193 million and \$201 million, net of reinsurance recoverables of \$44 million and \$47 million, as of March 31, 2011 and December 31, 2010, respectively. Approximately 61% and 60% of the total net asbestos and environmental reserves as of March 31, 2011 and December 31, 2010, respectively, were for incurred but not reported estimated losses.

Management believes its net loss reserves for asbestos, environmental and other discontinued lines exposures are appropriately established based on available facts, technology, laws and regulations. However, establishing net loss reserves for asbestos, environmental and other discontinued lines claims is subject to uncertainties that are much greater than those presented by other types of claims. The ultimate cost of losses may vary materially from recorded amounts, which are based on management's best estimate. Among the complications are lack of historical data, long reporting delays, uncertainty as to the number and identity of insureds with potential exposure and unresolved legal issues regarding policy coverage; unresolved legal issues regarding the determination, availability and timing of exhaustion of policy limits; plaintiffs' evolving and expanding theories of liability; availability and collectability of recoveries from reinsurance; retrospectively determined premiums and other contractual agreements; estimates of the extent and timing of any contractual liability; the impact of bankruptcy protection sought by various asbestos producers and other asbestos defendants; and other uncertainties. There are also complex legal issues concerning the interpretation of various insurance policy provisions and whether those losses are covered, or were ever intended

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# THE ALLSTATE CORPORATION AND SUBSIDIARIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

to be covered, and could be recoverable through retrospectively determined premium, reinsurance or other contractual agreements. Courts have reached different and sometimes inconsistent conclusions as to when losses are deemed to have occurred and which policies provide coverage; what types of losses are covered; whether there is an insurer obligation to defend; how policy limits are determined; how policy exclusions and conditions are applied and interpreted; and whether clean-up costs represent insured property damage. Management believes these issues are not likely to be resolved in the near future, and the ultimate costs may vary materially from the amounts currently recorded resulting in material changes in loss reserves. In addition, while the Company believes that improved actuarial techniques and databases have assisted in its ability to estimate asbestos, environmental, and other discontinued lines net loss reserves, these refinements may subsequently prove to be inadequate indicators of the extent of probable losses. Due to the uncertainties and factors described above, management believes it is not practicable to develop a meaningful range for any such additional net loss reserves that may be required.

#### 11. Components of Net Periodic Pension and Postretirement Benefit Costs

The components of net periodic cost for the Company's pension and postretirement benefit plans for the three months ended March 31 are as follows:

(\$ in millions)		2011		2010
Pension benefits	_		_	
Service cost	\$	38	\$	38
Interest cost		81		80
Expected return on plan assets		(92)		(83)
Amortization of:				
Prior service credit				(1)
Net actuarial loss		38		40
Settlement loss		9		13
Net periodic pension cost	\$	74	\$	87
Postretirement benefits				
Service cost	\$	3	\$	3
Interest cost		9		10
Amortization of:				
Prior service credit		(6)		(6)
Net actuarial gain		(7)		(5)
Net periodic postretirement cost	\$	(1)	\$	2

# THE ALLSTATE CORPORATION AND SUBSIDIARIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

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#### 12. Business Segments

Summarized revenue data for each of the Company's business segments for the three months ended March 31 are as follows:

(\$ in millions)	 2011	 2010
Revenues		 
Property-Liability		
Property-liability insurance premiums		
Standard auto	\$ 4,088	\$ 4,137
Non-standard auto	211	234
Total auto	4,299	 4,371
Homeowners	1,539	1,516
Other personal lines	611	616
Allstate Protection	6,449	 6,503
Discontinued Lines and Coverages	 (1)	 

Total property-liability insurance premiums	6,448	6,503
Net investment income	284	304
Realized capital gains and losses	57	(190)
Total Property-Liability	6,789	6,617
Allstate Financial		
Life and annuity premiums and contract charges		
Traditional life insurance	108	106
Immediate annuities with life contingencies	43	27
Accident and health insurance	161	156
Total life and annuity premiums	312	289
Interest-sensitive life insurance	248	242
Fixed annuities	9	13
Total contract charges	257	255
Total life and annuity premiums and contract charges	569	544
Net investment income	684	731
Realized capital gains and losses	39	(162)
Total Allstate Financial	1,292	1,113
Corporate and Other		
Service fees	2	3
Net investment income	14	15
Realized capital gains and losses		4
Total Corporate and Other before reclassification of service fees	16	22
Reclassification of service fees (1)	(2)	(3)
Total Corporate and Other	14	19
Consolidated revenues	\$ 8,095	\$ 7,749

<sup>(1)</sup> For presentation in the Condensed Consolidated Statements of Operations, service fees of the Corporate and Other segment are reclassified to operating costs and expenses.

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# THE ALLSTATE CORPORATION AND SUBSIDIARIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

Summarized financial performance data for each of the Company's reportable segments for the three months ended March 31 are as follows:

(\$ in millions)	2011		2010
Net income			
Property-Liability			
Underwriting income			
Allstate Protection	\$ 333	\$	75
Discontinued Lines and Coverages	 (6)		(4)
Total underwriting income	 327	<u></u>	71
Net investment income	284		304
Income tax expense on operations	(181)		(88)
Realized capital gains and losses, after-tax	38		(123)
Property-Liability net income	468		164
Allstate Financial			
Life and annuity premiums and contract charges	569		544
Net investment income	684		731
Periodic settlements and accruals on non-hedge derivative financial instruments	17		17
Contract benefits and interest credited to contractholder funds	(879)		(905)
Operating costs and expenses and amortization of deferred policy acquisition costs	(222)		(178)
Restructuring and related charges	2		
Income tax expense on operations	(55)		(70)
Operating income	 116	-	139
Realized capital gains and losses, after-tax	25		(105)
Valuation changes on embedded derivatives that are not hedged, after-tax	8		
DAC and DSI amortization relating to realized capital gains and losses and			
valuation changes on embedded derivatives that are not hedged, after-tax	(26)		(2)
DAC and DSI unlocking relating to realized capital gains and losses, after-tax	1		(18)
Reclassification of periodic settlements and accruals on non-hedge financial			
instruments, after-tax	(12)		(11)
(Loss) gain on disposition of operations, after-tax	(15)		1
Allstate Financial net income	97		4
Corporate and Other			
Service fees (1)	2		3

Net investment income	14	15
Operating costs and expenses (1)	(93)	(100)
Income tax benefit on operations	31	32
Operating loss	 (46)	 (50)
Realized capital gains and losses, after-tax	 	 2
Corporate and Other net loss	 (46)	(48)
Consolidated net income	\$ 519	\$ 120

<sup>(1)</sup> For presentation in the Condensed Consolidated Statements of Operations, service fees of the Corporate and Other segment are reclassified to operating costs and expenses.

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# THE ALLSTATE CORPORATION AND SUBSIDIARIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

#### 13. Other Comprehensive Income

The components of other comprehensive income on a pre-tax and after-tax basis for the three months ended March 31 are as follows:

(\$ in millions)				2011						2010		
,						After-	_					After-
	_	Pre-tax	_	Tax		tax		Pre-tax		Tax		tax
Unrealized net holding gains and losses arising during the period, net of related offsets Less: reclassification adjustment of realized capital	\$	375	\$	(132)	\$	243	\$	1,086	\$	(379)	\$	707
gains and losses		153		(54)		99		(122)		43		(79)
Unrealized net capital gains and losses		222	_	(78)		144		1,208		(422)		786
Unrealized foreign currency translation adjustments		15		(5)		10		22		(8)		14
Unrecognized pension and other postretirement benefit cost Other comprehensive income Net income Comprehensive income	\$_	23 260	\$ <u></u>	(8)	 = \$_	15 169 519 688	- \$ <u>-</u>	26 1,256	_ \$ <u>_</u>	(9) (439)	 = \$_	17 817 120 937
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### REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Board of Directors and Shareholders of The Allstate Corporation Northbrook, IL 60062

We have reviewed the accompanying condensed consolidated statement of financial position of The Allstate Corporation and subsidiaries (the "Company") as of March 31, 2011, and the related condensed consolidated statements of operations and cash flows for the three-month periods ended March 31, 2011 and 2010. These interim financial statements are the responsibility of the Company's management.

We conducted our reviews in accordance with the standards of the Public Company Accounting Oversight Board (United States). A review of interim financial information consists principally of applying analytical procedures and making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with the standards of the Public Company Accounting Oversight Board (United States), the objective of which is the expression of an opinion regarding the financial statements taken as a whole. Accordingly, we do not express such an opinion.

Based on our reviews, we are not aware of any material modifications that should be made to such condensed consolidated interim financial statements for them to be in conformity with accounting principles generally accepted in the United States of America.

We have previously audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated statement of financial position of The Allstate Corporation and subsidiaries as of December 31, 2010, and the related consolidated statements of operations, comprehensive income, shareholders' equity, and cash flows for the year then ended (not presented herein); and in our report dated February 24, 2011, which report includes an explanatory paragraph relating to a change in the Company's recognition and presentation for other-than-temporary impairments of debt securities in 2009, we expressed an unqualified opinion on those consolidated financial statements. In our opinion, the information set forth in the accompanying condensed consolidated statement of financial position as of December 31, 2010 is fairly stated, in all material respects, in relation to the consolidated statement of financial position from which it has been derived.

/s/ Deloitte & Touche LLP

## Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS FOR THE THREE-MONTH PERIODS ENDED MARCH 31, 2011 AND 2010

#### **OVERVIEW**

The following discussion highlights significant factors influencing the consolidated financial position and results of operations of The Allstate Corporation (referred to in this document as "we", "our", "us", the "Company" or "Allstate"). It should be read in conjunction with the condensed consolidated financial statements and notes thereto found under Part I. Item 1. contained herein, and with the discussion, analysis, consolidated financial statements and notes thereto in Part I. Item 1. and Part II. Item 7. and Item 8. of The Allstate Corporation Annual Report on Form 10-K for 2010. Further analysis of our insurance segments is provided in the Property-Liability Operations (which includes the Allstate Protection and the Discontinued Lines and Coverages segments) and in the Allstate Financial Segment sections of Management's Discussion and Analysis ("MD&A"). The segments are consistent with the way in which we use financial information to evaluate business performance and to determine the allocation of resources.

Allstate is focused on three priorities:

- · improve our operating results;
- · grow our businesses profitably; and
- differentiate ourselves from the competition by reinventing our business.

#### HIGHLIGHTS

- Consolidated net income was \$519 million in the first quarter of 2011 compared to \$120 million in the first quarter of 2010. Net income per diluted share was \$0.97 in the first quarter of 2011 compared to \$0.22 in the first quarter of 2010.
- Property-Liability net income was \$468 million in the first quarter of 2011 compared to \$164 million in the first quarter of 2010.
- The Property-Liability combined ratio was 94.9 in the first quarter of 2011 compared to 98.9 in the first quarter of 2010.
- · Allstate Financial had net income of \$97 million in the first quarter of 2011 compared to \$4 million in the first quarter of 2010.
- Total revenues were \$8.10 billion in the first quarter of 2011 compared to \$7.75 billion in the first quarter of 2010.
- Property-Liability premiums earned in the first quarter of 2011 totaled \$6.45 billion, a decrease of 0.8% from \$6.50 billion in the first quarter of 2010.
- Net realized capital gains were \$96 million in the first quarter of 2011 compared to net realized capital losses of \$348 million in the first quarter of 2010.
- Investments as of March 31, 2011 totaled \$99.61 billion, a decrease of 0.9% from \$100.48 billion as of December 31, 2010. Net investment income in the first guarter of 2011 was \$982 million, a decrease of 6.5% from \$1.05 billion in the first guarter of 2010.
- Book value per diluted share (ratio of shareholders' equity to total shares outstanding and dilutive potential shares outstanding) was \$36.51 as of March 31, 2011, an increase of 13.2% from \$32.26 as of March 31, 2010 and an increase of 3.4% from \$35.32 as of December 31, 2010.
- · For the twelve months ended March 31, 2011, return on the average of beginning and ending period shareholders' equity was 7.2%, a decrease of 1.2 points from 8.4% for the twelve months ended March 31, 2010.
- · As of March 31, 2011, we had \$19.31 billion in shareholders' equity. This total included \$3.65 billion in deployable invested assets at the parent holding company level.

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# Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS FOR THE THREE-MONTH PERIODS ENDED MARCH 31, 2011 AND 2010

#### CONSOLIDATED NET INCOME

(\$ in millions)	Three months ended March 31,			
		2011		2010
Revenues				
Property-liability insurance premiums	\$	6,448	\$	6,503
Life and annuity premiums and contract charges		569		544
Net investment income		982		1,050
Realized capital gains and losses:				
Total other-than-temporary impairment losses		(156)		(250)
Portion of loss recognized in other comprehensive income		(27)		(5)
Net other-than-temporary impairment losses recognized in earnings		(183)		(255)
Sales and other realized capital gains and losses		279		(93)
Total realized capital gains and losses		96		(348)
Total revenues		8,095		7,749
Costs and expenses				
Property-liability insurance claims and claims expense		(4,476)		(4,792)
Life and annuity contract benefits		(454)		(442)
Interest credited to contractholder funds		(418)		(463)
Amortization of deferred policy acquisition costs		(1,051)		(1,014)
Operating costs and expenses		(838)		(829)
Restructuring and related charges		(9)		(11)

Interest expense Total costs and expenses	 (92) (7,338)	 (92) (7,643)
(Loss) gain on disposition of operations Income tax (expense) benefit Net income	\$ (23) (215) 519	\$ 1 13 120
Property-Liability Allstate Financial Corporate and Other Net income	\$  468 97 (46) 519	\$  164 4 (48) 120

#### PROPERTY-LIABILITY HIGHLIGHTS

- Premiums written, an operating measure that is defined and reconciled to premiums earned in the Property-Liability Operations section of the MD&A, decreased 0.7% to \$6.22 billion in the first quarter of 2011 from \$6.26 billion in the first quarter of 2010 and decreased 0.4% from \$6.24 billion in the fourth quarter of 2010.
  - Allstate brand standard auto premiums written decreased 1.0% to \$3.98 billion in the first quarter of 2011 from \$4.02 billion in the first quarter of 2010.
  - Allstate brand homeowners premiums written increased 3.0% to \$1.23 billion in the first quarter of 2011 from \$1.19 billion in the first quarter of 2010.
  - Encompass brand premiums written decreased 6.8% to \$245 million in the first quarter of 2011 from \$263 million in the first quarter of 2010.
  - Premium operating measures and statistics contributing to overall Allstate brand standard auto premiums written decrease were the following:
  - 0.7% decrease in policies in force ("PIF") as of March 31, 2011 compared to March 31, 2010
  - 0.9% decrease in the six month policy term average gross premium before reinsurance to \$439 in the first quarter of 2011 from \$443 in the first quarter of 2010
  - 0.1 point increase in the six month renewal ratio to 88.9% in the first quarter of 2011 compared to 88.8% in the first quarter of 2010
  - 11.9% increase in new issued applications in the first quarter of 2011 compared to the first quarter of 2010

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## Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS FOR THE THREE-MONTH PERIODS ENDED MARCH 31, 2011 AND 2010

- Premium operating measures and statistics contributing to overall Allstate brand homeowners premiums written increase were the following:
  - 3.7% decrease in PIF as of March 31, 2011 compared to March 31, 2010
  - 5.9% increase in the twelve month policy term average gross premium before reinsurance to \$975 in the first quarter of 2011 from \$921 in the first quarter of 2010
  - 0.3 point increase in the twelve month renewal ratio to 88.3% in the first quarter of 2011 compared to 88.0% in the first quarter of 2010
  - 4.2% decrease in new issued applications in the first quarter of 2011 compared to the first quarter of 2010
  - \$11 million decrease in catastrophe reinsurance costs to \$124 million in the first quarter of 2011 from \$135 million in the first quarter of 2010
- Factors comprising the Allstate brand standard auto loss ratio increase of 0.9 points to 70.3 in the first quarter of 2011 from 69.4 in the first quarter of 2010 were the following:
  - 1.2% increase in standard auto claim frequency (rate of claim occurrence per policy in force) for property damage in the first quarter of 2011 compared to the first quarter of 2010
  - 3.1% increase in standard auto claim frequency for bodily injury in the first quarter of 2011 compared to the first quarter of 2010
  - 0.8% increase in auto paid claim severities (average cost per claim) for property damage in the first quarter of 2011 compared to the first quarter of 2010
  - 3.6% increase in auto paid claim severities for bodily injury in the first quarter of 2011 compared to the first quarter of 2010
- Factors comprising the Allstate brand homeowners loss ratio, which includes catastrophes, decrease of 19.6 points to 67.9 in the first quarter of 2011 from 87.5 in the first quarter of 2010 were the following:
  - 19.4 point decrease in the effect of catastrophe losses to 17.7 points in the first quarter of 2011 compared to 37.1 points in the first quarter of 2010
  - 1.7% increase in homeowner claim frequency, excluding catastrophes, in the first quarter of 2011 compared to the first quarter of 2010
  - 3.5% increase in paid claim severity, excluding catastrophes, in the first quarter of 2011 compared to the first quarter of 2010
- Factors comprising the \$315 million decrease in catastrophe losses to \$333 million in the first quarter of 2011 compared to \$648 million in the first quarter of 2010 were the following:
  - 16 events with losses of \$367 million in the first quarter of 2011 compared to 11 events with losses of \$663 million in the first quarter of 2010
  - \$34 million favorable prior year reserve reestimates in the first quarter of 2011 compared to \$15 million favorable reserve reestimates in the first quarter of 2010
- Factors comprising prior year reserve reestimates of \$41 million favorable in the first quarter of 2011 compared to \$23 million favorable in the first quarter of 2010 included:
  - prior year reserve reestimates related to auto, homeowners and other personal lines in the first quarter of 2011 contributed \$19 million favorable, \$38 million favorable and \$13 million unfavorable, respectively, compared to prior year reserve reestimates in the first quarter of 2010 of \$5 million unfavorable, \$8 million favorable and \$22 million favorable, respectively
  - prior year reestimates in the first quarter of 2011 and 2010 are largely attributable to prior year catastrophes
- Property-Liability underwriting income was \$327 million in the first quarter of 2011 compared to \$71 million in the first quarter of 2010. Underwriting income, a measure not based on accounting principles generally accepted in the United States of America ("GAAP"), is defined below.
- · Net realized capital gains were \$57 million in the first quarter of 2011 compared to net realized capital losses of \$190 million in the first quarter of 2010.
- Property-Liability investments as of March 31, 2011 were \$35.46 billion, an increase of 1.2% from \$35.05 billion as of December 31, 2010. Net investment income was \$284 million in the first quarter of 2011, a decrease of 6.6% from \$304 million in the first quarter of 2010.

## Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS FOR THE THREE-MONTH PERIODS ENDED MARCH 31, 2011 AND 2010

#### PROPERTY-LIABILITY OPERATIONS

**Overview** Our Property-Liability operations consist of two business segments: Allstate Protection and Discontinued Lines and Coverages. Allstate Protection comprises two brands, the Allstate brand and Encompass® brand. Allstate Protection is principally engaged in the sale of personal property and casualty insurance, primarily private passenger auto and homeowners insurance, to individuals in the United States and Canada. Discontinued Lines and Coverages includes results from insurance coverage that we no longer write and results for certain commercial and other businesses in run-off. These segments are consistent with the groupings of financial information that management uses to evaluate performance and to determine the allocation of resources.

Underwriting income, a measure that is not based on GAAP and is reconciled to net income below, is calculated as premiums earned, less claims and claims expense ("losses"), amortization of deferred policy acquisition costs ("DAC"), operating costs and expenses and restructuring and related charges, as determined using GAAP. We use this measure in our evaluation of results of operations to analyze the profitability of the Property-Liability insurance operations separately from investment results. It is also an integral component of incentive compensation. It is useful for investors to evaluate the components of income separately and in the aggregate when reviewing performance. Net income is the GAAP measure most directly comparable to underwriting income. Underwriting income should not be considered as a substitute for net income and does not reflect the overall profitability of the business.

The table below includes GAAP operating ratios we use to measure our profitability. We believe that they enhance an investor's understanding of our profitability. They are calculated as follows:

- · Claims and claims expense ("loss") ratio the ratio of claims and claims expense to premiums earned. Loss ratios include the impact of catastrophe losses.
- · Expense ratio the ratio of amortization of DAC, operating costs and expenses, and restructuring and related charges to premiums earned.
- Combined ratio the ratio of claims and claims expense, amortization of DAC, operating costs and expenses, and restructuring and related charges to premiums earned. The combined ratio is the sum of the loss ratio and the expense ratio. The difference between 100% and the combined ratio represents underwriting income as a percentage of premiums earned, or underwriting margin.

We have also calculated the following impacts of specific items on the GAAP operating ratios because of the volatility of these items between fiscal periods.

- Effect of catastrophe losses on combined ratio the percentage of catastrophe losses included in claims and claims expense to premiums earned. This ratio includes prior year reserve reestimates of catastrophe losses.
- Effect of prior year reserve reestimates on combined ratio the percentage of prior year reserve reestimates included in claims and claims expense to premiums earned. This ratio includes prior year reserve reestimates of catastrophe losses.
- · Effect of restructuring and related charges on combined ratio the percentage of restructuring and related charges to premiums earned.
- Effect of Discontinued Lines and Coverages on combined ratio the ratio of claims and claims expense and other costs and expenses in the Discontinued Lines and Coverages segment to Property-Liability premiums earned. The sum of the effect of Discontinued Lines and Coverages on the combined ratio and the Allstate Protection combined ratio is equal to the Property-Liability combined ratio.

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## Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS FOR THE THREE-MONTH PERIODS ENDED MARCH 31, 2011 AND 2010

Summarized financial data, a reconciliation of underwriting income to net income, and GAAP operating ratios for our Property-Liability operations are presented in the following table.

(\$ in millions, except ratios)	 Three months ended March 31,					
	 2011		2010			
Premiums written	\$ 6,215	\$	6,258			
Revenues						
Premiums earned	\$ 6,448	\$	6,503			
Net investment income	284		304			
Realized capital gains and losses	57		(190)			
Total revenues	 6,789		6,617			
Costs and expenses						
Claims and claims expense	(4,476)		(4,792)			
Amortization of DAC	(904)		(925)			
Operating costs and expenses	(730)		(704)			
Restructuring and related charges	(11)		(11)			
Total costs and expenses	(6,121)		(6,432)			
Income tax expense	(200)		(21)			
Net income	\$ 468	\$	164			

Underwriting income Net investment income Income tax expense on operations Realized capital gains and losses, after-tax Net income	\$  327 284 (181) 38 468	\$ - - - - - -	71 304 (88) (123) 164
Catastrophe losses (1)	\$ 333	\$	648
GAAP operating ratios			
Claims and claims expense ratio	69.4		73.7
Expense ratio	25.5		25.2
Combined ratio	 94.9		98.9
Effect of catastrophe losses on combined ratio (1)	 5.2	-	10.0
Effect of prior year reserve reestimates on combined ratio (1)	 (0.7)		(0.4)
Effect of restructuring and related charges on combined ratio	 0.2		0.2
Effect of Discontinued Lines and Coverages on combined ratio	 0.1		0.1

<sup>(1)</sup> Prior year reserve reestimates included in catastrophe losses totaled \$34 million favorable in the three months ended March 31, 2011 compared to \$15 million favorable in the three months ended March 31, 2010.

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## Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS FOR THE THREE-MONTH PERIODS ENDED MARCH 31, 2011 AND 2010

**Premiums written**, an operating measure, is the amount of premiums charged for policies issued during a fiscal period. Premiums earned is a GAAP measure. Premiums are considered earned and are included in the financial results on a pro-rata basis over the policy period. The portion of premiums written applicable to the unexpired terms of the policies is recorded as unearned premiums on our Condensed Consolidated Statements of Financial Position.

A reconciliation of premiums written to premiums earned is shown in the following table.

(\$ in millions)	Three months ended March 31,						
	 2011		2010				
Premiums written:							
Allstate Protection	\$ 6,216	\$	6,258				
Discontinued Lines and Coverages	(1)						
Property-Liability premiums written	 6,215		6,258				
Decrease in unearned premiums	234		245				
Other	(1)						
Property-Liability premiums earned	\$ 6,448	\$	6,503				
Premiums earned:							
Allstate Protection	\$ 6,449	\$	6,503				
Discontinued Lines and Coverages	(1)						
Property-Liability	\$ 6,448	\$	6,503				

### ALLSTATE PROTECTION SEGMENT

Premiums written by brand are shown in the following table.

(\$ in millions)	Three months ended March 31,											
		Allstate brand Encompass brand						Allstate Protection				
		2011		2010		2011		2010		2011		2010
Standard auto	\$	3,984	\$	4,023	\$	144	\$	160	\$	4,128	\$	4,183
Non-standard auto		210		237		1		3		211		240
Homeowners		1,225		1,189		79		80		1,304		1,269
Other personal lines (1)		552		546		21		20		573		566
Total	\$	5,971	\$	5,995	\$	245	\$	263	\$	6,216	\$	6,258

 $<sup>^{(1)}</sup>$  Other personal lines include commercial, condominium, renters, involuntary auto and other personal lines.

Allstate brand premiums written by the direct channel, excluding Allstate Canada, increased 11.4% to \$206 million in the first quarter of 2011 from \$185 million in the first quarter of 2010, reflecting an impact by profitability management actions taken in New York, Florida, California and North Carolina. The direct channel includes call centers and the internet.

Premiums earned by brand are shown in the following table.

(\$ in millions)	Three months ended March 31,											
	' <u></u>	Allstate brand			Encompass brand				Allstate Protection			
	<u></u>	2011		2010		2011		2010		2011		2010
Standard auto	\$	3,928	\$	3,943	\$	160	\$	194	\$	4,088	\$	4,137

Non-standard auto	210	230	1	4	211	234
Homeowners	1,448	1,416	91	100	1,539	1,516
Other personal lines	588	592	23	24	611	616
Total	\$ 6,174	\$ 6,181	\$ 275	\$ 322	\$ 6,449	\$ 6,503

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## Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS FOR THE THREE-MONTH PERIODS ENDED MARCH 31, 2011 AND 2010

Premium operating measures and statistics that are used to analyze the business are calculated and described below. Measures and statistics presented for Allstate brand exclude Allstate Canada, loan protection and specialty auto.

- · PIF: Policy counts are based on items rather than customers. A multi-car customer would generate multiple item (policy) counts, even if all cars were insured under one policy.
- · Average premium-gross written: Gross premiums written divided by issued item count. Gross premiums written include the impacts from discounts and surcharges, and exclude the impacts from mid-term premium adjustments, ceded reinsurance premiums, and premium refund accruals. Allstate brand average gross premiums represent the appropriate policy term for each line, which is 6 months for standard and non-standard auto and 12 months for homeowners. Encompass brand average gross premiums represent the appropriate policy term for each line, which is 12 months for standard auto and homeowners and 6 months for non-standard auto.
- · Renewal ratio: Renewal policies issued during the period, based on contract effective dates, divided by the total policies issued 6 months prior for standard and non-standard auto (12 months prior for Encompass brand standard auto) or 12 months prior for homeowners.
- · New issued applications: Item counts of automobiles or homeowners insurance applications for insurance policies that were issued during the period. Does not include automobiles that are added by existing customers.
- · Net items added to existing policies: Net increases in insured cars by policy endorsement activity.

Standard auto premiums written totaled \$4.13 billion in the first quarter of 2011, a decrease of 1.3% from \$4.18 billion in the first quarter of 2010.

	Allstate br	and	<b>Encompass brand</b>				
Standard Auto	 2011	2010	2011	2010			
PIF (thousands)	17,456	17,581	676	802			
Average premium-gross written (1)	\$ 439 \$	443 \$	953 \$	996			
Renewal ratio (%) (1)	88.9	88.8	71.2	68.6			

<sup>(1)</sup> Policy term is six months for Allstate brand and twelve months for Encompass brand.

Allstate brand standard auto premiums written totaled \$3.98 billion in the first quarter of 2011, a decrease of 1.0% from \$4.02 billion in the first quarter of 2010 and an increase of 3.7% from \$3.84 billion in the fourth quarter of 2010. Contributing to the Allstate brand standard auto premiums written decrease in the first quarter of 2011 compared to the first quarter of 2010 were the following:

- decrease in PIF as of March 31, 2011 compared to March 31, 2010, due to fewer policies available to renew and a slight decrease in net items added to existing policies
- 11.9% increase in new issued applications on a countrywide basis to 519 thousand in the first quarter of 2011 from 464 thousand in the first quarter of 2010. Excluding Florida and New York (impacted by actions to improve profitability), new issued applications on a countrywide basis increased 16.6% to 449 thousand in the first quarter of 2011 from 385 thousand in the first quarter of 2010. New issued applications increased in 41 states.
- decreased average gross premium in the first quarter of 2011 compared to the first quarter of 2010, partially due to rate decreases taken during 2010 to improve competitive position, as well as customers electing to lower coverage levels on their policy
- 0.1 point increase in the renewal ratio in the first quarter of 2011 compared to the first quarter of 2010. Approximately half of the 51 states are showing favorable comparisons to same period of prior year. No single state is having a significant impact on countrywide results, either favorably or unfavorably.

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# Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS FOR THE THREE-MONTH PERIODS ENDED MARCH 31, 2011 AND 2010

Rate changes that are indicated based on loss trend analysis to achieve a targeted return will continue to be pursued. The following table shows the rate changes that were approved for standard auto and does not include rating plan enhancements, including the introduction of discounts and surcharges, that result in no change in the overall rate level in the state. These rate changes do not reflect initial rates filed for insurance subsidiaries initially writing business in a state.

Three months ended March 31, State Specific(%) (2) (3) Countrywide(%) (1) # of States 2011 2010 2011 2010 2011 2010 13 (4) (5) 4.1 2.9 Allstate brand 8 1.1 0.3 3 4.9 5.0 7.1 Encompass brand 6 1.5

Represents the impact in the states where rate changes were approved during the three months ended March 31, 2011 and 2010, respectively, as a percentage of its respective total prior year-end premiums written in those states.

Based on historical premiums written in those states, rate changes approved for standard auto totaled \$176 million in the three months ended March 31, 2011

Represents the impact in the states where rate changes were approved during the three months ended March 31, 2011 and 2010, respectively, as a percentage of total countrywide prior year-end premiums written.

compared to \$59 million in the three months ended March 31, 2010.

Includes targeted rate decreases in certain markets to improve our competitive position for target customers.

Includes the impact of a 20.9% and 2.3% rate increase in Florida and a 12.0% rate increase in New York in the first quarter of 2011.

Non-standard auto premiums written totaled \$211 million in the first quarter of 2011, a decrease of 12.1% from \$240 million in the first quarter of 2010.

		Allstate brand				Encompass brai		
Non-Standard Auto	_	2011		2010	_	2011		2010
PIF (thousands)	_	627	_	724		4	_	14
Average premium-gross written (6 months)	\$	621	\$	619	\$	402	\$	441
Renewal ratio (%) (6 months)		70.4		71.8		68.0		48.7

Allstate brand non-standard auto premiums written totaled \$210 million in the first quarter of 2011, a decrease of 11.4% from \$237 million in the first quarter of 2010. Contributing to the Allstate brand non-standard auto premiums written decrease were the following:

- decrease in PIF as of March 31, 2011 compared to March 31, 2010, due to a decline in the number of policies available to renew, a lower retention rate and fewer new issued applications
- 21.2% decrease in new issued applications to 78 thousand in the first quarter of 2011 from 99 thousand in the first quarter of 2010
- increase in average gross premium in the first quarter of 2011 compared to the first quarter of 2010
- 1.4 point decrease in the renewal ratio in the first quarter of 2011 compared to the first quarter of 2010

Rate changes that are indicated based on loss trend analysis to achieve a targeted return will continue to be pursued. The following table shows the rate changes that were approved for non-standard auto and does not include rating plan enhancements, including the introduction of discounts and surcharges, that result in no change in the overall rate level in the state. These rate changes do not reflect initial rates filed for insurance subsidiaries initially writing business in a state.

		Three months ended March 31,								
	# of S	# of States		vide(%) <sup>(1)</sup>	State Specific(%) (2) (3)					
	2011	2010	2011	2010	2011	2010				
Allstate brand	3	1	3.6	0.9	18.4	22.1				
Encompass brand										

Represents the impact in the states where rate changes were approved during the three months ended March 31, 2011 and 2010, respectively, as a percentage of total countrywide prior year-end premiums written.

Represents the impact in the states where rate changes were approved during the three months ended March 31, 2011 and 2010, respectively, as a percentage of its respective total prior year-end premiums written in those states.

Based on historical premiums written in those states, rate changes approved for non-standard auto totaled \$30 million in the three months ended March 31, 2011 compared to \$8 million in the three months ended March 31, 2010.

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*Homeowners premiums written* totaled \$1.30 billion in the first quarter of 2011, an increase of 2.8% from \$1.27 billion in the first quarter of 2010. Excluding the cost of catastrophe reinsurance, premiums written increased 1.7% in the first quarter of 2011 compared to the first quarter of 2010.

	Allstate brand				Encompass brand		
<u>Homeowners</u>	 2011		2010	_	2011		2010
PIF (thousands)	 6,631	_	6,886	_	310	_	354
Average premium-gross written (12 months)	\$ 975	\$	921	\$	1,296	\$	1,299
Renewal ratio (%) (12 months)	88.3		88.0		82.3		77.3

Allstate brand homeowners premiums written totaled \$1.23 billion in the first quarter of 2011, an increase of 3.0% from \$1.19 billion in the first quarter of 2010. Contributing to the Allstate brand homeowners premiums written increase were the following:

- decrease in PIF of 3.7% as of March 31, 2011 compared to March 31, 2010, due to fewer policies available to renew and fewer new issued applications
- 4.2% decrease in new issued applications to 114 thousand in the first quarter of 2011 from 119 thousand in the first quarter of 2010. Our Castle Key Indemnity Company subsidiary continues to have a slightly favorable impact on new issued applications, due to a 2008 regulatory consent decree to sell 50,000 new homeowners policies in Florida by November 2011. Excluding Florida, new issued applications on a countrywide basis decreased 5.2% to 109 thousand in the first quarter of 2011 from 115 thousand in the first quarter of 2010.
- increase in average gross premium in the first quarter of 2011 compared to the first quarter of 2010, primarily due to rate changes
- 0.3 point increase in the renewal ratio in the first quarter of 2011 compared to the first quarter of 2010
- decrease in the cost of our catastrophe reinsurance program in the first quarter of 2011 compared to the first quarter of 2010

Rate changes that are indicated based on loss trend analysis to achieve a targeted return will continue to be pursued. The following table shows the rate changes that were approved for homeowners, including rate changes approved based on our net cost of reinsurance, and does not include rating plan enhancements, including the introduction of discounts and surcharges, that result in no change in the overall rate level in the state.

		Three months ended March 31,								
	# of S	# of States		vide(%) <sup>(1)</sup>	State Specific(%) (2) (3)					
	2011	2010	2011	2010	2011	2010				
Allstate brand	12 (4)	6	1.8	0.9	9.9	7.4				
Encompass brand	5	5	8.0	0.7	2.9	5.2				

(1) Represents the impact in the states where rate changes were approved during the three months ended March 31, 2011 and 2010, respectively, as a percentage of total countrywide prior year-end premiums written.

Represents the impact in the states where rate changes were approved during the three months ended March 31, 2011 and 2010, respectively, as a percentage of its

respective total prior year-end premiums written in those state

Based on historical premiums written in those states. Based on historical premiums written in those states, rate changes approved for homeowners totaled \$114 million in the three months ended March 31, 2011 compared to \$54 million in the three months ended March 31, 2010.

Includes Washington D.C.

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**Underwriting results** are shown in the following table.

(\$ in millions)	Three months ended March 31,				
	 2011		2010		
Premiums written	\$ 6,216	\$	6,258		
Premiums earned	\$ 6,449	\$	6,503		
Claims and claims expense	(4,472)		(4,790)		
Amortization of DAC	(904)		(925)		
Other costs and expenses	(729)		(702)		
Restructuring and related charges	 (11)		(11)		
Underwriting income	\$ 333	\$	75		
Catastrophe losses	\$ 333	\$	648		
Underwriting income (loss) by line of business					
Standard auto	\$ 188	\$	213		
Non-standard auto	25		15		
Homeowners	127		(192)		
Other personal lines	 (7)		39		
Underwriting income	\$ 333	\$	75		
Underwriting income (loss) by brand					
Allstate brand	\$ 334	\$	118		
Encompass brand	(1)		(43)		
Underwriting income	\$ 333	\$	75		

Allstate Protection experienced underwriting income of \$333 million in the first quarter of 2011 compared to \$75 million in the first quarter of 2010, primarily due to increases in homeowners underwriting income, partially offset by decreases in other personal lines and standard auto underwriting income. Homeowners underwriting income increased \$319 million to an underwriting income of \$127 million in the first quarter of 2011 from an underwriting loss of \$192 million in the first quarter of 2010 primarily due to decreases in catastrophe losses, including prior year reestimates for catastrophes. Other personal lines underwriting income decreased \$46 million to an underwriting loss of \$7 million in the first quarter of 2011 from an underwriting income of \$39 million in the first quarter of 2010 primarily due to a litigation accrual and unfavorable reserve reestimates. Standard auto underwriting income decreased 11.7% to an underwriting income of \$188 million in the first quarter of 2011 from an underwriting income of \$213 million in the first quarter of 2010 primarily due to increases in auto claim frequency, partially offset by favorable reserve reestimates and decreases in catastrophe losses.

Catastrophe losses in the first quarter of 2011 were \$333 million as detailed in the table below. This compares to catastrophe losses in the first quarter of 2010 of \$648 million.

We define a "catastrophe" as an event that produces pre-tax losses before reinsurance in excess of \$1 million and involves multiple first party policyholders, or an event that produces a number of claims in excess of a preset, per-event threshold of average claims in a specific area, occurring within a certain amount of time following the event. Catastrophes are caused by various natural events including high winds, winter storms, tornadoes, hailstorms, wildfires, tropical storms, hurricanes, earthquakes and volcanoes. We are also exposed to man-made catastrophic events, such as certain acts of terrorism or industrial accidents. The nature and level of catastrophes in any future period cannot be reliably predicted.

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Catastrophe losses related to events that occurred by the size of the event are shown in the following table.

(\$ in millions) Three months ended

				Marc	ch 31, 2011			
				Claims				
				and		Combined		Average
	Number			claims		ratio		catastrophe
	of events			expense		impact		loss per event
Size of catastrophe	<del></del>		_				_	
\$50 million to \$100 million	2	12.5%	\$	161	48.3%	2.5	\$	81
Less than \$50 million	14	87.5		206	61.9	3.2		15

Total	16	100.0%	367	110.2	5.7	23
Prior year reserve reestimates			(34)	(10.2)	(0.5)	
Total catastrophe losses		\$	333	100.0%	5.2	

Catastrophe losses incurred by the type of event are shown in the following table.

(\$ in millione)

(\$ in millions)	Three months ended  March 31,								
		2011			2010	d			
			Number of events	_		Number of events			
Tornadoes	\$	19	1	\$					
Wind/Hail		176	10		379	6			
Wildfires		5	2						
Other events		167	3		284	5			
Prior year reserve reestimates		(34)		_	(15)				
Total catastrophe losses	\$	333	16	\$	648	11			

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### Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS FOR THE THREE-MONTH PERIODS ENDED MARCH 31, 2011 AND 2010

**Combined ratio** Loss ratios are a measure of profitability. Loss ratios by product, and expense and combined ratios by brand, are shown in the following table. These ratios are defined in the Property-Liability Operations section of the MD&A.

	Three months ended March 31,									
			Effect catastro losses o	ophe	Effec pre-tax r reestimate	eserve				
	Loss ra	tio <sup>(1)</sup>	loss ra	atio	combined ratio					
	2011	2010	2011	2010	2011	2010				
Allstate brand loss ratio:										
Standard auto	70.3	69.4	0.5	0.7	(0.4)	(0.1)				
Non-standard auto	64.8	68.7		0.4	(3.3)	(1.3)				
Homeowners	67.9	87.5	17.7	37.1	(2.7)	(0.4)				
Other personal lines	67.3	63.5	7.0	7.3	2.6	(3.9)				
Total Allstate brand loss ratio	69.2	73.0	5.1	9.7	(0.8)	(0.6)				
	25.4	75.0 25.1	5.1	9.7	(0.6)	(0.6)				
Allstate brand expense ratio	94.6	98.1								
Allstate brand combined ratio	94.0	90.1								
Encompass brand loss ratio:										
Standard auto	75.7	76.8		1.0	3.1	5.2				
Non-standard auto	100.0	100.0								
Homeowners	65.9	103.0	16.5	46.0	1.1	(2.0)				
Other personal lines	65.2	91.7	8.7	12.5	(8.7)	4.2				
		00.4	0.0	45.0		2.0				
Total Encompass brand loss ratio	71.7	86.4	6.2	15.8	1.5	2.8				
Encompass brand expense ratio	28.7	27.0								
Encompass brand combined ratio	100.4	113.4								
Allstate Protection loss ratio	69.3	73.6	5.2	10.0	(0.7)	(0.4)				
Allstate Protection expense ratio	25.5	25.2	5.2	10.0	(3.7)	(0.4)				
Allstate Protection combined ratio	94.8	98.8								
Anstate Frotection combined fallo	<del></del>									

<sup>(1)</sup> Ratios are calculated using the premiums earned for the respective line of business.

Standard auto loss ratio for the Allstate brand increased 0.9 points in the first quarter of 2011 compared to the first quarter of 2010 due to higher claim frequency, partially offset by favorable reserve reestimates and lower catastrophe losses. Florida and New York continue to have a loss ratio higher than countrywide average. In the first quarter of 2011, claim frequencies in the bodily injury and physical damage coverages have increased compared to the first quarter of 2010, but remain within historical norms. We continued to address adverse loss cost trends during the first quarter of 2011, particularly in the states of New York and Florida. These actions included rate increases, underwriting restrictions, increased claims staffing and review, and continued advocacy for legislative reform. Bodily injury and physical damage coverages severity results increased in line with historical Consumer Price Index ("CPI") trends.

*Non-standard auto loss ratio* for the Allstate brand decreased 3.9 points in the first quarter of 2011 compared to the first quarter of 2010 due to higher favorable reserve reestimates and lower catastrophe losses, partially offset by higher claim frequencies. Bodily injury and physical damage coverages severity results increased in line with historical CPI trends.

*Homeowners loss ratio* for the Allstate brand decreased 19.6 points to 67.9 in the first quarter of 2011 from 87.5 in the first quarter of 2010 due to lower catastrophe losses including prior year reserve reestimates for catastrophes.

**Expense ratio** for Allstate Protection increased 0.3 points in the first quarter of 2011 compared to the first quarter of 2010, driven by a litigation accrual, marketing costs and lower premiums earned, partially offset by

#### Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS FOR THE THREE-MONTH PERIODS ENDED MARCH 31, 2011 AND 2010

improved operational efficiencies. Restructuring costs in the first quarter of 2011 were comparable to the first quarter of 2010.

The impact of specific costs and expenses on the expense ratio are included in the following table.

Three months ended March 31,

	Allstate	Allstate brand		s brand	Allstate Protection		
	2011	2010	2011	2010	2011	2010	
Amortization of DAC	13.9	14.0	18.0	18.5	14.0	14.2	
Other costs and expenses	11.3	11.0	10.9	7.8	11.3	10.8	
Restructuring and related charges	0.2	0.1	(0.2)	0.7	0.2	0.2	
Total expense ratio	25.4	25.1	28.7	27.0	25.5	25.2	

Reserve reestimates The tables below show Allstate Protection net reserves representing the estimated cost of outstanding claims as they were recorded at the beginning of years 2011 and 2010, and the effect of reestimates in each year.

(\$ in millions)	January 1 reserves					
	 2011		2010			
Auto	\$ 11,034	\$	10,606			
Homeowners	2,442		2,399			
Other personal lines	2,141		2,145			
<b>Total Allstate Protection</b>	\$ 15,617	\$	15,150			

### (\$ in millions, except ratios)

#### Three months ended March 31

			IVIdi	CII J1,		
		2011	2010			
	_		Effect on			Effect on
		Reserve	combined	]	Reserve	combined
		reestimate (1)(2)	ratio <sup>(2)</sup>	rees	timate <sup>(1) (2)</sup>	ratio (2)
Auto	\$	(19)	(0.3)	\$	5	0.1
Homeowners		(38)	(0.6)		(8)	(0.1)
Other personal lines		13	0.2		(22)	(0.4)
Total Allstate Protection (3)	\$	(44)	(0.7)	\$	(25)	(0.4)
Allstate brand	\$	(48)	(0.8)	\$	(34)	(0.5)
Encompass brand		4	0.1		) g	0.1
Total Allstate Protection (3)	\$	(44)	(0.7)	\$	(25)	(0.4)

Favorable reserve reestimates are shown in parentheses.

### DISCONTINUED LINES AND COVERAGES SEGMENT

Overview The Discontinued Lines and Coverages segment includes results from insurance coverage that we no longer write and results for certain commercial and other businesses in run-off. Our exposure to asbestos, environmental and other discontinued lines claims is reported in this segment. We have assigned management of this segment to a designated group of professionals with expertise in claims handling, policy coverage interpretation, exposure identification and reinsurance collection. As part of its responsibilities, this group is also regularly engaged in policy buybacks, settlements and reinsurance assumed and ceded commutations.

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#### Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS FOR THE THREE-MONTH PERIODS ENDED MARCH 31, 2011 AND 2010

Summarized underwriting results are presented in the following table.

	Three months ended March 31,								
(\$ in millions)		2011		2010					
Premiums written	\$	(1)	\$						
Premiums earned Claims and claims expense	\$	(1) (4)	\$	 (2)					

Discontinued Lines and Coverages segment reserve reestimates in the three months ended March 31, 2011 totaled \$3 million unfavorable compared to \$2 million unfavorable in the three months ended March 31, 2010. There was no effect on the combined ratio in the three months ended March 31, 2011 and

Reserve reestimates included in catastrophe losses totaled \$34 million favorable in the three months ended March 31, 2011 compared to \$15 million favorable in the three months ended March 31, 2010.

Operating costs and expenses	 (1)	(2)
Underwriting loss	\$ (6)	\$ (4)

#### PROPERTY-LIABILITY INVESTMENT RESULTS

**Net investment income** decreased 6.6% or \$20 million to \$284 million in the first quarter of 2011 from \$304 million in the first quarter of 2010. The decrease was primarily due to lower yields resulting from prior risk mitigation actions. Net investment income was \$284 million and \$291 million in the third and fourth quarter of 2010, respectively.

Net realized capital gains and losses are presented in the following table.

(\$ in millions)	Three months ended March 31,				
	 2011		2010		
Impairment write-downs	\$ (64)	\$	(79)		
Change in intent write-downs	(27)		(9)		
Net other-than-temporary impairment losses recognized in		_			
earnings	(91)		(88)		
Sales	172		41		
Valuation of derivative instruments	26		(101)		
Settlements of derivative instruments	(95)		(49)		
EMA limited partnership income	45		7		
Realized capital gains and losses, pre-tax	 57	_	(190)		
Income tax (expense) benefit	(19)		67		
Realized capital gains and losses, after-tax	\$ 38	\$	(123)		

For a further discussion of net realized capital gains and losses, see the Investments section of the MD&A.

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## Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS FOR THE THREE-MONTH PERIODS ENDED MARCH 31, 2011 AND 2010

### ALLSTATE FINANCIAL HIGHLIGHTS

- · Net income was \$97 million in first quarter of 2011 compared to \$4 million in the first quarter of 2010.
- · Premiums and contract charges on underwritten products, including traditional life, interest-sensitive life and accident and health insurance, totaled \$517 million in 2011, an increase of 2.6% or \$13 million from \$504 million in 2010.
- During the first quarter of 2011, an \$11 million pre-tax charge to income was recorded related to our annual comprehensive review of the DAC, deferred sales inducement costs ("DSI") and secondary guarantee liability balances and assumptions for our interest-sensitive life, fixed annuities and other investment contracts. This compares to a \$12 million pre-tax credit to income in the first quarter of 2010.
- Loss on disposition of \$25 million, pre-tax, recorded related to the agreement to sell substantially all of the deposits of Allstate Bank to Discover Bank and our plans to wind down the remainder of the Allstate Bank's operations, dissolve or settle any residual assets and liabilities, and cancel its banking charter.
- Net realized capital gains totaled \$39 million in the first quarter of 2011 compared to net realized capital losses of \$162 million in the first quarter of 2010.
- Investments as of March 31, 2011 totaled \$60.48 billion, reflecting a decrease in carrying value of \$1.10 billion from \$61.58 billion as of December 31, 2010. Net investment income decreased 6.4% to \$684 million in the first quarter of 2011 from \$731 million in the first quarter of 2010.
- · Contractholder funds as of March 31, 2011 totaled \$46.83 billion, reflecting decreases of \$1.36 billion from \$48.19 billion as of December 31, 2010 and \$4.19 billion from \$51.03 billion as of March 31, 2010.

### ALLSTATE FINANCIAL SEGMENT

**Summary analysis** Summarized financial data is presented in the following table.

(\$ in millions)	Three months ended March 31,				
	2011	2010	_		
Revenues		_	_		
Life and annuity premiums and contract charges \$	569	\$ 544			
Net investment income	684	731			
Realized capital gains and losses	39	(162)			
Total revenues	1,292	1,113	_		
Costs and expenses					
Life and annuity contract benefits	(454)	(442)			
Interest credited to contractholder funds	(418)	(463)			
Amortization of DAC	(147)	(89)			
Operating costs and expenses	(109)	(120)			
Restructuring and related charges	2				
Total costs and expenses	(1,126)	(1,114)	_		
(Loss) gain on disposition of operations	(23)	1			

Income tax (expense) benefit	 (46)	4	
Net income	\$ \$ 97 \$		4
Investments at March 31	\$ 60,484	\$	62,336

*Net income* in the first quarter of 2011 was \$97 million compared to \$4 million in the first quarter of 2010. The increase of \$93 million was primarily due to net realized capital gains in the current year compared to net realized capital losses in the prior year, decreased interest credited to contractholder funds and higher premiums and contract charges, partially offset by higher amortization of DAC, loss on disposition related to the Allstate Bank and lower net investment income.

Analysis of revenues Total revenues increased 16.1% or \$179 million in the first quarter of 2011 compared to

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### Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS FOR THE THREE-MONTH PERIODS ENDED MARCH 31, 2011 AND 2010

the first quarter of 2010 due to net realized capital gains in the current year compared to net realized capital losses in the prior year and higher premiums and contract charges, partially offset by lower net investment income.

Life and annuity premiums and contract charges Premiums represent revenues generated from traditional life insurance, immediate annuities with life contingencies, and accident and health insurance products that have significant mortality or morbidity risk. Contract charges are revenues generated from interest-sensitive and variable life insurance and fixed annuities for which deposits are classified as contractholder funds or separate account liabilities. Contract charges are assessed against the contractholder account values for maintenance, administration, cost of insurance and surrender prior to contractually specified dates.

The following table summarizes life and annuity premiums and contract charges by product.

(\$ in millions)		Three months ended March 31,					
	· <u></u>	2011		2010			
Underwritten products							
Traditional life insurance premiums	\$	108	\$	106			
Accident and health insurance premiums		161		156			
Interest-sensitive life insurance contract charges		248		242			
Subtotal		517		504			
Annuities							
Immediate annuities with life contingencies premiums		43		27			
Other fixed annuity contract charges		9		13			
Subtotal	_	52		40			
Life and annuity premiums and contract charges (1)	\$	569	\$	544			

<sup>(1)</sup> Contract charges related to the cost of insurance totaled \$162 million and \$156 million, for the first quarter of 2011 and 2010, respectively.

Total premiums and contract charges increased 4.6% in the first quarter of 2011 compared to the first quarter of 2010 primarily due to higher sales of immediate annuities with life contingencies due to more competitive pricing, higher contract charges on interest-sensitive life insurance products resulting from a shift in the mix of policies in force to contracts with higher cost of insurance rates, and higher sales of accident and health insurance products at Allstate Benefits.

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Contractholder funds represent interest-bearing liabilities arising from the sale of individual and institutional products, such as interest-sensitive life insurance, fixed annuities, funding agreements and bank deposits. The balance of contractholder funds is equal to the cumulative deposits received and interest credited to the contractholder less cumulative contract maturities, benefits, surrenders, withdrawals and contract charges for mortality or administrative expenses. The following table shows the changes in contractholder funds.

(\$ in millions)	nonths ended arch 31,	
	2011	2010
Contractholder funds, beginning balance	48,195	\$ 52,582
Deposits		
Fixed annuities	164	291
Interest-sensitive life insurance	329	395
Bank and other deposits	213	252

Total deposits	706	938
Interest credited	410	462
Maturities, benefits, withdrawals and other adjustments		
Maturities and retirements of institutional products	(487)	(954)
Benefits	(372)	(395)
Surrenders and partial withdrawals	(1,293)	(1,248)
Contract charges	(251)	(241)
Net transfers from separate accounts	3	2
Fair value hedge adjustments for institutional products	(34)	(123)
Other adjustments (1)	(43)	4
Total maturities, benefits, withdrawals and other adjustments	 (2,477)	 (2,955)
Contractholder funds, ending balance	\$ 46,834	\$ 51,027

<sup>(1)</sup> The table above illustrates the changes in contractholder funds, which are presented gross of reinsurance recoverables on the Condensed Consolidated Statements of Financial Position. The table above is intended to supplement our discussion and analysis of revenues, which are presented net of reinsurance on the Condensed Consolidated Statements of Operations. As a result, the net change in contractholder funds associated with products reinsured to third parties is reflected as a component of the other adjustments line.

Contractholder funds decreased 2.8% and 3.0% in the first quarter of 2011 and 2010, respectively. Average contractholder funds decreased 8.3% in the first quarter of 2011 compared to the same period of 2010.

Contractholder deposits decreased 24.7% in the first quarter of 2011 compared to the same period of 2010 primarily due to lower deposits on fixed annuities. Deposits on fixed annuities decreased 43.6% in the first quarter of 2011 compared to the same period of 2010 due to our decision to discontinue distributing fixed annuities through banks and broker dealers in the first quarter of 2010 and our goal to reduce our concentration in spread based products and improve returns on new business.

Maturities and retirements of institutional products decreased 49.0% to \$487 million in the first quarter of 2011 from \$954 million in the same period of 2010.

Surrenders and partial withdrawals on deferred fixed annuities, interest-sensitive life insurance products and Allstate Bank products (including maturities of certificates of deposit) increased 3.6% to \$1.29 billion in the first quarter of 2011 from \$1.25 billion in the same period of 2010 primarily due to higher surrenders and partial withdrawals on Allstate Bank products and fixed annuities, partially offset by lower surrenders and partial withdrawals on interest-sensitive life insurance products. The annualized surrender and partial withdrawal rate on deferred fixed annuities, interest-sensitive life insurance products and Allstate Bank products, based on the beginning of year contractholder funds, was 12.8% in the first quarter of 2011 compared to 11.7% in the same period of 2010.

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*Net investment income* decreased 6.4% or \$47 million to \$684 million in the first quarter of 2011 from \$731 million in the same period of 2010 primarily due to reduced average investment balances. Net investment income was \$707 million and \$692 million in the third and fourth quarter of 2010, respectively.

*Net realized capital gains and losses* are presented in the following table.

(\$ in millions)	Three months ended March 31,			
	2011	-	2010	
Impairment write-downs	\$ (50)	\$	(144)	
Change in intent write-downs	(42)		(23)	
Net other-than-temporary impairment losses recognized				
in earnings	(92)		(167)	
Sales	111		44	
Valuation of derivative instruments	(4)		(54)	
Settlements of derivative instruments	6		19	
EMA limited partnership income	18		(4)	
Realized capital gains and losses, pre-tax	39	_	(162)	
Income tax (expense) benefit	(14)		57	
Realized capital gains and losses, after-tax	\$ 25	\$	(105)	

For further discussion of realized capital gains and losses, see the Investments section of the MD&A.

**Analysis of costs and expenses** Total costs and expenses increased 1.1% or \$12 million in the first quarter of 2011 compared to the same period of 2010 primarily due to higher amortization of DAC and contract benefits, partially offset by lower interest credited to contractholder funds and operating costs and expenses.

*Life and annuity contract benefits* increased 2.7% or \$12 million in the first quarter of 2011 compared to the same period of 2010 primarily due to higher contract benefits on immediate annuities with life contingencies, reflecting the increase in premiums on these products.

We analyze our mortality and morbidity results using the difference between premiums and contract charges earned for the cost of insurance and life and annuity contract benefits excluding the portion related to the implied interest on immediate annuities with life contingencies ("benefit spread"). This implied interest totaled \$135 million and \$139 million in the first quarter of 2011 and 2010, respectively.

The benefit spread by product group is disclosed in the following table.

(\$ in millions)	 Three months ended March 31,					
	 2011		2010			
Life insurance	\$ 93	\$	88			
Accident and health insurance	74		64			
Annuities	 (12)	_	(10)			
Total benefit spread	\$ 155	\$	142			

Benefit spread increased 9.2% or \$13 million in the first quarter of 2011 compared to the same period of 2010. The increase was primarily due to lower morbidity experience on certain accident and health products and growth at Allstate Benefits, and increased cost of insurance contract charges on interest-sensitive life insurance products.

Interest credited to contractholder funds decreased 9.7% or \$45 million in the first quarter of 2011 compared to the same period of 2010 primarily due to lower average contractholder funds and lower interest crediting rates on interest-sensitive life insurance and immediate fixed annuities. Additionally, valuation changes on derivatives embedded in equity-indexed annuity contracts that are not hedged decreased interest credited to contractholder funds by \$12 million in the first quarter of 2011.

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Amortization of DSI in the first quarter of 2011 was \$10 million compared to \$5 million in the same period of 2010. The increase was primarily due to higher amortization resulting from realized capital gains on sales of fixed income securities in 2011.

In order to analyze the impact of net investment income and interest credited to contractholders on net income, we monitor the difference between net investment income and the sum of interest credited to contractholder funds and the implied interest on immediate annuities with life contingencies, which is included as a component of life and annuity contract benefits on the Condensed Consolidated Statements of Operations ("investment spread").

The investment spread by product group is shown in the following table.

(\$ in millions)	Three months ended				
	Ma	arch 31	l <b>,</b>		
	 2011		2010		
Annuities and institutional products	\$ 48	\$	50		
Life insurance	11		7		
Allstate Bank products	8		8		
Accident and health insurance	5		4		
Net investment income on investments supporting capital	59		60		
Total investment spread	\$ 131	\$	129		

Investment spread increased 1.6% or \$2 million in the first quarter of 2011 compared to the same period of 2010 primarily due to decreased interest credited to contractholder funds, partially offset by lower net investment income.

To further analyze investment spreads, the following table summarizes the weighted average investment yield on assets supporting product liabilities and capital, interest crediting rates and investment spreads for three months ended March 31.

	Weighted average investment yield			ıt	Weighted average interest crediting rate			Weighted average investment spreads				
	2011		2010		2011		2010		2011		2010	_
Interest-sensitive life insurance	5.4	%	5.4	%	4.2	%	4.4	%	1.2	%	1.0	%
Deferred fixed annuities and institutional												
products	4.5		4.4		3.3		3.2		1.2		1.2	
Immediate fixed annuities with and without												
life contingencies	6.2		6.3		6.2		6.4				(0.1)	
Investments supporting capital, traditional life												
and other products	3.7		3.6		n/a		n/a		n/a		n/a	

The following table summarizes our product liabilities and indicates the account value of those contracts and policies in which an investment spread is generated.

(\$ in millions)	M	arch 3	31,
	 2011		2010
Immediate fixed annuities with life contingencies	\$ 8,753	\$	8,517
Other life contingent contracts and other	4,799		4,535
Reserve for life-contingent contract benefits	\$ 13,552	\$	13,052

Interest-sensitive life insurance	\$ 10,720	\$ 10,417
Deferred fixed annuities	28,586	31,570
Immediate fixed annuities without life contingencies	3,797	3,870
Institutional products	2,193	3,448
Allstate Bank products	1,033	1,095
Market value adjustments related to fair value hedges and other	505	627
Contractholder funds	\$ 46,834	\$ 51,027

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## Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS FOR THE THREE-MONTH PERIODS ENDED MARCH 31, 2011 AND 2010

*Amortization of DAC* increased 65.2% or \$58 million in the first quarter of 2011 compared to the same period of 2010. The components of amortization of DAC are summarized in the following table.

(\$ in millions)	Three months ended March 31,							
	 2011		2010					
Amortization of DAC before amortization relating to realized capital								
gains and losses and changes in assumptions	\$ (100)	\$	(98)					
Amortization relating to realized capital gains and losses (1)	(35)		(3)					
Amortization (acceleration) deceleration for changes in assumptions								
("DAC unlocking")	(12)		12					
Total amortization of DAC	\$ (147)	\$	(89)					

<sup>(1)</sup> The impact of realized capital gains and losses on amortization of DAC is dependent upon the relationship between the assets that give rise to the gain or loss and the product liability supported by the assets. Fluctuations result from changes in the impact of realized capital gains and losses on actual and expected gross profits.

The increase of \$58 million in the first quarter of 2011 was primarily due to increased amortization relating to realized capital gains and losses and an unfavorable change in amortization acceleration/deceleration for changes in assumptions. DAC amortization relating to realized capital gains and losses primarily resulted from realized capital gains on sales of fixed income securities in the first quarter of 2011.

Our annual comprehensive review of the profitability of our products to determine DAC balances for our interest-sensitive life, fixed annuities and other investment contracts covers assumptions for investment returns, including capital gains and losses, interest crediting rates to policyholders, the effect of any hedges, persistency, mortality and expenses in all product lines. In the first quarter of 2011, the review resulted in an acceleration of DAC amortization (charge to income) of \$12 million. Amortization acceleration of \$17 million related to interest-sensitive life insurance and was primarily due to an increase in projected expenses. Amortization deceleration of \$5 million related to equity-indexed annuities and was primarily due to an increase in projected investment margins.

In the first quarter of 2010, the review resulted in a deceleration of DAC amortization (credit to income) of \$12 million. Amortization deceleration of \$45 million related to variable life insurance and was primarily due to appreciation in the underlying separate account valuations. Amortization acceleration of \$32 million related to interest-sensitive life insurance and was primarily due to an increase in projected realized capital losses and lower projected renewal premium (which is also expected to reduce persistency), partially offset by lower expenses.

The following table provides the effect on DAC amortization of changes in assumptions relating to the gross profit components of investment margin, benefit margin and expense margin.

(\$ in millions)	Three months ended March 31,							
	 2011		2010					
Investment margin	\$ 2	\$	15					
Benefit margin	7		(45)					
Expense margin	(21)		42					
Net (acceleration) deceleration	\$ (12)	\$	12					

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*Operating costs and expenses* decreased 9.2% or \$11 million in the first quarter of 2011 compared to the same period of 2010. The following table summarizes operating costs and expenses.

Three months anded

(\$ in millions)	March 31,										
			2010								
Non-deferrable acquisition costs	\$	42	\$	44							
Other operating costs and expenses		67		76							
Total operating costs and expenses	\$	109	\$	120							

(\$ in millions)

Non-deferrable acquisition costs decreased 4.5% or \$2 million in the first quarter of 2011 compared to the same period of 2010 primarily due to lower non-deferrable commissions and premium tax expenses related to discontinuing sales through banks and broker dealers effective March 31, 2010. Other operating costs and expenses decreased 11.8% or \$9 million in the first quarter of 2011 compared to the same period of 2010 primarily due to increased reinsurance expense allowances, lower occupancy costs due to consolidation of office buildings and non-recurring offsets to certain administrative costs of \$4 million.

Loss on disposition of \$23 million includes \$25 million related to the agreement to sell substantially all of the deposits of Allstate Bank to Discover Bank and our plans to wind down the remainder of the Allstate Bank's operations, dissolve or settle any residual assets and liabilities, and cancel its banking charter

*Income tax expense* of \$46 million was recognized for the first quarter of 2011 compared to an income tax benefit of \$4 million in the same period of 2010. This change was due to the proportionate change in the income on which the income tax expense was determined.

### **INVESTMENTS HIGHLIGHTS**

- · Investments as of March 31, 2011 totaled \$99.61 billion, a decrease of 0.9% from \$100.48 billion as of December 31, 2010.
- · Unrealized net capital gains totaled \$1.57 billion as of March 31, 2011, improving from \$1.39 billion as of December 31, 2010.
- · As of March 31, 2011, the fair value for our below investment grade fixed income securities with gross unrealized losses totaled \$3.86 billion compared to \$3.29 billion as of December 31, 2010. The gross unrealized losses for these securities totaled \$923 million as of March 31, 2011, an improvement of 14.5% from \$1.08 billion as of December 31, 2010.
- · Net investment income was \$982 million in the first quarter of 2011, a decrease of 6.5% from \$1.05 billion in the first quarter of 2010.
- · Net realized capital gains were \$96 million in the first quarter of 2011 compared to net realized capital losses of \$348 million in the first quarter of 2010.
- Derivative net realized capital losses totaled \$67 million in the first quarter of 2011 compared to net realized capital losses of \$185 million in the first quarter of 2010. Derivative net realized capital losses in the first quarter of 2011 resulted primarily from our risk management actions.
- Substantially all of the macro hedge program was terminated during the first quarter of 2011. The macro hedge program resulted in \$69 million of net realized capital losses in the first quarter of 2011.
- · During the first quarter of 2011, our fixed income and mortgage loan portfolio generated \$2.25 billion of cash flows from interest and maturities.

### **INVESTMENTS**

Improved market fundamentals in combination with our risk mitigation and return optimization strategies have strengthened our capital position, enabling us to execute yield and return enhancement strategies, while continuing to manage interest rate, credit, equity, real estate and municipal bond investment risks. Consistent with our economic outlook, we modified the maturity profile of our fixed income portfolio through shifts out of longer term fixed rate and shorter term lower yielding securities into intermediate term maturity securities. Additionally, we increased our exposure to below investment grade corporate fixed income securities through a higher targeted allocation and reinvestment of proceeds from the sale of lower rated structured securities.

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The composition of the investment portfolios as of March 31, 2011 is presented in the table below.

(\$ in millions)	Property-l	Liability (5)		Allstate Fi	inancial <sup>(5)</sup>		To	otal			
		Percent to total			Percent to total	_		Percent to total	_		Percent to total
Fixed income securities  Equity securities (2)  Mortgage loans	\$ 28,068 4,199 16	79.2% 11.9 	\$	49,178 238 6,566	81.3% 0.4 10.9	\$	2,996  	81.6%	\$	80,242 4,437 6,582	80.6% 4.4 6.6
Limited partnership interests <sup>(3)</sup> Short-term <sup>(4)</sup> Other Total	\$ 2,684 473 17 35,457	7.6 1.3  100.0%	\$ <u></u>	1,358 874 2,270 60,484	2.2 1.4 3.8 100.0%	\$	35 639  3,670	1.0 17.4  100.0%	\$	4,077 1,986 2,287 99,611	4.1 2.0 2.3 100.0%

<sup>(1)</sup> Fixed income securities are carried at fair value. Amortized cost basis for these securities was \$28.06 billion, \$48.28 billion and \$2.95 billion for Property-Liability, Allstate Financial and Corporate and Other, respectively.

Total investments decreased to \$99.61 billion as of March 31, 2011, from \$100.48 billion as of December 31, 2010, primarily due to net reductions in contractholder obligations, partially offset by an increase of \$374 million in collateral from securities lending activities and higher valuations for fixed income securities. Valuations of fixed income securities are typically driven by a combination of changes in relevant risk-free interest rates and credit spreads over the period. Risk-free interest rates are typically defined as the yield on U.S. Treasury securities, whereas credit spread is the additional yield on fixed income securities above the risk-free rate that market participants require to compensate them for assuming credit, liquidity and/or prepayment risks. The increase in valuation of fixed income securities for the three months ended March 31, 2011 was mainly due to tightening of credit spreads in certain sectors.

The Property-Liability investment portfolio increased to \$35.46 billion as of March 31, 2011, from \$35.05 billion as of December 31, 2010, primarily due to positive operating cash flows and increased collateral from securities lending activities, partially offset by dividends paid by Allstate Insurance Company ("AIC") to its parent, The Allstate Corporation (the "Corporation").

The Allstate Financial investment portfolio decreased to \$60.48 billion as of March 31, 2011, from \$61.58 billion as of December 31, 2010, primarily due to net reductions in contractholder obligations of \$1.36 billion, partially offset by higher valuations for fixed income securities.

equity securities are carried at fair value. Cost basis for these securities was \$3.62 billion and \$176 million for Property-Liability and Allstate Financial, respectively.

<sup>(3)</sup> We have commitments to invest in additional limited partnership interests totaling \$915 million and \$736 million for Property-Liability and Allstate Financial, respectively.

<sup>(4)</sup> Short-term investments are carried at fair value. Amortized cost basis for these investments was \$473 million, \$874 million and \$639 million for Property-Liability, Allstate Financial and Corporate and Other, respectively.

<sup>(5)</sup> Balances reflect the elimination of related party investments between segments.

The Corporate and Other investment portfolio decreased to \$3.67 billion as of March 31, 2011, from \$3.85 billion as of December 31, 2010, primarily due to share repurchases, dividends paid to shareholders and interest paid on debt, partially offset by dividends of \$200 million paid by AIC to the Corporation.

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**Fixed income securities** by type are listed in the table below.

(\$ in millions)	Fair value as of March 31, 2011	Percent to total investments	Fair value as of December 31, 2010	Percent to total investments
U.S. government and agencies	\$ 6,766	6.8%	\$ 8,596	8.6%
Municipal	15,246	15.3	15,934	15.9
Corporate	42,395	42.6	37,655	37.5
Foreign government	3,117	3.1	3,158	3.1
Residential mortgage-backed securities				
("RMBS")	6,530	6.6	7,993	7.9
Commercial mortgage-backed securities				
("CMBS")	2,053	2.1	1,994	2.0
Asset-backed securities ("ABS")	4,111	4.1	4,244	4.2
Redeemable preferred stock	24		38	
Total fixed income securities	\$ 80,242	80.6%	\$ 79,612	79.2%

As of March 31, 2011, 90.5% of the consolidated fixed income securities portfolio was rated investment grade, which is defined as a security having a rating of Aaa, Aa, A or Baa from Moody's, a rating of AAA, AA, A or BBB from Standard & Poor's ("S&P"), Fitch, Dominion, or Realpoint, a rating of aaa, aa, a, or bbb from A.M. Best, or a comparable internal rating if an externally provided rating is not available. All of our fixed income securities are rated by third party credit rating agencies, the National Association of Insurance Commissioners ("NAIC"), and/or internally rated. Our initial investment decisions and ongoing monitoring procedures for fixed income securities are based on a thorough due diligence process which includes, but is not limited to, an assessment of the credit quality, sector, structure, and liquidity risks of each issue.

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The following table summarizes the fair value and unrealized net capital gains and losses for fixed income securities by credit rating as of March 31, 2011.

(\$ in millions)		Aaa			Aa		Α			
	Fair value		nrealized ain/(loss)	Fair value		nrealized ain/(loss)	Fair value		Unrealized gain/(loss)	
U.S. government and agencies	\$ 6,766	\$	257	\$ 	\$		\$ 	\$		
Municipal Tax exempt Taxable Auction rate securities ("ARS")	1,401 184 811		79  (48)	4,185 2,528 61		72 2 (6)	2,382 1,064 99		(10) (38) (13)	
Corporate Public Privately placed	1,293 1,047		11 10	3,055 1,947		81 50	9,843 4,220		324 162	
Foreign government	1,693		224	522		17	535		32	
RMBS U.S. government sponsored entities ("U.S. Agency") Prime residential mortgage-backed securities ("Prime") Alt-A residential mortgage-backed securities ("Alt-A") Subprime residential mortgage-backed securities ("Subprime")	3,628 375 15 51		131 9 	 69 56 83		  (19)	178 62 46		(1)  (6)	
CMBS	1,063		40	284			166		(9)	
ABS Collateralized debt obligations ("CDO") Consumer and other asset-backed securities ("Consumer and other ABS")	21 1,305		 21	642 397		(7) 2	471 340		(39) 2	
Redeemable preferred stock				1						
Total fixed income securities	\$ 19,653	\$	734	\$ 13,830	\$	192	\$ 19,406	\$	404	

		Baa		Ba	or low	er		Total					
U.S. government and agencies	\$ Fair value 	\$	Unrealized gain/(loss) 	\$ Fair value 	\$	Unrealized gain/(loss) \$		Fair value 6,766	\$	Unrealized gain/(loss) 257			
Municipal Tax exempt Taxable ARS	1,232 465 102		(64) (73) (11)	509 119 104		(92) (38) (14)		9,709 4,360 1,177		(15) (147) (92)			
Corporate Public Privately placed	9,923 6,608		382 190	2,544 1,915		59 31		26,658 15,737		857 443			
Foreign government	367		22					3,117		295			
RMRS													

U.S. Agency Prime Alt-A Subprime	 7 41 91	  1 (25)	 577 437 814	 2 (75) (394)	3,628 1,206 611 1,085	131 10 (74) (444)
CMBS	354	(53)	186	(81)	2,053	(103)
ABS CDO Consumer and other ABS	279 199	(56) (1)	432 25	(86) (5)	1,845 2,266	(188) 19
Redeemable preferred stock	23	1			24	1
Total fixed income securities	\$ 19,691	\$ 313	\$ 7,662	\$ (693)	\$ 80,242 \$	950
		67				

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*Municipal bonds*, including tax exempt, taxable and ARS securities, totaled \$15.25 billion as of March 31, 2011 with an unrealized net capital loss of \$254 million. The municipal bond portfolio includes general obligations of state and local issuers, revenue bonds and pre-refunded bonds, which are bonds for which an irrevocable trust has been established to fund the remaining payments of principal and interest.

The following table summarizes by state the fair value, amortized cost and credit rating of our municipal bonds, excluding \$1.80 billion of pre-refunded bonds, as of March 31, 2011.

(\$ in millions)	State general	Local general	<b>D</b> (1)	Fairraka	Amortized	Average credit
State	 obligation	 obligation	 Revenue (1)	 Fair value	 cost	rating (2)
California	\$ 98	\$ 803	\$ 792	\$ 1,693	\$ 1,835	A
Texas	17	429	730	1,176	1,196	Aa
Florida	56	233	545	834	844	A
New York	32	30	544	606	607	Aa
Ohio	38	205	286	529	571	A
Illinois		187	338	525	539	A
Missouri	34	176	273	483	489	A
New Jersey	146	37	290	473	485	A
Pennsylvania	95	124	251	470	476	Aa
Michigan	40	137	286	463	481	Aa
All others	719	1,360	4,111	6,190	6,302	A
Total	\$ 1,275	\$ 3,721	\$ 8,446	\$ 13,442	\$ 13,825	A

<sup>(1)</sup> The nature of the activities supporting revenue municipals is highly diversified and includes transportation, health care, industrial development, housing, higher education, utilities, recreation/convention centers and other activities.

Our practice for acquiring and monitoring municipal bonds is predominantly based on the underlying credit quality of the primary obligor. We currently rely on the primary obligor to pay all contractual cash flows and are not relying on bond insurers for payments. As a result of downgrades in the insurers' credit ratings, the ratings of the insured municipal bonds generally reflect the underlying ratings of the primary obligor. As of March 31, 2011, 99.3% of our insured municipal bond portfolio is rated investment grade. Given the effects of the economic crisis on bond insurers, the value inherent in the insurance has declined. Further, we believe the fair value of our insured municipal bond portfolio substantially reflects the decline in the value of the insurance. We believe that the loss of the benefit of insurance would not result in a material adverse impact on our results of operations, financial position or liquidity.

Included in our municipal bond holdings as of March 31, 2011 are \$894 million of municipal securities which are not rated by third party credit rating agencies, but are rated by the NAIC and are also internally rated. These holdings include \$431 million of below investment grade municipal bonds, most of which were purchased to provide the opportunity to achieve incremental returns.

Corporate bonds, including publicly traded and privately placed, totaled \$42.40 billion as of March 31, 2011 with an unrealized net capital gain of \$1.30 billion. Privately placed securities primarily consist of corporate issued senior debt securities that are in unregistered form or are directly negotiated with the borrower.

RMBS, CMBS and ABS are structured securities that are primarily collateralized by residential and commercial real estate loans and other consumer or corporate borrowings. The cash flows from the underlying collateral paid to the securitization trust are generally applied in a pre-determined order and are designed so that each security issued by the trust, typically referred to as a "class", qualifies for a specific original rating. For example, the "senior" portion or "top" of the capital structure, or rating class, which would originally qualify for a rating of Aaa typically has priority in receiving principal repayments on the underlying collateral and retains this priority until the class is paid in full. In a sequential structure, underlying collateral principal repayments are directed to the most senior rated Aaa class in the structure until paid in full, after which principal repayments are directed to the next most senior Aaa class in the structure until it is paid in full. Senior Aaa classes generally share any losses from the underlying collateral on a pro-rata basis after losses are absorbed by classes with lower original ratings. The payment priority and class subordination included in these securities serves as credit enhancement for holders of the senior or top portions of the structures. These securities continue to retain the payment priority features that existed at the origination of the securitization trust. Other forms of credit enhancement may include structural features embedded in the securitization trust, such as overcollateralization, excess spread and bond insurance. The underlying collateral

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can have fixed interest rates, variable interest rates (such as adjustable rate mortgages ("ARM")) or may contain features of both fixed and variable rate mortgages.

*RMBS*, including U.S. Agency, Prime, Alt-A and Subprime, totaled \$6.53 billion, with 72.0% rated investment grade, as of March 31, 2011. The RMBS portfolio is subject to interest rate risk, but unlike other fixed income securities, is additionally subject to significant prepayment risk from the underlying

 $<sup>^{(2)}</sup>$  The municipal bonds are rated by third party credit rating agencies, the NAIC and/or internally rated.

residential mortgage loans. The credit risk associated with our RMBS portfolio is mitigated due to the fact that 55.6% of the portfolio consists of securities that were issued by or have underlying collateral guaranteed by U.S. government agencies. The unrealized net capital loss of \$377 million as of March 31, 2011 was the result of wider credit spreads than at initial purchase on the non-U.S. Agency portion of our RMBS portfolio, largely due to higher risk premiums caused by macroeconomic conditions and credit market deterioration, including the impact of lower real estate valuations, which began to show signs of stabilization in certain geographic areas in 2010. The following table shows our RMBS portfolio as of March 31, 2011 based upon vintage year of the issuance of the securities.

(\$ in millions)		U.S.	. Age	ency	_	P	ie	_		1	_	Sul	prii	me		Total RMBS						
		Fair		Unrealized		Fair		Unrealized		Fair					Fair Unrealized					Fair		Unrealized
	_	value	_	gain/(loss)		value	_	gain/(loss)	_	value	_	gain/(loss)	_	value	_	gain/(loss)	_	value		gain/(loss)		
2010	\$	173	\$	1	\$	201	\$	3	\$	59	\$	1	\$		\$		\$	433	\$	5		
2009		687		10		74		1		8								769		11		
2008		630		12														630		12		
2007		246		7		273		9		84		(32)		247		(140)		850		(156)		
2006		212		9		222		2		175		(18)		304		(125)		913		(132)		
2005		456		20		189		(8)		127		(10)		289		(112)		1,061		(110)		
Pre-2005		1,224	_	72	_	247	_	3	_	158	_	(15)		245	_	(67)		1,874		(7)		
Total	\$	3,628	\$	131	\$	1,206	\$	10	\$	611	\$	(74)	\$	1,085	\$	(444)	\$	6,530	\$	(377)		

Prime are collateralized by residential mortgage loans issued to prime borrowers. As of March 31, 2011, \$908 million of the Prime had fixed rate underlying collateral and \$298 million had variable rate underlying collateral.

Alt-A includes securities collateralized by residential mortgage loans issued to borrowers who do not qualify for prime financing terms due to high loan-to-value ratios or limited supporting documentation, but have stronger credit profiles than subprime borrowers. As of March 31, 2011, \$455 million of the Alt-A had fixed rate underlying collateral and \$156 million had variable rate underlying collateral.

Subprime includes securities collateralized by residential mortgage loans issued to borrowers that cannot qualify for Prime or Alt-A financing terms due in part to weak or limited credit history. It also includes securities that are collateralized by certain second lien mortgages regardless of the borrower's credit history. The Subprime portfolio consisted of \$829 million and \$256 million of first lien and second lien securities, respectively. As of March 31, 2011, \$603 million of the Subprime had fixed rate underlying collateral and \$482 million had variable rate underlying collateral.

*CMBS* totaled \$2.05 billion, with 90.9% rated investment grade, as of March 31, 2011. The CMBS portfolio is subject to credit risk, but unlike certain other structured securities, is generally not subject to prepayment risk due to protections within the underlying commercial mortgage loans. Of the CMBS investments, 94.5% are traditional conduit transactions collateralized by commercial mortgage loans, broadly diversified across property types and geographical area. The remainder consists of non-traditional CMBS such as small balance transactions, large loan pools and single borrower transactions.

The following table shows our CMBS portfolio as of March 31, 2011 based upon vintage year of the underlying collateral.

(\$ in millions)	Fair value	Unrealized gain/(loss)
2011	\$ 1	\$ 
2010	23	
2007	284	(9)
2006	635	(80)
2005	336	(23)
Pre-2005	774	9
Total CMBS	\$ 2,053	\$ (103)
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# Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS FOR THE THREE-MONTH PERIODS ENDED MARCH 31, 2011 AND 2010

The unrealized net capital loss of \$103 million as of March 31, 2011 on our CMBS portfolio was the result of wider credit spreads than at initial purchase, largely due to the macroeconomic conditions and credit market deterioration, including the impact of lower real estate valuations, which began to show signs of stabilization in certain geographic areas in 2010. While CMBS spreads tightened during 2009 and 2010, credit spreads in most rating classes remain wider than at initial purchase, which is particularly evident in our 2005-2007 vintage year CMBS.

*ABS*, including CDO and Consumer and other ABS, totaled \$4.11 billion, with 88.9% rated investment grade, as of March 31, 2011. Credit risk is managed by monitoring the performance of the underlying collateral. Many of the securities in the ABS portfolio have credit enhancement with features such as overcollateralization, subordinated structures, reserve funds, guarantees and/or insurance. The unrealized net capital loss of \$169 million as of March 31, 2011 on our ABS portfolio was the result of wider credit spreads than at initial purchase.

CDO totaled \$1.85 billion, with 76.6% rated investment grade, as of March 31, 2011. CDO consist primarily of obligations collateralized by high yield and investment grade corporate credits including \$1.41 billion of cash flow collateralized loan obligations ("CLO") with unrealized losses of \$92 million. The remaining \$435 million of securities consisted of synthetic CDO, trust preferred CDO, project finance CDO, market value CDO, collateralized bond obligations and other CLO with unrealized losses of \$96 million.

Consumer and other ABS totaled \$2.27 billion, with 98.9% rated investment grade, as of March 31, 2011. Consumer and other ABS consists of \$1.05 billion of consumer auto and \$1.22 billion of other ABS with unrealized gains of \$5 million and \$14 million, respectively.

**Mortgage loans** Our mortgage loan portfolio, which is primarily held in the Allstate Financial portfolio, totaled \$6.58 billion as of March 31, 2011, compared to \$6.68 billion as of December 31, 2010, and primarily comprises loans secured by first mortgages on developed commercial real estate. Key considerations used to manage our exposure include property type and geographic diversification by state and metropolitan area.

We recognized \$6 million of realized capital losses related to net increases in the valuation allowance on impaired mortgage loans for the three months ended March 31, 2011, primarily due to deteriorating debt service coverage resulting from a decrease in occupancy and the risk associated with refinancing near-term maturities due to declining underlying collateral valuations.

For further detail on our mortgage loan portfolio, see Note 4 of the condensed consolidated financial statements.

**Limited partnership interests** consist of investments in private equity/debt funds, real estate funds, hedge funds and tax credit funds. The limited partnership interests portfolio is well diversified across a number of characteristics including fund sponsors, vintage years, strategies, geography (including international), and company/property types. The following table presents information about our limited partnership interests as of March 31, 2011.

(\$ in millions)	e	Private quity/debt funds	Real estate funds	Hedge funds	Tax credit funds	Total
Cost method of accounting ("Cost")	\$	965	\$ 332	\$ 79	\$ 7	\$ 1,383
Equity method of accounting ("EMA")		695	353	1,411	235	2,694
Total	\$	1,660	\$ 685	\$ 1,490	\$ 242	\$ 4,077
Number of sponsors		90	42	12	7	
Number of individual funds		146	87	101	7	
Largest exposure to single fund	\$	36	\$ 35	\$ 82	\$ 50	

Our aggregate limited partnership exposure represented 4.1% and 3.8% of total invested assets as of March 31, 2011 and December 31, 2010, respectively.

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The following table shows the results from our limited partnership interests by fund type and accounting classification for the three months ended March 31.

(\$ in millions)			2011		_			2	2010	
			Total	Impairment					Total	Impairment
	Cost	EMA	income	write-downs (1)		Cost	EMA		income	write-downs (1)
Private equity/debt funds \$	9	\$ 19	\$ 28	\$ (1)	\$	6	\$ 15	\$	21	\$ (2)
Real estate funds	1	8	9				(28)		(28)	(21)
Hedge funds		36	36				17		17	(1)
Total \$	10	\$ 63	\$ 73	\$ (1)	\$	6	\$ 4	\$	10	\$ (24)

<sup>(1)</sup> Impairment write-downs related to Cost limited partnerships were \$1 million and \$24 million in the three months ended March 31, 2011 and 2010, respectively. There were no impairment write-downs related to EMA limited partnerships in the three months ended March 31, 2011 and 2010.

Limited partnership interests, excluding impairment write-downs, produced income of \$73 million in the three months ended March 31, 2011 compared to \$10 million in the three months ended March 31, 2010. Income on EMA limited partnerships is recognized on a delay due to the availability of the related financial statements. The recognition of income on hedge funds is primarily on a one-month delay and the income recognition on private equity/debt funds, real estate funds and tax credit funds are generally on a three-month delay. Income on Cost limited partnerships is recognized only upon receipt of amounts distributed by the partnerships.

**Unrealized net capital gains** totaled \$1.57 billion as of March 31, 2011 compared to unrealized net capital gains of \$1.39 billion as of December 31, 2010. The improvement since December 31, 2010 for fixed income securities was primarily a result of tightening of credit spreads in certain sectors. The improvement for equity securities was primarily due to improved equity valuations. The following table presents unrealized net capital gains and losses, pretax and after-tax.

(\$ in millions)		March 31, 2011		December 31, 2010
U.S. government and agencies	\$	257	\$	276
Municipal		(254)		(267)
Corporate		1,300		1,395
Foreign government		295		337
RMBS		(377)		(516)
CMBS		(103)		(219)
ABS		(169)		(181)
Redeemable preferred stock	_	1		1
Fixed income securities (1)		950	-	826
Equity securities		645		583
EMA limited partnership interests		7		
Derivatives		(30)		(22)
Unrealized net capital gains and losses, pre-tax		1,572		1,387
Amounts recognized for:				
Insurance reserves (2)		(2)		(41)
DAC and DSI (3)		95		97
Amounts recognized		93		56
Deferred income taxes		(586)		(508)
Unrealized net capital gains and losses, after-tax	\$	1,079	\$	935

<sup>(1)</sup> Unrealized net capital gains and losses for fixed income securities as of March 31, 2011 and December 31, 2010 comprise \$(257) million and \$(293) million, respectively, related to unrealized net capital losses on fixed income securities with other-than-temporary impairment and \$1.21 billion and \$1.12 billion, respectively, related to other unrealized net capital gains and losses.

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The DAC and DSI adjustment balance represents the amount by which the amortization of DAC and DSI would increase or decrease if the unrealized gains or losses in the respective product portfolios were realized. Only the unrealized net capital gains and losses on the Allstate Financial fixed annuity and interest-sensitive life product portfolios are used in this calculation. The DAC and DSI adjustment balance, subject to limitations, is determined by applying the DAC and DSI amortization rate to unrealized net capital gains or losses. Recapitalization of the DAC and DSI balances is limited to the originally deferred costs

The unrealized net capital gains for the fixed income portfolio totaled \$950 million and comprised \$2.97 billion of gross unrealized gains and \$2.02 billion of gross unrealized losses as of March 31, 2011. This is compared to unrealized net capital gains for the fixed income portfolio totaling \$826 million, comprised of \$3.26 billion of gross unrealized gains and \$2.43 billion of gross unrealized losses as of December 31, 2010.

Gross unrealized gains and losses as of March 31, 2011 on fixed income securities by type and sector are provided in the table below.

(\$ in millions)					Gross	unre	alized			Amortized cost as a		Fair value as a
	-	Par value <sup>(1)</sup>	 Amortized cost	_	Gains		Losses		Fair value	percent of par value <sup>(2)</sup>		percent of par value <sup>(2)</sup>
Corporate:												
Banking	\$	4,862	\$ 4,773	\$	114	\$	(114)	\$	4,773	98.2	%	98.2 %
Utilities		6,544	6,561		399		(67)		6,893	100.3		105.3
Consumer goods (cyclical and non-cyclical)		7,475	7,601		266		(54)		7,813	101.7		104.5
Financial services		4,027	3,973		132		(34)		4,071	98.7		101.1
Capital goods		4,731	4,748		226		(29)		4,945	100.4		104.5
Transportation		1,982	2,003		96		(24)		2,075	101.1		104.7
Technology		1,809	1,829		53		(15)		1,867	101.1		103.2
Basic industry		2,064	2,083		88		(14)		2,157	100.9		104.5
Communications		2,638	2,633		105		(10)		2,728	99.8		103.4
Energy		3,038	3,079		129		(6)		3,202	101.3		105.4
FDIC guaranteed		167	168		2				170	100.6		101.8
Other		1,757	 1,644		65		(8)		1,701	93.6		96.8
Total corporate fixed income portfolio	-	41,094	 41,095	_	1,675	-	(375)	-	42,395	100.0		103.2
U.S. government and agencies		7,142	6,509		277		(20)		6,766	91.1		94.7
Municipal		18,535	15,500		367		(621)		15,246	83.6		82.3
Foreign government		3,262	2,822		306		(11)		3,117	86.5		95.6
RMBS		7,583	6,907		195		(572)		6,530	91.1		86.1
CMBS		2,179	2,156		63		(166)		2,053	98.9		94.2
ABS		4,574	4,280		82		(251)		4,111	93.6		89.9
Redeemable preferred stock	_	21	 23	_	1				24	109.5		114.3
Total fixed income securities	\$	84,390	\$ 79,292	\$	2,966	\$	(2,016)	\$	80,242	94.0		95.1

The banking, utilities, consumer goods, financial services and capital goods sectors had the highest concentration of gross unrealized losses in our corporate fixed income securities portfolio as of March 31, 2011. In general, credit spreads remain wider than at initial purchase for most of the securities with gross unrealized losses in these categories.

The unrealized net capital gain for the equity portfolio totaled \$645 million and comprised \$707 million of gross unrealized gains and \$62 million of gross unrealized losses as of March 31, 2011. This is compared to an

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unrealized net capital gain for the equity portfolio totaling \$583 million, comprised of \$646 million of gross unrealized gains and \$63 million of gross unrealized losses as of December 31, 2010.

We have a comprehensive portfolio monitoring process to identify and evaluate each fixed income and equity security that may be other-than-temporarily impaired. The process includes a quarterly review of all securities to identify instances where the fair value of a security compared to its amortized cost (for fixed income securities) or cost (for equity securities) is below established thresholds. The process also includes the monitoring of other impairment indicators such as ratings, ratings downgrades and payment defaults. The securities identified, in addition to other securities for which we may have a concern, are evaluated based on facts and circumstances for inclusion on our watch-list. All investments in an unrealized loss position as of March 31, 2011 were included in our portfolio monitoring process for determining whether declines in value were other than temporary.

The extent and duration of a decline in fair value for fixed income securities have become less indicative of actual credit deterioration with respect to an issue or issuer. While we continue to use declines in fair value and the length of time a security is in an unrealized loss position as indicators of potential

<sup>(1)</sup> Included in par value are zero-coupon securities that are generally purchased at a deep discount to the par value that is received at maturity. These primarily included corporate, U.S. government and agencies, municipal and foreign government zero-coupon securities with par value of \$684 million, \$1.68 billion, \$4.67 billion and \$1.36 billion, respectively.

(2) Excluding the impact of zero-coupon securities, the percentage of amortized cost to par value would be 100.4% for corporates, 101.2% for U.S. government and agencies, 99.7% for municipals and 103.5% for foreign governments. Similarly, excluding the impact of zero-coupon securities, the percentage of fair value to par value would be 103.5% for corporates, 103.0% for U.S. government and agencies, 98.9% for municipals and 108.1% for foreign governments.

credit deterioration, our determination of whether a security's decline in fair value is other than temporary has placed greater emphasis on our analysis of the underlying credit and collateral and related estimates of future cash flows.

The following table summarizes the fair value and gross unrealized losses of fixed income securities by type and investment grade classification as of March 31, 2011.

(\$ in millions)	Investi	ment	grade		Below inv	estm	ent grade		7	otal	
	Fair		Unrealized	_	Fair		Unrealized		Fair		Unrealized
	value		losses		value		losses		value		losses
U.S. government and agencies	\$ 1,565	\$	(20)	\$		\$		\$	1,565	\$	(20)
Municipal	5,745		(464)		595		(157)		6,340		(621)
Corporate	9,817		(315)		1,481		(60)		11,298		(375)
Foreign government	367		(11)						367		(11)
RMBS	708		(61)		1,243		(511)		1,951		(572)
CMBS	693		(81)		156		(85)		849		(166)
ABS	 1,703	_	(141)	_	380	_	(110)	_	2,083	_	(251)
Total	\$ 20,598	\$	(1,093)	\$	3,855	\$	(923)	\$	24,453	\$	(2,016)

We have experienced declines in the fair values of fixed income securities primarily due to wider credit spreads resulting from higher risk premiums since the time of initial purchase, largely due to macroeconomic conditions and credit market deterioration, including the impact of lower real estate valuations, which began to show signs of stabilization in certain geographic areas in 2010. Consistent with their ratings, our portfolio monitoring process indicates that investment grade securities have a low risk of default. Securities rated below investment grade, comprising securities with a rating of Ba, B and Caa or lower, have a higher risk of default.

As of March 31, 2011, 62% of our below investment grade gross unrealized losses were concentrated in RMBS, specifically Alt-A and Subprime, and CMBS. The fair value of these securities totaled \$1.24 billion, an increase of 2.0%, compared to \$1.22 billion as of December 31, 2010, due to improved valuations resulting from tighter credit spreads driven by lower risk premiums. Gross unrealized losses on these securities totaled \$571 million as of March 31, 2011, a decrease of 17.0%, compared to \$688 million as of December 31, 2010, due to improved valuations, impairment write-downs, sales and principal collections, partially offset by the downgrade of certain securities to below investment grade during the first quarter of 2011.

Fair values for our structured securities are obtained from third-party valuation service providers and are subject to review as disclosed in our Application of Critical Accounting Estimates. In accordance with GAAP, when fair value is less than the amortized cost of a security and we have not made the decision to sell the security and it is not more likely than not we will be required to sell the security before recovery of its amortized cost basis, we evaluate if we expect to receive cash flows sufficient to recover the entire amortized cost basis of the security. We calculate the estimated recovery value by discounting our best estimate of future cash flows at the security's original or current effective rate, as appropriate, and compare this to the amortized cost of the security. If we do not expect to receive cash flows sufficient to recover the entire amortized cost basis of the security, the credit loss component of the impairment is recorded in earnings, with the remaining amount of the unrealized loss related to other factors ("non-credit-related") recognized in other comprehensive income ("OCI").

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The non-credit-related unrealized losses for our structured securities, including our below investment grade Alt-A, Subprime and CMBS, are heavily influenced by risk factors other than those related to our best estimate of future cash flows. The difference between these securities' original or current effective rates and the yields implied by their fair value indicates that a higher risk premium is included in the valuation of these securities than existed at initial issue or purchase. This risk premium represents the return that a market participant requires as compensation to assume the risk associated with the uncertainties regarding the future performance of the underlying collateral. The risk premium is comprised of: default risk, which reflects the probability of default and the uncertainty related to collection of contractual principal and interest; liquidity risk, which reflects the risk associated with exiting the investment in an illiquid market, both in terms of timeliness and cost; and volatility risk, which reflects the potential valuation volatility during an investor's holding period. Other factors reflected in the risk premium include the costs associated with underwriting, monitoring and holding these types of complex securities. Certain aspects of the default risk are included in the development of our best estimate of future cash flows, as appropriate. Other aspects of the risk premium are considered to be temporary in nature and are expected to reverse over the remaining lives of the securities as future cash flows are received.

Other-than-temporary impairment assessment for below investment grade Alt-A and Subprime RMBS

As of March 31, 2011, the fair value of our below investment grade Alt-A securities with gross unrealized losses totaled \$340 million, an increase of 18.1% compared to \$288 million as of December 31, 2010. As of March 31, 2011, gross unrealized losses for our below investment grade Alt-A portfolio totaled \$89 million, a decrease of 23.3% compared to \$116 million as of December 31, 2010, due to impairment write-downs and sales and principal collections, partially offset by downgrades of certain Alt-A securities to below investment grade during first quarter of 2011. For our below investment grade Alt-A securities with gross unrealized gains of \$14 million, we have recognized cumulative write-downs in earnings totaling \$29 million as of March 31, 2011.

As of March 31, 2011, the fair value of our below investment grade Subprime securities with gross unrealized losses totaled \$747 million, a decrease of 6.2% compared to \$796 million as of December 31, 2010. As of March 31, 2011, gross unrealized losses for our below investment grade Subprime portfolio totaled \$397 million, a decrease of 9.4% compared to \$438 million as of December 31, 2010, due to improved valuations resulting from lower risk premiums, sales and principal collections and impairment write-downs, partially offset by downgrades of certain Subprime securities to below investment grade during the first quarter of 2011. For our below investment grade Subprime with gross unrealized gains totaling \$3 million, we have recognized cumulative write-downs in earnings totaling \$70 million as of March 31, 2011.

The credit loss evaluation for Alt-A and Subprime securities with gross unrealized losses is performed in two phases. The first phase estimates the future cash flows of the entire securitization trust from which our security was issued. A critical part of this estimate involves forecasting default rates and loss severities of the residential mortgage loans that collateralize the securitization trust. The factors that affect the default rates and loss severities include, but are

not limited to, historical collateral performance, collateral type, transaction vintage year, geographic concentrations, borrower credit quality, origination practices of the transaction sponsor, and practices of the mortgage loan servicers. Current loan-to-value ratios of underlying collateral are not consistently available and accordingly they are not a primary factor in our impairment evaluation. While our projections are developed internally and customized to our specific holdings, they are informed by and benchmarked against credit opinions obtained from third parties, such as industry analysts, nationally recognized credit rating agencies and an RMBS loss modeling advisory service. The default rate and loss severity forecasts result in an estimate of trust-level projected additional collateral loss.

We then analyze the actual cumulative collateral losses incurred to date by the securitization trust, our projected additional collateral losses expected to be incurred and the position of the class of securities we own in the securitization trust relative to the trust's other classes to determine whether any of the collateral losses will be applied to our class. If our class has remaining credit enhancement sufficient to withstand the projected additional collateral losses, no collateral losses will be realized by our class and we expect to collect all contractual principal and interest of the security we own. Remaining credit enhancement is measured in terms of (i) subordination from other classes of securities in the trust that are contractually obligated to absorb losses before the class of security we own and (ii) the expected impact of other structural features embedded in the securitization trust beneficial to our class, such as overcollateralization and excess spread.

For securities where there is insufficient remaining credit enhancement for the class of securities we own, a recovery value is calculated based on our best estimate of future cash flows specific to that security. This estimate is

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## Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS FOR THE THREE-MONTH PERIODS ENDED MARCH 31, 2011 AND 2010

based on the contractual principal payments and current interest payments of the securities we own, adjusted for actual cumulative collateral losses incurred to date and the projected additional collateral losses expected to be incurred. This estimate also takes into consideration additional secondary sources of credit support, such as reliable bond insurance. For securities without secondary sources of credit support or for which the secondary sources do not fully offset the actual and projected additional collateral losses applied to them, a credit loss is recorded in earnings to the extent amortized cost exceeds recovery value.

96.7% and 3.3% of the fair value of our below investment grade Alt-A securities with gross unrealized losses were issued with Aaa and Aa original ratings and capital structure classifications, respectively. 74.5%, 19.9% and 4.5% of the fair value of our below investment grade Subprime securities with gross unrealized losses were issued with Aaa, Aa and A original ratings and capital structure classifications, respectively. As described previously, Alt-A and Subprime securities with higher original ratings typically have priority in receiving the principal repayments on the underlying collateral compared to those with lower original ratings. While the projected cash flow assumptions for our below investment grade Alt-A and Subprime securities with gross unrealized losses have deteriorated since the securities were originated, as reflected by their current credit ratings, these securities continue to retain the payment priority features that existed at the origination of the securitization trust.

The following tables show trust-level, class-level and security-specific detailed information for our below investment grade Alt-A securities with gross unrealized losses, by credit rating.

(\$ in millions)							Mar	ch 31, 201	1					
	i	mpairme	orar	y corded						ın-tempora led in earn				
		Caa or lower		Total		Ba		В		Caa or lower		Total		Total
Trust-level	_	10 11 C1		101111						1011161		10141		
Actual cumulative collateral losses incurred to date (1)		8.5	%	8.5	%	0.5	%	1.2	%	3.8	%	1.9	%	n/a
Projected additional collateral losses to be incurred (2)		24.6	%	24.6	%	6.3	%	11.8	%	17.0	%	11.4	%	n/a
Class-level														
Average remaining credit enhancement (3)		6.3	%	6.3	%	10.4	%	15.8	%	19.7	%	14.9	%	n/a
Security-specific														
Number of positions		33		33		6		5		7		18		51
Par value	\$	481	\$	481	\$	59	\$	23	\$	53	\$	135	\$	616
Amortized cost	\$	302	\$	302	\$	59 55	\$	23	\$	45	\$	127	\$	429
Fair value	\$	234	\$	234	\$	55	\$	16	\$	35	\$	106	\$	340
Gross unrealized losses		(00)	Φ.	(60)	•			(=)	Φ.	(4.0)	Φ.	(04)	Φ.	(00)
Total	\$	(68)	\$	(68)	\$	(4)	\$	(7)	\$	(10)	3	(21)	<b>3</b>	(89)
12-24 months <sup>(4)</sup>	\$	(C2)	<b>3</b>	(C2)	<b>5</b>	(4)	3	(7)	<b>D</b>	(0)	Þ	(20)	<b>3</b>	(02)
Over 24 months <sup>(5)</sup> Cumulative write-downs recognized <sup>(6)</sup>	\$	(62)	<b>\$</b>	(62)	<b>5</b>	(4)	\$	(7)	\$	(9)	Þ	(20)	<b>3</b>	(82)
Principal payments received during the period (7)	D C	(134)	φ Φ	(134) 10	φ.		э \$		φ Φ		э \$	2	¢.	(134) 12
Principal payments received during the period of	Ф	10	\$	10	Ф	1	Ф		Э	1	Ф	2	\$	12
				75										
				75										

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							]	Decen	nber 31, 2	010							
					temporary ed in earn				i				n-tempora led in earni				
	_		_		Caa or				_		_		Caa or				
	Ba		В	_	lower	_	Total	_	Ba	_	В	_	lower		Total	_	Total
Trust-level																	
Actual cumulative collateral losses incurred to																	
date (1)	0.5	%	0.7	%	8.1	%	8.0	%	0.1	%	3.1	%	3.7	%	3.0	%	n/a
Projected additional collateral losses to be																	
incurred (2)	9.9	%	22.5	%	24.6	%	24.5	%	4.8	%	16.6	%	17.8	%	15.4	%	n/a
Class-level																	
Average remaining credit enhancement (3)	9.9	%	19.0	%	6.8	%	6.9	%	5.3	%	27.1	%	23.9	%	20.7	%	n/a
Security-specific																	
Number of positions	1		1		27		29		2		2		8		12		41
Par value	\$ 4	\$	3	\$	439	\$	446	\$	16	\$	4	\$	68	\$	88	\$	534

Amortized cost	\$ 4	\$ 2	\$ 316	\$ 322	\$ 16	\$ 4	\$ 62	\$ 82	\$ 404
Fair value	\$ 1	\$ 1	\$ 220	\$ 222	\$ 13	\$ 2	\$ 51	\$ 66	\$ 288
Gross unrealized losses									
Total	\$ (3)	\$ (1)	\$ (96)	\$ (100)	\$ (3)	\$ (2)	\$ (11)	\$ (16)	\$ (116)
12-24 months (4)	\$ 	\$ 	\$ `	\$ `	\$ 	\$ 	\$ `	\$ `	\$ `
Over 24 months (5)	\$ (3)	\$ (1)	\$ (90)	\$ (94)	\$ (3)	\$ (2)	\$ (10)	\$ (15)	\$ (109)
Cumulative write-downs recognized (6)	\$ 	\$ (1)	\$ (92)	\$ (93)	\$ 	\$ 	\$ `	\$ `	\$ (93)
Principal payments received during the period (7)	\$ 	\$ 	\$ `59 <sup>´</sup>	\$ `59 <sup>´</sup>	\$ 1	\$ 1	\$ 6	\$ 8	\$ `67´

Weighted average actual cumulative collateral losses incurred to date as of period end are based on the actual principal losses incurred as a percentage of the remaining principal amount of the loans in the trust. The weighting calculation is based on the par value of each security. Actual losses on the securities we hold are less than the losses on the underlying collateral as presented in this table. Actual cumulative realized principal losses on the below investment grade Alt-A securities we own, as reported by the trust servicers, were \$6 million as of March 31, 2011. Weighted average projected additional collateral losses to be incurred as of period end are based on our projections of future losses to be incurred by the trust, taking into consideration the actual

cumulative collateral losses incurred to date, as a percentage of the remaining principal amount of the loans in the trust. Our projections are developed internally and customized to our specific holdings and are informed by and benchmarked against credit opinions obtained from third parties, such as industry analysts, nationally recognized credit rating agencies and an RMBS loss modeling advisory service. Projected additional collateral losses to be incurred are compared to average remaining credit enhancement for each security. For securities where the projected additional collateral losses exceed remaining credit enhancement, a recovery value is calculated to determine whether impairment losses should be recorded in earnings. The weighting calculation is based on the par value of each security.

Weighted average remaining credit enhancement as of period end is based on structural subordination and the expected impact of other structural features existing in the securitization trust beneficial to our class and reflects our projection of future principal losses that can occur as a percentage of the remaining principal amount of the loans in the trust before the class of the security we own will incur its first dollar of principal loss. The weighting calculation is based on the par value of each security.

security we own will incur its first doilar of principal loss. The weighting Calculation is based on the par value of each security.

Includes total gross unrealized losses on securities in an unrealized loss position for a period of 12 to 24 consecutive months.

Includes total gross unrealized losses on securities in an unrealized loss position for a period more than 24 consecutive months. As of March 31, 2011, \$40 million of unrealized losses on securities with other-than-temporary impairments recognized in earnings have been greater than or equal to 20% of those securities' amortized cost for a period of more than 24 consecutive months. As of December 31, 2010, \$70 million of unrealized losses on securities with other-than-temporary impairments recognized in earnings and \$11 million of unrealized losses on securities without other-than-temporary impairments recognized in earnings. have been greater than or equal to 20% of those securities' amortized cost for a period of more than 24 consecutive months.

Includes cumulative write-downs recorded in accordance with GAAP.
Reflects principal payments for the three months ended March 31, 2011 or the year ended December 31, 2010, respectively.

The above tables include information about our below investment grade Alt-A securities with gross unrealized losses as of each period presented. The par value and composition of securities included can vary significantly from period to period due to changes in variables such as credit ratings, principal payments, sales, purchases and realized principal losses.

As of March 31, 2011, our below investment grade Alt-A securities with gross unrealized losses and without other-than-temporary impairments recorded in earnings had incurred actual cumulative collateral losses of 1.9%. Our impairment evaluation forecasts more severe assumptions than the trusts are actually experiencing, including a projected weighted average underlying default rate of 26.0% and a projected weighted average loss severity of 44.2%, which resulted in projected additional collateral losses of 11.4%. As the average remaining credit

#### Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS FOR THE THREE-MONTH PERIODS ENDED MARCH 31, 2011 AND 2010

enhancement for these securities of 14.9% exceeds the projected additional collateral losses of 11.4%, these securities have not been impaired.

As of March 31, 2011, our below investment grade Alt-A securities with gross unrealized losses and with other-than-temporary impairments recorded in earnings had incurred actual cumulative collateral losses of 8.5%. Our impairment evaluation forecasts more severe assumptions than the trusts are actually experiencing, including a projected weighted average underlying default rate of 43.4% and a projected weighted average loss severity of 56.1%, which resulted in projected additional collateral losses of 24.6%. As the average remaining credit enhancement for these securities of 6.3% is insufficient to withstand the projected additional collateral losses, we have recognized cumulative write-downs in earnings on these securities as reflected in the table above using our calculated recovery value at the time of impairment. The current average recovery value of these securities as a percentage of par was 65.1% and exceeded these securities' current average amortized cost as a percentage of par of 63.0%, which demonstrates our conclusion that the nature of the remaining unrealized loss on these securities is temporary and will reverse over time. The comparison indicates that recovery value exceeds amortized cost based on a comprehensive evaluation of financial, economic and capital markets assumptions developed for this reporting period.

We believe the unrealized losses on our Alt-A securities, including those over 24 months, result from the current risk premium on these securities, which should continue to reverse over the securities' remaining lives, as demonstrated by improved valuations in 2010. We expect to receive our estimated share of contractual principal and interest collections used to determine the securities' recovery value. As of March 31, 2011, we do not have the intent to sell and it is not more likely than not we will be required to sell these securities before the recovery of their amortized cost basis. We believe that our valuation and impairment processes are comprehensive, employ the most current views about collateral and securitization trust financial positions, and demonstrate our recorded impairments and that the remaining unrealized losses on these positions are temporary.

The following tables show trust-level, class-level and security-specific detailed information for our below investment grade Subprime securities with gross unrealized losses that are not reliably insured, by credit rating.

(\$ in millions)								March 31	, 2011							
	iı			han-tempo corded in e				i				n-tempora led in earni				
				Caa or								Caa or				
	_	В	_	lower	_	Total	_	Ba	_	В	_	lower	_	Total		Total
Trust-level																
Actual cumulative collateral losses incurred to date (1)		15.7	%	16.9	%	16.8	%	3.0	%	6.4	%	10.0	%	7.6	%	n/a
Projected additional collateral losses to be incurred		40.3	%	42.3	%	42.3	%	33.4	%	32.5	%	34.9	%	34.0	%	n/a
Class-level																
Average remaining credit enhancement		24.1	%	20.4	%	20.5	%	47.2	%	44.2	%	42.2	%	43.8	%	n/a
Security-specific																
Number of positions		4		77		81		7		14		34		55		136
Par value	\$	32	\$	893	\$	925	\$	80	\$	82	\$	202	\$	364	\$	1,289
Amortized cost	\$	26	\$	615	\$	641	\$	80	\$	82	\$	202	\$	364	\$	1,005
Fair value	\$	17	\$	407	\$	424	\$	63	\$	55	\$	108	\$	226	\$	650
Gross unrealized losses																
Total	\$	(9)	\$	(208)	\$	(217)	\$	(17)	\$	(27)	\$	(94)	\$	(138)	\$	(355)
12-24 months	\$		\$	(2)	\$	(2)	\$		\$		\$		\$		\$	(2)
Over 24 months (2)	\$	(9)	\$	(206)	\$	(215)	\$	(17)	\$	(27)	\$	(94)	\$	(138)	\$	(353)
Cumulative write-downs recognized	\$	(5)	\$	(273)	\$	(278)	\$		\$		\$		\$		\$	(278)
Principal payments received during the period	\$	1	\$	12	\$	13	\$	3	\$	2	\$	4	\$	9	\$	22

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							I	December 3	31, 20	10						
		With ot impairmen		han-tempo corded in o				i				n-tempora ed in earn				
		В		Caa or lower		Total		Ba		В		Caa or lower		Total		Total
Trust-level	· <u>-</u>							<u>.</u>								
Actual cumulative collateral losses incurred to date		12.0	%	16.1	%	16.0	%	13.2	%	12.5	%	12.6	%	12.7	%	n/a
Projected additional collateral losses to be incurred		38.2	%	43.2	%	43.0	%	46.5	%	42.7	%	40.8	%	42.1	%	n/a
Class-level																
Average remaining credit enhancement		26.0	%	22.6	%	22.8	%	72.7	%	63.6	%	50.5	%	56.7	%	n/a
Security-specific																
Number of positions		5		81		86		11		10		35		56		142
Par value	\$	42	\$	952	\$	994	\$	73	\$	69	\$	265	\$	407	\$	1,401
Amortized cost	\$	33	\$	650	\$	683	\$	73	\$	69	\$	265	\$	407	\$	1,090
Fair value	\$	21	\$	425	\$	446	\$	62	\$	54	\$	158	\$	274	\$	720
Gross unrealized losses																
Total	\$	(12)	\$	(225)	\$	(237)	\$	(11)	\$	(15)	\$	(107)	\$	(133)	\$	(370)
12-24 months	\$		\$	(9)	\$	(9)	\$		\$		\$		\$		\$	(9)
Over 24 months (2)	\$	(12)	\$	(216)	\$	(228)	\$	(11)	\$	(15)	\$	(107)	\$	(133)	\$	(361)
Cumulative write-downs recognized	\$	(9)	\$	(293)	\$	(302)	\$		\$		\$		\$		\$	(302)
Principal payments received during the period	\$	4	\$	62	\$	66	\$	18	\$	4	\$	11	\$	33	\$	99

<sup>(1)</sup> Actual cumulative realized principal losses on the below investment grade Subprime securities we own, as reported by the trust servicers, were \$27 million as of March 31, 2011.

The above tables include information only about below investment grade Subprime securities with gross unrealized losses that are not reliably insured as of each period presented. As such, the par value and composition of securities included can vary significantly from period to period due to changes in variables such as credit ratings, principal payments, sales, purchases and realized principal losses.

As of March 31, 2011, our Subprime securities that are reliably insured include 10 below investment grade Subprime securities with a total fair value of \$97 million and aggregate gross unrealized losses of \$42 million, all of which are rated B. These securities are insured by one bond insurer rated B that we estimate has sufficient claims paying capacity to service its obligations on these securities. The securitization trusts from which our securities were issued are currently receiving contractual payments from the bond insurer and considering the combination of expected future payments from the bond insurer and cash flows available from the underlying collateral, we expect the trust to have adequate cash flows to make all contractual payments due to the class of securities we own. As a result, our security-specific estimates of future cash flows indicate that these securities' estimated recovery values equal or exceed their amortized cost. Accordingly, no other-than-temporary impairments have been recognized on these securities. As of December 31, 2010, our Subprime securities that are reliably insured include 10 below investment grade Subprime securities with a total fair value of \$76 million and aggregate gross unrealized losses of \$68 million.

As of March 31, 2011, our below investment grade Subprime securities with gross unrealized losses that are not reliably insured and without other-than-temporary impairments recorded in earnings had incurred actual cumulative collateral losses of 7.6%. Our impairment evaluation forecasts more severe assumptions than the trusts are actually experiencing, including a projected weighted average underlying default rate of 49.2% and a projected weighted average loss severity of 69.9%, which resulted in projected additional collateral losses of 34.0%. As the average remaining credit enhancement for these securities of 43.8% exceeds the projected additional collateral losses of 34.0%, these securities have not been impaired.

As of March 31, 2011, our below investment grade Subprime securities with gross unrealized losses that are not reliably insured and with other-thantemporary impairments recorded in earnings had incurred actual cumulative collateral losses of 16.8%. Our impairment evaluation forecasts more severe assumptions than the trusts are actually

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experiencing, including a projected weighted average underlying default rate of 56.7% and a projected weighted average loss severity of 76.4%, which resulted in projected additional collateral losses of 42.3%. As the average remaining credit enhancement for these securities of 20.5% is insufficient to withstand the projected additional collateral losses, we have recognized cumulative write-downs in earnings on the securities as reflected in the table above using our calculated recovery value at the time of impairment. The current average recovery value of these securities as a percentage of par was 72.3% and exceeded these securities' current average amortized cost as a percentage of par of 69.3%, which demonstrates our conclusion that the nature of the remaining unrealized loss on these securities is temporary and will reverse over time. The comparison indicates that recovery value exceeds amortized cost based on a comprehensive evaluation of financial, economic and capital markets assumptions developed for this reporting period.

We believe the unrealized losses on our Subprime securities, including those over 24 months, result from the current risk premium on these securities, which should continue to reverse over the securities' remaining lives, as demonstrated by improved valuations in 2010. We expect to receive our estimated share of contractual principal and interest collections used to determine the securities' recovery value. As of March 31, 2011, we do not have the intent to sell and it is not more likely than not we will be required to sell these securities before the recovery of their amortized cost basis. We believe that our valuation and impairment processes are comprehensive, employ the most current views about collateral and securitization trust financial positions, and demonstrate our recorded impairments and that the remaining unrealized losses on these positions are temporary.

<sup>&</sup>lt;sup>(2)</sup> As of March 31, 2011, \$185 million of unrealized losses on securities with other-than-temporary impairments recognized in earnings and \$125 million of unrealized losses on securities without other-than-temporary impairments recognized in earnings have been greater than or equal to 20% of those securities' amortized cost for a period of more than 24 consecutive months. As of December 31, 2010, \$188 million of unrealized losses on securities without other-than-temporary impairments recognized in earnings have been greater than or equal to 20% of those securities' amortized cost for a period of more than 24 consecutive months.

As of March 31, 2011, the fair value of our below investment grade CMBS with gross unrealized losses totaled \$156 million compared to \$135 million as of December 31, 2010. As of March 31, 2011, gross unrealized losses for our below investment grade CMBS portfolio totaled \$85 million, a decrease of 36.6% compared to \$134 million as of December 31, 2010, due to improved valuations resulting from lower risk premiums, sales and principal collections and impairment write-downs, partially offset by downgrades of certain CMBS to below investment grade during the first quarter of 2011. For our below investment grade CMBS with gross unrealized gains totaling \$4 million, we have recognized cumulative write-downs in earnings totaling \$9 million as of March 31, 2011.

The credit loss evaluation for CMBS with gross unrealized losses is performed in two phases. The first phase estimates the future cash flows of the entire securitization trust from which our security was issued. A critical part of this estimate involves forecasting the collateral losses of the commercial mortgage loans that collateralize the securitization trust. Factors affecting these estimates include, but are not limited to, estimates of current and future commercial property prices, current and projected rental incomes, the propensity of the mortgage loans to default under these assumptions and loss severities in cases of default. Estimates of future property prices and rental incomes consider specific property-type and geographic economic trends such as employment, property vacancy and rental rates, and forecasts of new supply in the commercial real estate markets. Estimates of default rates and loss severities consider factors such as borrower payment history, the origination practices of the transaction sponsor, overall collateral quality and diversification, transaction vintage year, maturity date, overall transaction structure and other factors that may influence performance. Realized losses in the CMBS market have historically been low and, we believe, are not predictive of future losses. Therefore, our projections of collateral performance rely on probability-weighted scenarios informed by credit opinions obtained from third parties, such as nationally recognized credit rating agencies, industry analysts and CMBS loss modeling advisory services.

We then analyze the actual cumulative collateral losses incurred to date by the securitization trust, our projected additional collateral losses expected to be incurred and the position of the class of securities we own in the securitization trust relative to the trust's other classes to determine whether any of the collateral losses will be applied to our class. If our class has remaining credit enhancement sufficient to withstand the projected additional collateral losses, no collateral losses will be realized by our class and we expect to collect all contractual principal and interest of the security we own. Remaining credit enhancement is measured in terms of subordination from other classes of securities in the trust being contractually obligated to absorb losses before the class of security we own.

For securities where there is insufficient remaining credit enhancement for the class of securities we own, a recovery value is calculated based on our best estimate of future cash flows specific to that security. This estimate is based on the contractual principal payments and current interest payments of the securities we own, adjusted for actual cumulative collateral losses incurred to date and the projected additional collateral losses expected to be

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incurred. In instances where the recovery value of the security is less than its amortized cost, a credit loss is recorded in earnings.

15.2%, 74.7% and 7.3% of the fair value of our below investment grade CMBS with gross unrealized losses were issued with Aaa, Aa and A original ratings and capital structure classifications, respectively. As described previously, CMBS with higher original ratings typically have priority in receiving the principal repayments on the underlying collateral compared to those with lower original ratings. Tight credit markets and conservative underwriting standards continue to stress commercial mortgage borrowers' ability to refinance obligations. While the projected cash flow assumptions for our below investment grade CMBS with gross unrealized losses have deteriorated since the securities were originated, as reflected by their current credit ratings, these securities continue to retain the payment priority features that existed at the origination of the securitization trust.

The following tables show trust-level, class-level and security-specific detailed information for our below investment grade CMBS with gross unrealized losses, by credit rating.

(\$ in millions)									Mar	ch 31, 201	1							
		i				temporary ed in earni				i				n-tempora ed in earni				
						Caa or		m . 1						Caa or		m . 1		m . 1
Trust-level		Ba	_	В	_	lower	_	Total	_	Ba	_	В	-	lower	_	Total	-	Total
Actual cumulative collateral losses incurred to																		
date (1)		0.7	%	3.2	%	4.8	%	4.0	%	1.4	%	0.7	%		%	1.2	%	n/a
Projected additional collateral losses to be																		
incurred		6.1	%	7.0	%	64.5	%	47.6	%	6.9	%	4.4	%		%	6.1	%	n/a
Class-level																		
Average remaining credit enhancement		11.8	%	7.2	%	26.0	%	21.1	%	9.0	%	7.0	%		%	8.3	%	n/a
Security-specific																		
Number of positions	_	3	_	1	_	4	_	8	_	12	_	_6	_	1	_	19	_	27
Par value	\$	13	\$	16	\$	69	\$	98	\$	118	\$	54	\$	3	\$	175	\$	273
Amortized cost	\$	12	\$	15	\$	31	\$	58	\$	125	\$	55	\$	3	\$	183	\$	241
Fair value	\$	9	\$	11	\$	12	\$	32	\$	87	\$	35	\$	2	\$	124	\$	156
Gross unrealized losses																		
Total	\$	(3)	\$	(4)	\$	(19)	\$	(26)	\$	(38)	\$	(20)	\$	(1)	\$	(59)	\$	(85)
12-24 months	\$		\$		\$		\$		\$		\$		\$		\$		\$	
Over 24 months (2)	\$	(3)	\$	(4)	\$	(19)	\$	(26)	\$	(38)	\$	(20)	\$	(1)	\$	(59)	\$	(85)
Cumulative write-downs recognized	\$	(2)	\$	(2)	\$	(38)	\$	(42)	\$		\$		\$		\$		\$	(42)
Principal payments received during the period	\$		\$		\$	1	\$	1	\$		\$		\$		\$		\$	1

									eember 51, 2010									
		i				temporary ed in earni				i								
		Ba B				Caa or lower		Total		Ba		В		Caa or lower T				Total
Trust-level	_		_		_	10 11 C1	_	10111	_		_		-	10 17 61	_	10111	_	10111
Actual cumulative collateral losses incurred to																		
date		0.6	%	3.2	%	2.5	%	2.3	%	1.1	%	0.3	%	0.4	%	0.9	%	n/a
Projected additional collateral losses to be																		
incurred		12.2	%	7.0	%	38.1	%	29.2	%	7.0	%	4.4	%	7.2	%	6.4	%	n/a
Class-level																		
Average remaining credit enhancement		12.5	%	7.0	%	25.5	%	20.7	%	9.1	%	7.5	%	9.0	%	8.7	%	n/a
Security-specific						_						_						
Number of positions	¢.	2	æ	1	ф	5	æ	117	¢.	14	æ	5	¢.	2	ф	21	æ	29
Par value	\$	22	\$	16	\$	79	\$	117	\$	138	\$	46	\$	/	Ъ	191	\$	308

December 31, 2010

Amortized cost	\$ 17	\$ 15	\$ 39	\$ 71	\$ 143	\$ 47	\$ 8	\$ 198	\$ 269
Fair value	\$ 13	\$ 6	\$ 13	\$ 32	\$ 75	\$ 25	\$ 3	\$ 103	\$ 135
Gross unrealized losses									
Total	\$ (4)	\$ (9)	\$ (26)	\$ (39)	\$ (68)	\$ (22)	\$ (5)	\$ (95)	\$ (134)
12-24 months	\$ 	\$ 	\$ `	\$ `	\$ `	\$ `	\$ 	\$ `	\$ `
Over 24 months (2)	\$ (4)	\$ (9)	\$ (26)	\$ (39)	\$ (68)	\$ (22)	\$ (5)	\$ (95)	\$ (134)
Cumulative write-downs recognized	\$ (5)	\$ (2)	\$ (41)	\$ (48)	\$ `	\$ `	\$ 	\$ `	\$ (48)
Principal payments received during the period	\$ 	\$ 	\$ ìí	\$ ` 1	\$ 	\$ 1	\$ 	\$ 1	\$ ` 2

<sup>(1)</sup> There were no actual cumulative realized principal losses on the below investment grade CMBS we own, as reported by the trust servicers, as of March 31, 2011.

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## Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS FOR THE THREE-MONTH PERIODS ENDED MARCH 31, 2011 AND 2010

(2) As of March 31, 2011, \$25 million of unrealized losses on securities with other-than-temporary impairments recognized in earnings and \$58 million of unrealized losses on securities without other-than-temporary impairments recognized in earnings have been greater than or equal to 20% of those securities' amortized cost for a period of more than 24 consecutive months. As of December 31, 2010, \$39 million of unrealized losses on securities with other-than-temporary impairments recognized in earnings and \$93 million of unrealized losses on securities without other-than-temporary impairments recognized in earnings have been greater than or equal to 20% of those securities' amortized cost for a period of more than 24 consecutive months.

The above tables include information about below investment grade CMBS with gross unrealized losses as of each period presented. The par value and composition of securities included can vary significantly from period to period due to changes in variables such as credit ratings, principal payments, sales and purchases.

Our impairment evaluation for CMBS forecasts more severe assumptions than the trusts are actually experiencing. We assume that all loans delinquent 60 days or more default and project default rates on otherwise performing loans. Projected loss severities are then applied against the resulting default rates, arriving at our projected additional collateral loss rates. The projected additional collateral loss rates by vintage year of our CMBS portfolio range from a low of 1.9% for holdings with a vintage year of 2003 to a high of 12.0% for holdings with a vintage year of 2005.

As of March 31, 2011, our below investment grade CMBS with gross unrealized losses and without other-than-temporary impairments recorded in earnings had incurred actual cumulative collateral losses of 1.2%, and the projected additional collateral loss rate for these securities as of March 31, 2011 was 6.1%. As the average remaining credit enhancement for these securities of 8.3% exceeds the projected additional collateral losses of 6.1%, these securities have not been impaired.

As of March 31, 2011, our below investment grade CMBS with gross unrealized losses and with other-than-temporary impairments recorded in earnings had incurred actual cumulative collateral losses of 4.0%. The projected additional collateral loss rate for these securities as of March 31, 2011 was 47.6%. As the average remaining credit enhancement for these securities of 21.1% is insufficient to withstand the projected additional collateral losses, we have recognized cumulative write-downs in earnings on these securities as reflected in the table above using our calculated recovery value at the time of impairment. The current average recovery value of these securities as a percentage of par was 59.4% and exceeded these securities' current average amortized cost as a percentage of par of 58.7%, which demonstrates our conclusion that the nature of the remaining unrealized loss on these securities is temporary and will reverse over time. The comparison indicates that recovery value is in line with amortized cost as impairment write-downs were recorded in the reporting period based on a comprehensive evaluation of financial, economic and capital markets assumptions developed for this reporting period.

We believe the unrealized losses on our CMBS, including those over 24 months, result from the current risk premium on these securities, which should continue to reverse over the securities' remaining lives, as demonstrated by improved valuations during 2010. We expect to receive our estimated share of contractual principal and interest collections used to determine the securities' recovery value. As of March 31, 2011, we do not have the intent to sell and it is not more likely than not we will be required to sell these securities before the recovery of their amortized cost basis. We believe that our valuation and impairment processes are comprehensive, employ the most current views about collateral and securitization trust financial positions, and demonstrate our recorded impairments and that the remaining unrealized losses on these positions are temporary.

Problem, restructured, or potential problem securities

We also monitor the quality of our fixed income and bank loan portfolios by categorizing certain investments as "problem," "restructured," or "potential problem." Problem fixed income securities and bank loans are in default with respect to principal or interest and/or are investments issued by companies that have gone into bankruptcy subsequent to our acquisition or loan. Fixed income and bank loan investments are categorized as restructured when the debtor is experiencing financial difficulty and we grant a concession. Potential problem fixed income or bank loan investments are current with respect to contractual principal and/or interest, but because of other facts and circumstances, we have concerns regarding the borrower's ability to pay future principal and interest according to the original terms, which causes us to believe these investments may be classified as problem or restructured in the future.

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The following table summarizes problem, restructured and potential problem fixed income securities and bank loans, which are reported in other investments.

(\$ in millions)		March 31, 2011														
	_								Percent of	Ī						
					Amortized				total fixed							
					cost as a			Fair value as a	income and							
		Par		Amortized	percent of		Fair	percent of	bank loan							
		value (1)		cost (1)	par value		value (2)	par value	portfolios							
Restructured	\$	99	\$	83	83.8%	\$	79	79.8%	0.1%							

Problem		579		187	32.3	163	28.2	0.2
Potential problem		2,611		1,322	50.6	1,067	40.9	1.3
Total	\$	3,289	\$	1,592	48.4	\$ 1,309	39.8	1.6%
Cumulative write-downs recognized (3)	=		•	935				

		December 31, 2010													
	_				Amortized				Percent of total fixed						
		Par value (1)		Amortized cost (1)	cost as a percent of par value		Fair value <sup>(2)</sup>	Fair value as a percent of par value	income and bank loan portfolios						
Restructured	\$	99	\$	83	83.8%	\$	79	79.8%	0.1%						
Problem		665		214	32.2		188	28.3	0.2						
Potential problem		3,441		1,485	43.2		1,171	34.0	1.5						
Total	\$	4,205	\$	1,782	42.4	\$	1,438	34.2	1.8%						
Cumulative write- downs recognized (3)	=		\$	1,005											

<sup>(1)</sup> The difference between par value and amortized cost of \$1.70 billion and \$2.42 billion as of March 31, 2011 and December 31, 2010, respectively, is primarily attributable to write-downs and a zero-coupon security.

(2) Bank loans are reflected at amortized cost.

As of March 31, 2011, amortized cost for the problem category was \$187 million and comprised \$77 million of Subprime, \$58 million of municipal bonds, \$37 million of Alt-A, \$7 million of corporates (primarily privately placed), \$5 million of CDO and \$3 million of Consumer and other ABS.

As of March 31, 2011, amortized cost for the potential problem category was \$1.32 billion and comprised \$585 million of Subprime, \$302 million of Alt-A, \$172 million of Prime, \$98 million of municipal bonds, \$63 million of CMBS, \$56 million of CDO, \$40 million of corporates (primarily privately placed), \$3 million of bank loans and \$3 million of Consumer and other ABS.

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**Net investment income** The following table presents net investment income.

(\$ in millions)	i nree m Ma	ontns o irch 31,			
	 2011		2010		
Fixed income securities	\$ 900	\$	959		
Equity securities	19		21		
Mortgage loans	89		104		
Limited partnership interests	10		6		
Short-term investments	2		2		
Other	11		1		
Investment income, before expense	 1,031		1,093		
Investment expense	(49)		(43)		
Net investment income	\$ 982	\$	1,050		

Net investment income decreased 6.5% or \$68 million in the first quarter of 2011 compared to the first quarter of 2010, primarily due to lower average investment balances due to decreased Allstate Financial contractholder funds and lower yields resulting from prior risk mitigation actions. Net investment income was \$1.01 billion and \$998 million in the third and fourth quarter of 2010, respectively.

Realized capital gains and losses The following table presents the components of realized capital gains and losses and the related tax effect.

(\$ in millions)	Three months ended March 31,							
		2011		2010				
Impairment write-downs	\$	(114)	\$	(223)				
Change in intent write-downs		(69)		(32)				
Net other-than-temporary impairment losses recognized in earnings		(183)		(255)				
Sales		283		88				
Valuation of derivative instruments		22		(155)				
Settlements of derivative instruments		(89)		(30)				
EMA limited partnership income		63		4				
Realized capital gains and losses, pre-tax		96		(348)				
Income tax (expense) benefit		(33)		122				
Realized capital gains and losses, after-tax	\$	63	\$	(226)				

*Impairment write-downs* are presented in the following table.

(\$ in millions)

Three months ended March 31,

<sup>(3)</sup> Cumulative write-downs recognized only reflect impairment write-downs related to investments within the problem, potential problem and restructured categories.

	2011	2010
Fixed income securities	\$ (86)	\$ (180)
Equity securities	(20)	(6)
Mortgage loans	(6)	(13)
Limited partnership interests	(1)	(24)
Other investments	(1)	
Impairment write-downs	\$ (114)	\$ (223)

Impairment write-downs for the three months ended March 31, 2011 were primarily driven by RMBS, which experienced deterioration in expected cash flows and investments with commercial real estate exposure, including CMBS, equity, mortgage loans and certain real estate related municipal bonds, which were impacted by lower real estate valuations or experienced deterioration in expected cash flows. Impairment write-downs on below investment grade RMBS, CMBS and ABS for the three months ended March 31, 2011 were \$46 million, \$20 million and \$2 million, respectively.

Impairment write-downs that were related primarily to securities subsequently disposed were \$11 million for the three months ended March 31, 2011. Of the remaining write-downs for the three months ended March 31, 2011,

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\$58 million or 77.3% of the fixed income security write-downs related to impaired securities that were performing in line with anticipated or contractual cash flows but were written down primarily because of expected deterioration in the performance of the underlying collateral or our assessment of the probability of future default. For these securities, as of March 31, 2011, there were either no defaults or defaults only impacted classes lower than our position in the capital structure. \$17 million of the fixed income security write-downs for the three months ended March 31, 2011 related to securities experiencing a significant departure from anticipated cash flows; however, we believe they retain economic value.

Equity securities were written down primarily due to the length of time and extent to which fair value was below cost, considering our assessment of the financial condition and near-term and long-term prospects of the issuer, including relevant industry conditions and trends.

Limited partnership impairment write-downs primarily related to Cost limited partnerships, which experienced declines in portfolio valuations and we could not assert the recovery period would be temporary. To determine if an other-than-temporary impairment has occurred related to a Cost limited partnership, we evaluate whether an impairment indicator has occurred in the period that may have a significant adverse effect on the carrying value of the investment. Impairment indicators may include: significantly reduced valuations of the investments held by the limited partnerships; actual recent cash flows received being significantly less than expected cash flows; reduced valuations based on financing completed at a lower value; completed sale of a material underlying investment at a price significantly lower than expected; or any other adverse events since the last financial statements received that might affect the fair value of the investee's capital.

Change in intent write-downs are presented in the following table.

(\$ in millions)	Three mo Mar	nths e ch 31,	
	 2011		2010
Fixed income securities	\$ (69)	\$	(26)
Mortgage loans			(6)
Change in intent write-downs	\$ (69)	\$	(32)

The change in intent write-downs in the three months ended March 31, 2011 were primarily a result of ongoing comprehensive reviews of our portfolios resulting in write-downs of individually identified investments, primarily lower yielding, floating rate RMBS and municipal bonds.

Sales generated \$283 million of net realized gains for the three months ended March 31, 2011 primarily due to \$65 million of net gains on the sale of our convertible bond portfolio, \$81 million of net gains on sales of other corporate, foreign government and ABS securities and \$142 million of net gains on sales of equity securities, partially offset by \$25 million of net losses on sales of U.S. government securities.

Valuation and settlement of derivative instruments net realized capital losses totaling \$67 million for the three months ended March 31, 2011 included \$22 million of gains on the valuation of derivative instruments and \$89 million of losses on the settlement of derivative instruments.

Net realized capital gains and losses from our risk management derivative programs are primarily driven by changes in risk-free interest rates, equity market valuations, volatility and credit spreads during a given period. Net realized capital gains and losses from our income generation derivative programs are primarily driven by changes in the fair value of the reference entities or indices underlying the derivative instruments.

A changing interest rate environment will drive changes in our portfolio duration management which is established with an economic view of liabilities relative to a long-term investment portfolio view. Tactical duration management is accomplished through both cash market transactions, sales and new purchases, and derivative activities that generate realized gains and losses. As a component of our approach to managing portfolio duration, realized gains and losses on certain derivative instruments are most appropriately considered in conjunction with the unrealized gains and losses on the fixed income portfolio. This approach mitigates the impacts of general interest rate changes to our overall financial condition.

As of March 31, 2011, our securities with embedded derivatives totaled \$377 million, a decrease in fair value of \$879 million from December 31, 2010, comprising net sales activity of \$922 million primarily related to the sale of our convertible bond portfolio, realized capital gains on valuation of \$8 million and unrealized net capital gains

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reported in OCI of \$35 million for the host securities. Unrealized net capital gains were further decreased by \$4 million due to amortization of the host securities. The change in fair value of embedded derivatives is bifurcated from the host securities, separately valued and reported in realized capital gains and losses, while the change in the difference between the fair value and the amortized cost of the host securities is reported in OCI. Total fair value exceeded total amortized cost by \$8 million as of March 31, 2011. Valuation gains and losses for securities with embedded derivatives are converted into cash upon our election to sell these securities. In the event the economic value of the embedded options is not realized, we will recover the par value if held to maturity unless the issuer of the security defaults. In the event there are defaults by the referenced credit entities of the embedded credit default swap, our loss is limited to the par value of the combined fixed income security, net of applicable recoveries. Total par value exceeded fair value by \$109 million as of March 31, 2011.

The table below presents the realized capital gains and losses (pre-tax) on the valuation and settlement of derivative instruments shown by underlying exposure and derivative strategy.

Three months ended March 31.

(\$ in millions)

(\$ in millions)			1	2011	led M	arch 31,	2010	2011 F
	_	Valuation		Settlements		Total	Total	2011 Explanations
Risk management Property-Liability Portfolio duration management	\$	4	\$	(6)	\$	(2)	\$ (2)	Interest rate swaps, municipal interest rate swaps and short interest rate futures are used to offset the effects of changing interest rates on a portion of the Property-Liability fixed income portfolio that is reported in unrealized net capital gains or losses in OCI. The futures contracts are exchange traded, daily cash settled and can be exited at any time for minimal additional cost. The 2011 losses on settlements are primarily due to decreases in interest rates over the life of interest rate swaps acquired in the prior year and are partially offset by valuation gains on interest rate swaps resulting from increasing interest rates in the current year. The net realized capital loss is offset in unrealized net capital gains and losses in OCI to the extent it relates to changes in risk-free rates.
Interest rate spike exposure (i)		13		(62)		(49)	(122)	Interest rate swaption contracts, with terms of less than one year, and exchange traded options on interest rate futures, with three to six month terms, provide an offset to declines in fixed income market values resulting from potential rising interest rates. As of March 31, 2011, the remaining notional amount of our over-the-counter swaption positions totaled \$1.50 billion, which expires by April 2011. The 2011 losses on swaptions and options on interest rate futures contracts relates to a decrease in interest rates and a decline in volatility. Volatility represents the measure of variation of average value over a specified time period. If interest rates do not increase above the strike rate, the maximum loss on swaptions and options on interest rate futures is limited to the amount of the premium paid.
Hedging unrealized gains on equity securities <sup>(1)</sup>		2		(21)		(19)	(39)	Exchange traded put options and short equity index futures provide an offset to significant declines in our equity portfolio from equity market declines below a targeted level. Options can expire, terminate early or the option can be exercised. If the price level of the equity index does not fall below the put's strike price, the maximum loss on purchased puts is limited to the amount of the premium paid. The futures contracts are exchange traded, daily cash settled and can be exited at any time for minimal additional cost. The 2011 losses on futures and options were primarily the result of an increase in the price levels of the equity indices and a decrease in volatility and were partially offset by unrealized net capital gains and losses of our equity portfolio to the degree they reflect the changes in price levels of the equity indices, which is reflected in OCI.
Foreign currency contracts				(5)		(5)	13	Currency forwards are used to protect our foreign bond and equity portfolios from changes in currency rates. The 2011 losses on foreign currency contracts are primarily driven by the weakening of the U.S. currency versus the foreign currency.
Credit risk reduction (1)		(5)		(2)		(7)	2	Losses are the result of tightening credit spreads on referenced credit entities.
Allstate Financial Duration gap management		(15)		15		_	(43)	Interest rate caps, floors, swaptions, swaps and interest rate futures are used by Allstate Financial to balance interest-rate sensitivities of its assets and liabilities. The contracts settle based on differences between current market rates and a contractually specified fixed rate through expiration. The contracts can be terminated and settled at any time with minimal additional cost. The maximum loss on caps, floors and swaptions is limited to the amount of premiums paid. The change in valuation reflects the changing value of expected future settlements from changing interest rates, which may vary over the period of the contracts. The futures contracts are exchange traded, daily cash settled and can be exited at any time for minimal additional cost. The 2011 valuation losses primarily relate to losses on interest rate swaps resulting from increasing interest rates in the current year and are offset by gains on settlements resulting from decreases in interest rates over the life of the interest rate swaps acquired prior to 2011. The valuation losses and settlement gains are offset in unrealized capital gains and losses of our fixed income securities in OCI to the extent it relates to changes in risk-free rates.
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(\$ in millions)			T	ree months en	ided N	March 31,									
				2011				2010	2011 Explanations						
	V	aluation (		Settlements		Total		Total							
Anticipatory hedging								20	Futures and interest rate swaps are used to protect investment spread from interest rate changes during mismatches in the timing of cash flows between product sales and the related investment activity. The futures contracts are exchange traded, daily cash settled and can be exited at any time for minimal additional cost. If the cash flow mismatches are such that a positive net investment position is being hedged, there is an offset for the related investment's unrealized loss in OCI.						
Hedging of interest rate exposure in annuity contracts								(9)							
Hedge ineffectiveness		3		(11)		(8)			The hedge ineffectiveness of \$8 million includes \$28 million in realized capital losses on swaps that were offset by \$20 million in realized capital gains on the hedged risk.						
Foreign currency contracts								4							
Credit risk reduction (1)	_	(1)		(1)		(2)			Losses are the result of tightening credit spreads on referenced credit entities.						
Total Risk management	\$	1	\$	(93)	\$	(92)	\$	(176)							
Income generation Asset replication – credit exposure Property-Liability	\$	3	\$	1	\$	4	\$	6	The 2011 changes in valuation on the Property-Liability segment are due to the tightening of credit spreads on referenced credit entities. The gains are primarily on single name credit default swaps ("CDS"). The 2011 changes in valuation on the Allstate Financial segment are						

							to-default CDS and sin cash upon disposition, contract occurs. For f financial statements.	which can be do	one at any tin	ne, or if t	the credit eve	ent spec	rified in the
Total Income generation	\$	13	\$ 4	\$ 17	\$	4							
Accounting  Equity indexed notes — Allstate Financial	\$	3	\$ 	\$ 3	\$	(4)	Equity-indexed notes and in valuation of the emband losses. The rest Valuation gains and loeconomic value of the income security if held fair value by \$13 mill comprehensive portfoli carrying value may be March 31, 2011 and De	pedded equity indults generally trusses are convert options is not real to maturity unledion as of Marchio monitoring and cother-than-temperatures.	exed call opti ack the perfe ed into cash alized, we wi ass the issuer a 31, 2011. I watchlist proporarily impai	ons are rormance upon sale ll recover of the no Equity-in occases to red. The	reported in re of underlying e or maturity or the par valuate defaults. Indexed notes to identify and the following the	alized c ng equi v. In th ne of the Par valu are sul l evalua	tapital gains ty indices. the event the e host fixed the exceeded oject to our the when the
							(\$ in millions)	March 31, 2011	Change i	n	Change due to net sale activity	D€	ecember 31, 2010
							Par value Amortized cost of	\$ 300	\$	- \$	·	\$	
							host contract Fair value of equity-	\$ 227	\$	3 \$		\$	224
							indexed call option Total amortized cost	<u>50</u> \$ 277		<u>3</u>		_	<u>47</u> 271
							Total fair value	\$ 287	\$	8 \$	,	= <sup>3</sup>	279
							Unrealized gain/loss	\$10	\$	<u>2</u> \$	·	= \$	8
Conversion options in fixed income securities Property-Liability Allstate Financial Total	_	9 (5) 4	   	 9 (5) 4	_	(8) (1) (9)	We sold our convertible the fair value of our ho			t quarter	of 2011. As	of Marc	ch 31, 2011,
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ne to tightening credit spreads on referenced credit entities. The gains are primarily on first-

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(\$ in millions)		Three months ended March 31,														
			2011			2010					11 Exp	olanations				
CDS in fixed income securities	Valuation		Settlements	_	Total	_	Total									
Allstate Financial		1			1		_	Synthetic CDO's are fixed income securities that contain embedded CI valuation of the embedded credit default swap are reported in realized capital The embedded credit default swap increases or decreases in value as reference credit spreads tighten or widen, respectively. Credit events, changes correlations of the referenced entities and assumed recovery rates are among factors affecting the value of the embedded credit default swap. In the ecredit entity experiences a credit event, our loss is limited to the par value of security. Losses on credit events are net of recovery. Par value exceeded million as of March 31, 2011. Synthetic CDO's are subject to our compromonitoring and watchlist processes to identify and evaluate when the carry other-than-temporarily impaired. The following table compares the Mat December 31, 2010 holdings, respectively.				Il gains and losses.  aced credit entities' in interest rates, g some of the other event a referenced of the fixed income fair value by \$96 rehensive portfolio ging value may be				
								(\$ in millions)  Par value  Amortized cost of host contract	\$ \$	March 31, 2011 181		hange in hir value  (3)		Change due to net sale activity	Dec	cember 31, 2010 181
								Fair value of credit default swap		(87)		1			_	(88)
								Total amortized cost Total fair value Unrealized gain/loss	\$ \$ \$	87 85 (2)	\$ \$ \$	(2) 8 10	\$ \$ \$	  	* \$ * \$ * \$	77 (12)
Total Accounting Total Total Property-Liability Total Allstate Financial Total	\$ 2 \$ 2 \$ 2	8 \$ <u>2</u> \$ <u>6</u> \$ <u>4) </u>	(89) (95) 6	s = s = s =	(67) (69) 2	\$ = \$ = \$ =	(13) (185) (150) (35) (185)									

<sup>(1)</sup> A portion of the risk mitigation ("macro hedge") program is contained within this line item.

Substantially all of the macro hedge program was terminated during the first quarter of 2011. Terminated derivatives included certain over-the-counter interest rate swaptions, purchased CDS, exchange traded options on interest rate futures, equity options and interest rate futures. We continue to hold \$425 million notional of municipal interest rate swaps and \$1.50 billion notional of over-the-counter swaptions that are out of the money and expire in April 2011. The macro hedge program resulted in \$69 million of net realized capital losses in the first quarter of 2011 consisting of \$49 million loss in interest rate spike exposure, \$15 million loss in hedging unrealized gains on equity securities, \$4 million loss in portfolio duration management, which includes \$6 million of loss on the open municipal interest rate swaps, and \$1 million loss in credit risk reduction. Of the \$69 million of net realized capital losses, \$62 million of net realized capital losses related to the derivatives that were terminated during the first quarter of 2011.

### GOODWILL

Allstate Financial

Goodwill represents the excess of amounts paid for acquiring businesses over the fair value of the net assets acquired. The goodwill balances were \$456 million and \$418 million as of both March 31, 2011 and December 31, 2010 for the Allstate Protection segment and the Allstate Financial segment, respectively. The Company's reporting units are equivalent to its reporting segments, Allstate Protection and Allstate Financial. Goodwill is allocated to reporting units based on which unit is expected to benefit from the synergies of the business combination. The Company annually evaluates goodwill for impairment using a trading multiple analysis, which is a widely accepted valuation technique to estimate the fair value of its reporting units. The trading multiple analysis takes into consideration the quoted market price of the Company's outstanding common stock and includes a control premium, derived from historical insurance industry acquisition activity, in determining the estimated fair value of the consolidated entity before allocating that fair value to individual reporting units. If conditions warrant, a discounted cash flow analysis may also be used. The Company also reviews its goodwill for impairment

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#### CAPITAL RESOURCES AND LIQUIDITY HIGHLIGHTS

- · Shareholders' equity as of March 31, 2011 was \$19.31 billion, an increase of 1.6% from \$19.02 billion as of December 31, 2010.
- · On January 3, 2011 and April 1, 2011, we paid a quarterly shareholder dividend of \$0.20 and \$0.21, respectively.
- During the first quarter of 2011, we repurchased 9.5 million common shares for \$300 million. As of March 31, 2011, our current \$1.00 billion share repurchase program had \$540 million remaining and is expected to be completed by March 31, 2012.

#### CAPITAL RESOURCES AND LIQUIDITY

**Capital resources** consist of shareholders' equity and debt, representing funds deployed or available to be deployed to support business operations or for general corporate purposes. The following table summarizes our capital resources.

(\$ in millions)		March 31, 2011		December 31, 2010
Common stock, retained income and other shareholders' equity	_		-	
items	\$	19,327	\$	19,200
Accumulated other comprehensive loss		(15)		(184)
Total shareholders' equity	_	19,312	_	19,016
Debt		5,908		5,908
Total capital resources	\$	25,220	\$	24,924
Ratio of debt to shareholders' equity		30.6%		31.1%
Ratio of debt to capital resources		23.4%		23.7%

Shareholders' equity increased in the first three months of 2011, primarily due to net income and increased unrealized net capital gains on investments, partially offset by share repurchases and dividends paid to shareholders.

*Debt* Except for \$42 million in long-term debt related to the synthetic leases scheduled to mature in 2011, we do not have any required principal payments until 2012 when \$350 million of 6.125% Senior Notes are due.

*Share repurchases* During the first quarter of 2011, we repurchased 9.5 million common shares for \$300 million. As of March 31, 2011, \$540 million remained on our current \$1.00 billion share repurchase program that we commenced in November 2010, and is expected to be completed by March 31, 2012.

**Financial ratings and strength** Our ratings are influenced by many factors including our operating and financial performance, asset quality, liquidity, asset/liability management, overall portfolio mix, financial leverage (i.e., debt), exposure to risks such as catastrophes and the current level of operating leverage. There have been no changes to our debt, commercial paper and insurance financial strength ratings from Moody's, S&P and A.M. Best since December 31, 2010.

Allstate Life Insurance Company ("ALIC"), AIC and The Allstate Corporation are party to the Amended and Restated Intercompany Liquidity Agreement ("Liquidity Agreement") which allows for short-term advances of funds to be made between parties for liquidity and other general corporate purposes. The Liquidity Agreement does not establish a commitment to advance funds on the part of any party. ALIC and AIC each serve as a lender and borrower and the Corporation serves only as a lender. AIC also has a capital support agreement with ALIC. Under the capital support agreement, AIC is committed to provide capital to ALIC to maintain an adequate capital level. The maximum amount of potential funding under each of these agreements is \$1.00 billion.

In addition to the Liquidity Agreement, the Corporation also has an intercompany loan agreement with certain of its subsidiaries, which include, but are not limited to, AIC and ALIC. The amount of intercompany loans available to the Corporation's subsidiaries is at the discretion of the Corporation. The maximum amount of loans the Corporation will have outstanding to all its eligible subsidiaries at any given point in time is limited to \$1.00 billion. The Corporation may use commercial paper borrowings, bank lines of credit and repurchase agreements to fund intercompany borrowings.

**Liquidity sources and uses** We actively manage our financial position and liquidity levels in light of changing market, economic, and business conditions. Liquidity is managed at both the entity and enterprise level across the

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### Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS FOR THE THREE-MONTH PERIODS ENDED MARCH 31, 2011 AND 2010

Company, and is assessed on both base and stressed level liquidity needs. We believe we have sufficient liquidity to meet these needs. Additionally, we have existing intercompany agreements in place that facilitate liquidity management across the Company to enhance flexibility.

*Parent company capital capacity* At the parent holding company level, we have deployable invested assets totaling \$3.65 billion as of March 31, 2011. These assets include investments that are generally saleable within one quarter totaling \$3.21 billion. This provides funds for the parent company's relatively low fixed charges.

In the first quarter of 2011, dividends totaling \$200 million were paid by AIC to its parent, the Corporation.

The Corporation has access to additional borrowing to support liquidity as follows:

- A commercial paper facility with a borrowing limit of \$1.00 billion to cover short-term cash needs. As of March 31, 2011, there were no balances outstanding and therefore the remaining borrowing capacity was \$1.00 billion; however, the outstanding balance can fluctuate daily.
- Our primary credit facility is available for short-term liquidity requirements and backs our commercial paper facility. Our \$1.00 billion unsecured revolving credit facility has an initial term of five years expiring in 2012 with two optional one-year extensions that can be exercised at the end of any of the remaining anniversary years of the facility upon approval of existing or replacement lenders providing more than two-thirds of the commitments to lend. The program is fully subscribed among 11 lenders with the largest commitment being \$185 million. The commitments of the lenders are several and no lender is responsible for any other lender's commitment if such lender fails to make a loan under the facility. This facility contains an increase provision that would allow up to an additional \$500 million of borrowing provided the increased portion could be fully syndicated at a later date among existing or new lenders. This facility has a financial covenant requiring that we not exceed a 37.5% debt to capital resources ratio as defined in the agreement. This ratio as of March 31, 2011 was 19.2%. Although the right to borrow under the facility is not subject to a minimum rating requirement, the costs of maintaining the facility and borrowing under it are based on the ratings of our senior, unsecured, nonguaranteed long-term debt. There were no borrowings under the credit facility during the first three months of 2011. The total amount outstanding at any point in time under the combination of the commercial paper program and the credit facility cannot exceed the amount that can be borrowed under the credit facility.
- A universal shelf registration statement was filed with the Securities and Exchange Commission on May 8, 2009. We can use this shelf registration to issue an unspecified amount of debt securities, common stock (including 376 million shares of treasury stock as of March 31, 2011), preferred stock, depositary shares, warrants, stock purchase contracts, stock purchase units and securities of trust subsidiaries. The specific terms of any securities we issue under this registration statement will be provided in the applicable prospectus supplements.

*Liquidity exposure* Contractholder funds as of March 31, 2011 were \$46.83 billion. The following table summarizes contractholder funds by their contractual withdrawal provisions as of March 31, 2011.

(\$ in millions)		Percent
		to total
Not subject to discretionary withdrawal	\$ 6,489	13.9%
Subject to discretionary withdrawal with adjustments:		
Specified surrender charges (1)	19,127	40.8
Market value adjustments (2)	7,534	16.1
Subject to discretionary withdrawal without adjustments (3)	13,684	29.2
Total contractholder funds (4)	\$ 46,834	100.0%

<sup>(1)</sup> Includes \$9.54 billion of liabilities with a contractual surrender charge of less than 5% of the account balance.

While we are able to quantify remaining scheduled maturities for our institutional products, anticipating retail product surrenders is less precise. Retail life and annuity products may be surrendered by customers for a variety of

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# Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS FOR THE THREE-MONTH PERIODS ENDED MARCH 31, 2011 AND 2010

reasons. Reasons unique to individual customers include a current or unexpected need for cash or a change in life insurance coverage needs. Other key factors that may impact the likelihood of customer surrender include the level of the contract surrender charge, the length of time the contract has been in force, distribution channel, market interest rates, equity market conditions and potential tax implications. In addition, the propensity for retail life insurance policies to lapse is lower than it is for fixed annuities because of the need for the insured to be re-underwritten upon policy replacement. Surrenders and partial withdrawals for our retail annuities increased 2.5% in the first three months of 2011 compared to the same period of 2010. The annualized surrender and partial withdrawal rate on deferred annuities, interest-sensitive life insurance and Allstate Bank products, based on the beginning of year contractholder funds, was 12.8% and 11.7% for the first three months of 2011 and 2010, respectively. Allstate Financial strives to promptly pay customers who request cash surrenders; however, statutory regulations generally provide up to six months in most states to fulfill surrender requests.

Our institutional products are primarily funding agreements sold to unaffiliated trusts used to back medium-term notes. As of March 31, 2011, total institutional products outstanding were \$2.15 billion. The following table presents the remaining scheduled maturities for our institutional products outstanding as of March 31, 2011.

(\$ in millions)	
2011	\$ 275
2012	40
2013	1,750
2016	85
	\$ 2,150

Our asset-liability management practices limit the differences between the cash flows generated by our investment portfolio and the expected cash flow requirements of our life insurance, annuity and institutional product obligations.

<sup>(2) \$6.28</sup> billion of the contracts with market value adjusted surrenders have a 30-45 day period at the end of their initial and subsequent interest rate

guarantee periods (which are typically 5 or 6 years) during which there is no surrender charge or market value adjustment.

<sup>(4) 68%</sup> of these contracts have a minimum interest crediting rate guarantee of 3% or higher.
Includes \$1.16 billion of contractholder funds on variable annuities reinsured to The Prudential Insurance Company of America, a subsidiary of Prudential Financial Inc., in 2006.

The following table summarizes consolidated cash flow activities by business segment for the first three months ended March 31.

(\$ in millions)										Cor	pora	te				
	_	Property-Liability (1)				Allstate Financial (1)				and Other (1)				Consolidated		
		2011	2	2010		2011		2010		2011		2010		2011		2010
Net cash provided by (used in): Operating activities	\$	315	\$	(30)	\$	385	\$	925	\$	26	\$	69	\$	726	\$	964
Investing activities Financing activities		(211) (3)		89 (2)	,	1,318 (1,526)	,	844 (1,735)	,	178 (403)	•	30 (98)	_	1,285 (1,932)	. <u>.</u>	963 (1,835)
Net increase in consolidated cash													\$	79	\$	92

Business unit cash flows reflect the elimination of intersegment dividends, contributions and borrowings.

*Property-Liability* Cash provided by operating activities in the first three months of 2011 compared to cash used in operating activities in the first three months of 2010 was primarily due to lower income tax payments.

Cash used in investing activities in the first three months of 2011 compared to cash provided by investing activities in the first three months of 2010 was primarily due to higher net purchases of fixed income and equity securities, partially offset by higher net sales of fixed income and equity securities and net change in short-term investments.

Allstate Financial Lower cash provided by operating cash flows in the first three months of 2011 compared to the first three months of 2010 was primarily due to income tax refunds in the first quarter of 2010.

Higher cash provided by investing activities in the first three months of 2011 compared to the first three months of 2010 were impacted by higher net sales of fixed income securities used to fund reductions in contractholder fund liabilities, partially offset by investment collections.

Lower cash used in financing activities in the first three months of 2011 compared to the first three months of 2010 were primarily due to decreased maturities and retirements of institutional products, partially offset by lower deposits on fixed annuities.

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## Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS FOR THE THREE-MONTH PERIODS ENDED MARCH 31, 2011 AND 2010

Corporate and Other Fluctuations in the Corporate and Other operating cash flows were primarily due to the timing of intercompany settlements. Investing activities primarily relate to investments in the portfolios of Kennett Capital Holdings, LLC. Financing cash flows of the Corporate and Other segment reflect actions such as fluctuations in short-term debt, repayment of debt, proceeds from the issuance of debt, dividends to shareholders of The Allstate Corporation and share repurchases; therefore, financing cash flows are affected when we increase or decrease the level of these activities.

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### **Item 4. Controls and Procedures**

Evaluation of Disclosure Controls and Procedures. We maintain disclosure controls and procedures as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934. Under the supervision and with the participation of our management, including our principal executive officer and principal financial officer, we conducted an evaluation of the effectiveness of our disclosure controls and procedures as of the end of the period covered by this report. Based upon this evaluation, the principal executive officer and the principal financial officer concluded that our disclosure controls and procedures are effective in providing reasonable assurance that material information required to be disclosed in our reports filed with or submitted to the Securities and Exchange Commission under the Securities Exchange Act is made known to management, including the principal executive officer and the principal financial officer, as appropriate to allow timely decisions regarding required disclosure.

Changes in Internal Control over Financial Reporting. During the fiscal quarter ended March 31, 2011, there have been no changes in our internal control over financial reporting that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

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#### PART II. OTHER INFORMATION

### Item 1. Legal Proceedings

Information required for Part II, Item 1 is incorporated by reference to the discussion under the heading "Regulation and Compliance" and under the heading "Legal and regulatory proceedings and inquiries" in Note 10 of the condensed consolidated financial statements in Part I, Item 1 of this Form 10-Q.

#### Item 1A. Risk Factors

This document contains "forward-looking statements" that anticipate results based on our estimates, assumptions and plans that are subject to uncertainty. These statements are made subject to the safe-harbor provisions of the Private Securities Litigation Reform Act of 1995. We assume no obligation to update any forward-looking statements as a result of new information or future events or developments.

These forward-looking statements do not relate strictly to historical or current facts and may be identified by their use of words like "plans," "seeks," "expects," "will," "should," "anticipates," "estimates," "intends," "believes," "likely," "targets" and other words with similar meanings. These statements may address, among other things, our strategy for growth, catastrophe exposure management, product development, investment results, regulatory approvals,

market position, expenses, financial results, litigation and reserves. We believe that these statements are based on reasonable estimates, assumptions and plans. However, if the estimates, assumptions or plans underlying the forward-looking statements prove inaccurate or if other risks or uncertainties arise, actual results could differ materially from those communicated in these forward-looking statements. Risk factors which could cause actual results to differ materially from those suggested by such forward-looking statements include but are not limited to those discussed or identified in this document, in our public filings with the Securities and Exchange Commission, and those incorporated by reference in Part I, Item 1A of The Allstate Corporation Annual Report on Form 10-K for 2010.

### Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

Issuer Purchases of Equity Securities

	Total number of shares (or units)		verage price id per share	Total number of shares (or units) purchased as part of publicly announced plans or	Maximum number (or approximate dollar value) of shares (or units) that may yet be purchased under the			
Period	purchased (1)		(or unit)	programs (2)	I	olans or programs <sup>(3)</sup>		
January 1, 2011 -		·	<u>.</u>					
January 31, 2011	3,169,057	\$	31.3082	3,169,057	\$	741 million		
February 1, 2011 -								
February 28, 2011	3,303,537	\$	31.4474	3,168,600	\$	641 million		
March 1, 2011 -								
March 31, 2011	3,212,070	\$	31.5499	3,211,369	\$	540 million		
Total	9,684,664	\$	31.4359	9,549,026				

<sup>(1)</sup> In accordance with the terms of its equity compensation plans, Allstate acquired the following shares in connection with stock option exercises by employees and/or directors. The stock was received in payment of the exercise price of the options and in satisfaction of withholding taxes due upon exercise or vesting.

January: none

(3) On November 9, 2010, we announced the approval of a new share repurchase program for \$1.00 billion. This program is expected to be completed by March 31, 2012.

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### Item 6. Exhibits

(a) **Exhibits** 

An Exhibit Index has been filed as part of this report on page E-1.

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### **SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

> The Allstate Corporation (Registrant)

April 27, 2011

Bv /s/ Samuel H. Pilch Samuel H. Pilch (chief accounting officer and duly authorized officer of Registrant)

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Exhibit No.	<u>Description</u>
4	Registrant hereby agrees to furnish the Commission, upon request, with the instruments defining the rights of holders of each issue of long-term debt of the Registrant and its consolidated subsidiaries.
10.1	Offer Letter dated November 11, 2009 to Joseph P. Lacher, Jr.
10.2	Offer Letter dated September 29, 2009 to Matthew E. Winter.
10.3	Form of Option Award Agreement for awards granted on or after February 22, 2011 under The Allstate Corporation 2009 Equity

February: 134,937
March: 701

(2) Repurchases under our programs are, from time to time, executed under the terms of a pre-set trading plan meeting the requirements of Rule 10b5-1(c) of the Securities Exchange Act of 1934.

10.4	Form of Restricted Stock Unit Award Agreement for awards granted on or after February 22, 2011 under The Allstate Corporation 2009 Equity Incentive Plan.
15	Acknowledgment of awareness from Deloitte & Touche LLP, dated April 27, 2011, concerning unaudited interim financial information.
31 (i)	Rule 13a-14(a) Certification of Principal Executive Officer
31 (i)	Rule 13a-14(a) Certification of Principal Financial Officer
32	Section 1350 Certifications
101.INS	XBRL Instance Document
101.SCH	XBRL Taxonomy Extension Schema
101.CAL	XBRL Taxonomy Extension Calculation Linkbase
101.DEF	XBRL Taxonomy Extension Definition Linkbase
101.LAB	XBRL Taxonomy Extension Label Linkbase
101.PRE	XBRL Taxonomy Extension Presentation Linkbase
	E-1

Incentive Plan.

November 11, 2009

Joseph P. Lacher, Jr. 95 Drumlin Road South Glastonbury, CT 06073

#### Dear Joe:

We are excited about the prospect of you joining the Allstate team. The purpose of this letter is to officially extend to you an offer to join Allstate as President, Protection effective November 30, 2009. The terms and conditions of this offer are briefly outlined below. We are pleased to offer you this compensation and benefits package, the most important elements of which are outlined below.

### **Base Salary**

Your annualized base salary will be \$650,000 (\$54,166.67 per month) and will be paid bi-weekly. Subsequent increases in base salary, generally awarded on an annual basis, will be dependent on your performance and the performance of the company.

### **Annual Incentive Compensation**

In addition to your base salary, you will be eligible to receive incentive compensation under our annual incentive program. In this program, you will be eligible for an annual cash incentive award targeted at 125% of your base salary. Individual incentive awards are designed to reward results for corporate and personal performance. For 2009, your incentive award will be guaranteed at the target award amount pro-rated based on your hire date and payable in cash by March 15, 2010.

Additionally, subject to the terms and conditions of The Allstate Corporation 2009 Equity Incentive Plan, you will be eligible for annual awards of equity equal to 350% of your base salary. A 350% award value will be guaranteed to you for your 2010 grant subject to the approval of the Compensation & Succession Committee in February 2010. Historically, equity has been granted in the form of stock options and restricted stock units. Using a valuation formula, options are generally awarded annually at the fair market value of the common stock on the date of grant with the approval of the Board. The options generally have a ten year term and vest in equal installments over a four year period starting on the first anniversary date. The restricted stock units, which are based on market value at the time of grant, generally convert in one installment four years from the grant date and pay dividend equivalents in cash. Management is provided with the opportunity to apply discretion to the annual award amount.



1 2775 Sanders Rd A1 North Plaza·Northbrook, IL 60062·847-402-8209·ssinc@allstate.com

Exhibit 10.1

### **Signing Bonus - Equity**

In connection with your hire, you will receive a one time equity signing bonus of \$1,500,000 to be granted 65% in stock options and 35% in restricted stock units. The stock options and the restricted stock units will be granted to you on the first business day of the month following your date of hire. The stock options have a ten-year term and vest in four equal installments starting on the first anniversary of the date of grant. The option exercise price will be the closing price of a share of Allstate stock on the date of grant. The restricted stock units convert in two equal installments two and four years respectively from the grant date and pay dividend equivalents in cash.

#### **Relocation Assistance**

You will be eligible for a relocation package if you are employed with Allstate through January 1, 2010. A lump sum payment to cover such items as travel, lodging and meals for home finding, temporary living, and return trips; as well as relocation allowance to help with some of the expenses not covered under the relocation policy will be paid no later than March 15, 2011. You will be eligible for other relocation assistance including certain benefits related to home sale assistance, finding and purchasing a home in the Chicago area, and packing and moving your household goods, pursuant to the terms of the policy that is in effect. An Allstate's relocation representative will provide complete details on the relocation benefits available to you. During this transition period, you will be responsible for any expenses associated with your living arrangements in Northbrook and your commute to and from your Connecticut home.

### Vacation and Holidays

Allstate provides a Paid Time Off (PTO) bank to employees. Starting in 2010, you will be eligible for up to 25 days of PTO on an annual basis. The PTO bank can be used for vacation, personal matters, family illness and illness not covered by the short term disability (STD) plan and are intended to provide you with additional flexibility in planning your professional and personal life. In addition to PTO days, you will receive company holidays and miscellaneous time off for events such as a funerals and jury duty. For 2009, your PTO bank of 19 days will be pro-rated based upon your date of hire.

### **Executive Benefits and Perquisites**

#### **Benefits:**

You will have the opportunity to participate, subject to the express terms and conditions of the respective plans, in a comprehensive package of benefit plans. The following benefit plans are offered: Medical, Dental, Vision, Employee Life Insurance, Dependant Life Insurance, Accidental Death and Dismemberment Insurance, Long Term Disability Insurance, Health Care



2 2775 Sanders Rd A1 North Plaza·Northbrook, IL 60062·847-402-8209·ssinc@allstate.com

### Exhibit 10.1

Flexible Spending Account, Dependent Care Flexible spending Account, Purchase of PTO days, Group Critical Illness, and a Group Legal Plan.

You are eligible to participate in the medical plan on your first day of employment. Coverage under the medical plan is not subject to pre-existing limitations.

Accompanying this letter is an overview of these programs.

### Car Allowance, Tax Preparation, and Executive Physicals:

As a Senior Management Team member, you will be entitled to an annual car allowance of \$13,560 (\$1,130 per month). Additionally, other perquisites you are entitled to will include financial planning services of up to \$10,000 per year, personal tax

preparation services and executive physicals through the Allstate Executive Health Management program. Change-in-control benefits are provided pursuant to an agreement to be presented to you upon hire.

### Retirement Plan and 401(k):

You will also have the opportunity to participate in the Allstate Retirement Plan and the Allstate 401(k) Savings Plan subject to the Plan's terms and conditions. The Allstate Retirement Plan is a pension plan that is funded by Allstate and provides benefits at your retirement based on compensation and years of service with Allstate under a cash balance formula.

The Allstate 401(k) Savings Plan allows eligible employees to make pre- and after-tax deposits to their 401(k) savings accounts. Participants may be eligible for a company contribution on pre-tax deposits of up to 5% of eligible compensation, based on a two-tiered formula. The minimum amount the company will contribute annually is 50 cents for each dollar on the first three percent of eligible pre-tax compensation contributed, and 25 cents on the dollar on the next two percent of eligible pre-tax compensation contributed. The company contributions are made in the form of Allstate stock and the amount of the matching award is based on our Customer Loyalty Index.

An overview of many of the benefits provided by our total rewards program is included for your review. Additionally, you can visit our career website at <a href="https://www.allstate.jobs">www.allstate.jobs</a>.

All of our compensation and benefit programs are subject to future modifications as appropriate to help us continue to be competitive in the marketplace.

Joe, we believe you will make a critical contribution to Allstate and enjoy a challenging and rewarding career in the process. We want you to be a part of our success and share in the rewards.



3 2775 Sanders Rd A1 North Plaza·Northbrook, IL 60062·847-402-8209·ssinc@allstate.com

### Exhibit 10.1

We are delighted to extend this offer to you, and we look forward to a favorable reply. To confirm your acceptance of this offer of employment with Allstate subject to its policies, please sign and date this letter and return it in the FedEx envelope provided.

Sincerely,

/s/ Suzanne Sinclair

Suzanne Sinclair Director Allstate Talent Acquisition

ACCEPTED AND AGREED:

Name: Joseph P. Lacher, Jr.

Signature: <u>/s/ Joseph P. Lacher, Jr.</u>

Date: <u>11/13/09</u>





September 29, 2009

Matthew E. Winter 9 Farnham Park Drive Houston, TX 77024

#### Dear Matt:

We are excited about the prospect of you joining the Allstate team. The purpose of this letter is to officially extend to you an offer to join Allstate as President, Allstate Financial. The terms and conditions of this offer are briefly outlined below and are contingent upon the successful completion of your background check. We are pleased to offer you an excellent compensation and benefits package, the most important elements of which are outlined below.

#### **Base Salary**

Your annualized base salary will be \$600,000 (\$50,000 per month) and will be paid bi-weekly. Subsequent increases in base salary, generally awarded on an annual basis, will be dependent on your performance and the performance of the company.

#### **Annual Incentive Compensation**

In addition to your base salary, you will be eligible to receive incentive compensation under our annual incentive program. In this program, you will be eligible for an annual cash incentive award targeted at 125% of your base salary. Individual incentive awards are designed to reward results for corporate and personal performance. For 2009, your incentive award will be guaranteed at the target award amount pro-rated based on your hire date and payable in cash by March 15, 2010.

Additionally, subject to the terms and conditions of The Allstate Corporation 2009 Equity Incentive Plan, you will be eligible for annual awards of equity equal to 350% of your base salary. A 350% award value is guaranteed for your 2010 grant subject to the approval of the Compensation & Succession Committee in February 2010. Historically, equity has been granted in the form of stock options and restricted stock units. Using a valuation formula, options are generally awarded annually at the fair market value of the common stock on the date of grant with the approval of the Board. The options generally have a ten year term and vest in equal installments over a four year period starting on the first anniversary date. The restricted stock units, which are based on market value at the time of grant, generally convert in one installment four years from the grant date and pay dividend equivalents in cash. Management is provided with the opportunity to apply discretion to the annual award amount.

### Signing Bonus - Cash

You will be eligible to receive a one-time signing bonus of \$700,000, less applicable withholdings, payable on the pay period closest to 30 days after your date of hire. In the event that you voluntarily terminate your employment with Allstate within 24 months of your date of hire, you agree to reimburse Allstate within 30 days of the date of your termination, the entire \$700,000 cash signing bonus. Allstate may take such actions as are necessary to collect such amounts, including but not limited to retaining any amounts otherwise payable to you at the time of your termination, to the extent permitted by applicable law.

Allstate Insurance Company 2775 Sanders Road, Northbrook, IL 60062 847-402-0683 <a href="mailto:mprea@allstate.com">mprea@allstate.com</a>

Matt Winter Offer Letter September 29, 2009 Confidential

### Signing Bonus - Equity

In connection with your hire, you will receive a one time equity signing bonus equal to \$500,000 to be granted 65% in stock options and 35% in restricted stock units. The stock options and the restricted stock units will be granted to you on the first business day of the month following your date of hire. The stock options have a ten-year term and vest in four equal installments starting on the first anniversary of the date of grant. The option exercise price will be the closing price of a share of Allstate stock on the date of grant. The restricted stock units convert in one installment four years from the grant date and pay dividend equivalents in cash.

### **Relocation Assistance**

You will be eligible for a relocation package if you are employed with Allstate through January 1, 2011. A lump sum payment to cover such items as travel, lodging and meals for home finding, temporary living, and return trips, as well as a relocation allowance to help with some of the expenses not covered under the relocation policy will be paid no later than March 15, 2012. You will be eligible for other relocation assistance including certain benefits related to home sale assistance, finding and purchasing a home in the Chicago area, and the packing and moving of your household goods, pursuant to the term of the policy then in effect. An Allstate relocation representative will contact you to provide complete details on the relocation benefits available to you and who will provide relocation assistance. During the period you are

maintaining your home in Texas, you will be responsible for any expenses associated with your living arrangements in Northbrook and your commute to and from Texas.

#### Vacation and Holidays

Allstate provides a Paid Time Off (PTO) bank to employees. Starting in 2010, you will be eligible for up to 25 days of PTO on an annual basis. The PTO bank can be used for vacation, personal matters, family illness and illness not covered by the short term disability (STD) plan and is intended to provide you with additional flexibility in planning your professional and personal life. In addition to PTO days, you will receive Company holidays and miscellaneous time off for events such as a funerals and jury duty. For 2009, your PTO bank of 19 days will be prorated based upon your date of hire.

### **Employee Benefits**

You will have the opportunity to participate, subject to the express terms and conditions of the respective plans, in a comprehensive package of benefit plans. The following are offered: Medical, Dental, Vision, Employee Life Insurance, Dependent Life Insurance, Accidental Death and Dismemberment (AD&D) Insurance, Long Term Disability (LTD) Insurance, Health Care Flexible Spending Account, Dependent Care Flexible Spending Account, Buying PTO Days, Group Critical Illness, and a Group Legal Plan. You are eligible to participate in the medical plan on your first day of employment if you enroll for coverage on a timely basis. Coverage under the medical plan is not subject to pre-existing conditions limitations.

As a Senior Management Team member, you will be entitled to an annual car allowance of \$13,560 (\$1,130 per month). Additionally, other perquisites you are entitled to will include financial planning services of up to \$10,000 per year, personal tax preparation services and executive physicals through the Allstate Executive Health Management program. Change-incontrol benefits are provided pursuant to an agreement to be presented to you upon hire.

You will also have the opportunity to participate in the Allstate Retirement Plan and the Allstate

Page 2 of 3

401(k) Savings Plan subject to the Plans' terms and conditions. The Allstate Retirement Plan is a pension plan that is funded by Allstate and provides benefits at your retirement based on compensation and years of service with Allstate under a cash balance formula. The Allstate 401(k) Savings Plan allows eligible employees to make pre- and after-tax deposits to their 401 (k) savings accounts. Participants may be eligible for a Company contribution on pre-tax deposits of up to 5% of eligible compensation, based on a two-tiered formula. The minimum amount the Company will contribute annually is 50 cents for each dollar on the first three percent of eligible pre-tax compensation contributed and 25 cents on the dollar on the next two percent of eligible pre-tax compensation contributed. All Company contributions are made in the form of Allstate stock and vest at the end of three years following your date of hire.

A complete benefits package will be sent to you for your review. Additionally, you can visit our career website at <a href="www.allstate.iobs">www.allstate.iobs</a>. All of our compensation and benefit programs are subject to future modifications as appropriate to help us continue to be competitive in the marketplace.

Matt, we know you will make a critical contribution to Allstate and enjoy a challenging and rewarding career in the process. We want you to be a part of our success and share in the rewards.

We are delighted to extend this offer to you, and we look forward to a favorable reply. To confirm your acceptance of this offer of employment with Allstate subject to its policies, please sign and date this letter and return it via fax to Suzanne Sinclair at (847) 326-7639.

Sincerely,

Tom Wilson

ACCEPTED AND AGREED:

Name: Matthew E. Winter
Signature: /s/ Matthew E. Winter

Date: October 2, 2009

Name: Suzanne Sinclair

Signature: /s/ Suzanne Sinclair, Director

Date: September 29, 2009

## THE ALLSTATE CORPORATION 2009 EQUITY INCENTIVE PLAN OPTION AWARD AGREEMENT

[Addressee]

In accordance with the terms of The Allstate Corporation 2009 Equity Incentive Plan (the "Plan"), pursuant to action of the Compensation and Succession Committee of the Board of Directors, The Allstate Corporation (the "Company") hereby grants to you (the "Participant"), subject to the terms and conditions set forth in this Option Award Agreement (including Annex A hereto and all documents incorporated herein by reference) the right and option (the "Option") to purchase from the Company the number of shares of its common stock, par value \$.01 per share, set forth below:

Type of Option Granted:	Nonqualified
Number of Shares to which Option Pertains:	[]
Date of Grant:	[]
Option Exercise Price:	\$, which is the Fair Market Value on the Date of Grant
Vesting:	[] (subject to Sections 2 and 4 of Annex A)
Expiration Date:	Close of business on []
Exercise Period:	Date of Vesting through Expiration Date (subject to Section 2 of Annex A)

THIS OPTION IS SUBJECT TO FORFEITURE AS PROVIDED IN THIS OPTION AWARD AGREEMENT AND THE PLAN.

Further terms and conditions of the Award are set forth in Annex A hereto, which is an integral part of this Option Award Agreement.

All terms, provisions and conditions applicable to the Option Award Agreement set forth in the Plan and not set forth herein are hereby incorporated by reference. To the extent any provision hereof is inconsistent with a provision of the Plan, the provision of the Plan will govern. By accepting this Award as provided in the following sentence, the Participant hereby acknowledges the receipt of a copy of this Option Award Agreement including Annex A and a copy of the Prospectus and agrees to be bound by all the terms and provisions hereof and thereof. This Award and all prior Option Awards not previously accepted will be deemed accepted if the participant does not decline this Award by accessing the Fidelity NetBenefits® website at www.NetBenefits.com and selecting the "Decline Grant" option for this Award within 30 days of the Date of Grant. [Note: The following language will be added to awards for Allstate Investment Management Limited employees: Separate conditions apply to employees of Allstate Investment Management Limited.]

Thomas J. Wilson Chairman, President and Chief Executive Officer THE ALLSTATE CORPORATION

Attachment: Annex A Option Award Agreement 2.22.11

## ANNEX A

TO

## THE ALLSTATE CORPORATION 2009 EQUITY INCENTIVE PLAN OPTION AWARD AGREEMENT

<u>Further Terms and Conditions of Award</u>. It is understood and agreed that the Award of the Option evidenced by this Option Award Agreement to which this is annexed is subject to the following additional terms and conditions:

1. Exercise of Option. To the extent vested and subject to Section 2 below, the Option may be exercised in whole or in part from time to time by delivery of written notice (or other method acceptable to the Company) of exercise and payment to **Stock Option Record Office, The Allstate Corporation, 2775 Sanders Road, Ste F5, Northbrook, Illinois 60062, unless the Company advises the Participant to send the notice and payment to a different address or a designated representative. Such notice and payment must be received not later than the Expiration Date, specifying the number of shares of Stock to be purchased. The minimum number of Shares to be purchased in a partial exercise shall be the lesser of 25 shares and the number of shares remaining unexercised under this Award.** 

The Option Exercise Price shall be payable: (a) in cash or its equivalent, (b) by tendering previously acquired Stock (owned for at least six months) having an aggregate Fair Market Value at the time of exercise equal to the total Option Exercise Price, (c) by broker-assisted cashless exercise, (d) by share withholding or (e) by a combination of (a), (b), (c) and/or (d).

With respect to tax withholding required upon exercise of the Option, the Participant may elect to satisfy such withholding requirements in whole or in part, by having Stock with a Fair Market Value equal to the minimum statutory total tax which could be imposed on the transaction withheld from the shares due upon Option exercise.

- 2. <u>Termination of Employment</u>. Except as otherwise specifically provided in Section 4 below, upon the Participant's Termination of Employment, the following provisions of this Section 2 shall apply.
  - (A) If the Participant's Termination of Employment is on account of death or Disability, then the Option, to the extent not vested, shall vest, and the Option may be exercised, in whole or in part, by the Participant (or the Participant's personal representative, Beneficiary, estate or transferee, as the case may be) at any time on or before the earlier to occur of the Expiration Date of the Option and the second anniversary of the date of such Termination of Employment.
  - (B) If the Participant's Termination of Employment is on account of Retirement at the Normal Retirement Date or Early Retirement Date, to the extent the Option is vested on the date of Termination of Employment, it may be exercised, in whole or in part, by the Participant at any time on or before the earlier to occur of the Expiration Date of the Option and the fifth anniversary of the date of such Termination of Employment.

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- (C) If the Participant's Termination of Employment is on account of Retirement at the Normal Retirement Date,
- (i) any Option granted more than twelve (12) months prior to the Normal Retirement Date to the extent it is not vested, and
- (ii) a prorated portion of any Option granted within twelve (12) months of the Normal Retirement Date to the extent it is not vested (such proration to be determined by multiplying the Number of Shares to which Option Pertains by a fraction, the numerator of which is the number of days the Participant was employed since the Date of Grant and the denominator of which is 365)

shall continue to vest in accordance with its terms, and when vested, may be exercised, in whole or in part, by the Participant at any time on or before the earlier to occur of the Expiration Date of the Option and the fifth anniversary of the date of such Termination of Employment. The remaining portion of the Option that is not vested shall be forfeited.

- (D) If the Participant's Termination of Employment is on account of Retirement at the Early Retirement Date, a prorated portion of the Option (such proration to be determined by multiplying the Number of Shares to which Option Pertains by a fraction, the numerator of which is the number of days the Participant was employed since the Date of Grant and the denominator of which is the number of days during the entire vesting period, and then subtracting the number of shares already vested), shall continue to vest in accordance with its terms, and when vested, may be exercised, in whole or in part, by the Participant at any time on or before the earlier to occur of the Expiration Date of the Option and the fifth anniversary of the date of such Termination of Employment. The remaining portion of the Option that is not vested shall be forfeited.
- (E) If the Participant's Termination of Employment is for any other reason, any portion of the Option that is not vested shall be forfeited, and the Option, to the extent it is vested on the date of Termination of Employment, may be exercised, in whole or in part, by the Participant at any time on or before the earlier to occur of the Expiration Date of the Option and three months after the date of such Termination of Employment.
- (F) If the Participant's Termination of Employment is on account of Retirement at the Normal Retirement Date or Early Retirement Date and if the Participant dies after such Termination of Employment but before the date the Option must be exercised as set forth in subsections (C) and (D) above, any portion of the Option that is not vested shall vest and the Option may be exercised, in whole or in part, by the Participant's personal representative, Beneficiary, estate, or transferee, as the case may be at any time on or before the earlier to occur of the Expiration Date of the Option, the second anniversary of the date of death, and the fifth anniversary of the date of such Termination of Employment. If the Participant's Termination of Employment is for any reason other than death, Disability, Normal Retirement, or Early Retirement and if the Participant dies after such Termination of Employment but before the date the Option must be exercised as set forth in subsection (E) above, the Option, to the extent it is vested on the date of the Participant's death, may be exercised, in whole or in part, by the Participant's personal representative, Beneficiary, estate or transferee, as the case may be, at any time on or before the earliest to occur of the Expiration Date of the Option and three months after the date of Termination of Employment.

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extent vested, may be transferred by the Participant during his lifetime to any "Family Member." A transfer of the Option pursuant to this Section 3 may only be effected by the Company at the written request of a Participant and shall be effective only when recorded in the Company's record of outstanding Options. Such transferred Option may not be subsequently transferred by the transferee except by will or the laws of descent and distribution. A transferred Option shall continue to be governed by and subject to the terms and limitations of the Plan and this Option Award Agreement, and the transferee shall be entitled to the same rights as the Participant, as if no transfer had taken place. In no event shall an Option be transferred for consideration.

- 4. <u>Change of Control</u>. Except as otherwise specifically provided in a written agreement with the Company to which the Participant is a party, the Option, to the extent not vested, shall vest on the date of a Change of Control, as defined in Section 8, and the Option may be exercised in whole or in part, subject to the time periods for exercise set forth in Section 2 of this Annex A.
- 5. <u>Ratification of Actions</u>. By accepting the Award or other benefit under the Plan, the Participant and each person claiming under or through him shall be conclusively deemed to have indicated the Participant's acceptance and ratification of, and consent to, any action taken under the Plan or the Award by the Company, the Board or the Compensation and Succession Committee.
- 6. <u>Notices</u>. Any notice hereunder to the Company shall be addressed to its Stock Option Record Office and any notice hereunder to the Participant shall be addressed to him at the address specified on this Option Award Agreement, subject to the right of either party to designate at any time hereafter in writing some other address.
- 7. <u>Governing Law and Severability.</u> To the extent not preempted by Federal law, this Option Award Agreement will be governed by and construed in accordance with the laws of the State of Delaware, without regard to conflicts of law provisions. In the event any provision of the Option Award Agreement shall be held illegal or invalid for any reason, the illegality or invalidity shall not affect the remaining parts of this Option Award Agreement, and this Option Award Agreement shall be construed and enforced as if the illegal or invalid provision had not been included.
- 8. <u>Definitions</u>. In addition to the following definitions, capitalized terms not otherwise defined herein shall have the meanings given them in the Plan.

"Board Turnover" - see clause (c) of the definition of "Change of Control."

"<u>Change of Control</u>" means, except as otherwise provided at the end of this definition, the occurrence of any one or more of the following:

(a) (*Voting Power*) any Person or group (as such term is defined in Treasury Regulation Section 1.409A-3(i)(5)(v)(B)), other than a Subsidiary or any employee benefit plan (or any related trust) of the Company or any of its Subsidiaries, acquires or has acquired during the 12-month period ending on the date of the most recent acquisition by such Person or Persons, ownership of stock of the Company possessing 30% or more of the combined voting power of all Voting Securities of the Company (such a Person or group that is not a Similarly Owned Company (as defined below), a "More than 30% Owner"), except that no Change of Control shall be deemed to have occurred solely by reason of such ownership by a corporation with respect to which both more than 70% of the common stock of such corporation and Voting

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Securities representing more than 70% of the combined voting power of the Voting Securities of such corporation are then owned, directly or indirectly, by the Persons who were the direct or indirect owners of the common stock and Voting Securities of the Company immediately before such acquisition in substantially the same proportions as their ownership, immediately before such acquisition, of the common stock and Voting Securities of the Company, as the case may be (a "Similarly Owned Company"); or

- (b) (*Majority Ownership*) any Person or group (as such term is defined in Treasury Regulation Section 1.409A-3(i)(5) (v)(B)), other than a Subsidiary or any employee benefit plan (or any related trust) of the Company or any of its Subsidiaries, acquires ownership of more than 50% of the voting power of all Voting Securities of the Company or of the total fair market value of the stock of the Company (such a Person or group that is not a Similarly Owned Company, a "<u>Majority Owner</u>"), except that no Change of Control shall be deemed to have occurred solely by reason of such ownership by a Similarly Owned Company; or
- (c) (*Board Composition*) a majority of the members of the Board is replaced during any 12-month period by directors whose appointment or election is not endorsed by a majority of the members of the Board before the date of the appointment or election ("Board Turnover"); or
- (d) (*Reorganization*) the consummation of a merger, reorganization, consolidation, or similar transaction, or of a plan or agreement for the sale or other disposition of all or substantially all of the consolidated assets of the Company, or a plan of liquidation of the Company (any of the foregoing, a "<u>Reorganization Transaction</u>") that, does not qualify as an Exempt Reorganization Transaction.

Notwithstanding anything contained herein to the contrary: (i) no transaction or event shall constitute a Change of Control for purposes of this Agreement unless the transaction or event constituting the Change of Control also constitutes a change in the ownership of a corporation (as defined in Treasury Regulation Section 1.409A-3(i)(5)(v)), a change in effective control of a corporation (as defined in Treasury Regulation Section 1.409A-3(i)(5)(v)) or a change in the ownership of a substantial portion of the assets of a corporation (as

defined in Treasury Regulation Section 1.409A-3(i)(5)(vii)); and (ii) no sale or disposition of one or more Subsidiaries ("Sale Subsidiary") or the assets thereof shall constitute a Change of Control for purposes of this Agreement if the investments in and advances by the Company and its Subsidiaries (other than the Sale Subsidiaries) to such Sale Subsidiary as of immediately prior to the sale or disposition determined in accordance with Generally Accepted Accounting Principles ("GAAP") (but after intercompany eliminations and net of the effect of intercompany reinsurance) are less than 51% of the Consolidated Total Shareholders' Equity of the Company as of immediately prior to the sale or disposition. Consolidated Total Shareholders' Equity means, at any date, the total shareholders' equity of the Company and its Subsidiaries at such date, as reported in the consolidated financial statements prepared in accordance with GAAP.

"Exempt Reorganization Transaction" means a Reorganization Transaction that fails to result in (a) any Person or group (as such term is defined in Treasury Regulation Section 1.409A-3(i)(5)(v)(B)) becoming a More than 30% Owner or a Majority Owner, (b) Board Turnover, or (c) a sale or disposition to any Person or group (as such term is defined in Treasury Regulation Section 1.409A-3(i)(5)(v)(B)) of the assets of the Company that have a total Gross Fair Market Value equal to at least forty percent (40%) of the total Gross Fair Market Value of all of the assets of the Company immediately before such transaction.

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"Gross Fair Market Value" means the value of the assets of the Company, or the value of the assets being disposed of, determined without regard to any liabilities associated with such assets.

"Majority Owner" – see clause (b) of the definition of "Change of Control."

"More than 30% Owner" - see clause (a) of the definition of "Change of Control."

"Reorganization Transaction" -- see clause (d) of the definition of "Change of Control."

"Similarly Owned Company" -- see clause (a) of the definition of "Change of Control."

"<u>Voting Securities</u>" of a corporation means securities of such corporation that are entitled to vote generally in the election of directors of such corporation.

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# THE ALLSTATE CORPORATION 2009 EQUITY INCENTIVE PLAN RESTRICTED STOCK UNIT AWARD AGREEMENT

[Date]

[Name] [Address] [City]

Number of RSUs Granted:

In accordance with the terms of The Allstate Corporation 2009 Equity Incentive Plan (the "Plan"), pursuant to action of the Compensation and Succession Committee of the Board of Directors, The Allstate Corporation (the "Company") hereby grants to you (the "Participant"), subject to the terms and conditions set forth in this Restricted Stock Unit Award Agreement (including Annex A hereto and all documents incorporated herein by reference), Restricted Stock Units ("RSUs"), as set forth below. Each RSU corresponds to one share of Stock. An RSU is an unfunded and unsecured promise to deliver one share of Stock on the Conversion Date or as otherwise provided herein. Until such delivery, you have only the rights of a general unsecured creditor of the Company and not as a stockholder with respect to the shares of Stock underlying your RSUs.

D	Date of Grant:		
Pe	eriod of Restriction:	[] (subject to Sections 2 and 3 of Annex A)	
С		Each RSU will convert to one share of Stock on the day following the date the restrictions lapse with respect to that RSU.	
_	Dividend quivalent Right:	Each RSU shall include a right to Dividend Equivalents.	
RSUs ARE SUBJECT TO FORFEITURE AS PROVIDED IN THIS RESTRICTED STOCK UNIT AWARD AGREEMENT AND THE PLAN.			
F	Further terms and conditions of the Award are set forth in Annex A hereto, which is an integral part of this RSU Award Agreement.		
RSU Award A	Agreement 2 22 11	1	

Exhibit 10.4

All terms, provisions, and conditions applicable to the Restricted Stock Unit Award set forth in the Plan and not set forth herein are hereby incorporated by reference herein. To the extent any provision hereof is inconsistent with a provision of the Plan, the provisions of the Plan will govern. By accepting this Award as provided in the following sentence, the Participant hereby acknowledges the receipt of a copy of this RSU Award Agreement including Annex A and a copy of the Prospectus and agrees to be bound by all the terms and provisions hereof and thereof. This Award and all prior RSU Awards not previously accepted will be deemed accepted if the participant does not decline this Award by accessing the Fidelity NetBenefits® website at www.NetBenefits.com and selecting the "Decline Grant" option for this Award within 30 days of the Date of Grant. [Note: The following language will be added to awards for Allstate Investment Management Limited employees: Separate conditions apply to employees of Allstate Investment Management Limited.]

Thomas J. Wilson Chairman, President and Chief Executive Officer THE ALLSTATE CORPORATION

Attachment: Annex A

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ANNEX A

TO

THE ALLSTATE CORPORATION 2009 EQUITY INCENTIVE PLAN

### RESTRICTED STOCK UNIT AWARD AGREEMENT

<u>Further Terms and Conditions of Award</u>. It is understood and agreed that the Award of RSUs evidenced by the RSU Award Agreement to which this is annexed is subject to the following additional terms and conditions:

- 1. <u>Tax Withholding</u>. With respect to the minimum statutory tax withholding required upon the lapse of restrictions on the RSUs, the Participant may elect to satisfy such withholding requirements by tender of previously-owned shares of Stock or by having the Company withhold shares of Stock upon the Conversion Date.
- 2. <u>Termination of Employment</u>. Except as otherwise specifically provided in Section 3 below, upon the Participant's Termination of Employment, all unvested RSUs shall be treated as follows:
  - (A) If the Participant's Termination of Employment is on account of death or Disability, then all unvested RSUs shall immediately become nonforfeitable and the restrictions with respect to the RSUs shall lapse as of the date of such Termination of Employment.
    - (B) If the Participant's Termination of Employment is on account of Retirement at the Normal Retirement Date,
      - (i) any unvested RSUs granted more than twelve (12) months prior to the Normal Retirement Date, and
    - (ii) a prorated portion of any unvested RSUs granted within twelve (12) months of the Normal Retirement Date (such proration to be determined by multiplying the Number of RSUs Granted by a fraction, the numerator of which is the number of days the Participant was employed since the Date of Grant and the denominator of which is 365)

will remain subject to the restriction period set forth on the first page of this RSU Award Agreement. The remaining portion of the RSUs that do not remain subject to the restriction period shall be forfeited.

- (C) If the Participant's Termination of Employment is on account of Retirement at the Early Retirement Date, a prorated portion of the RSUs (such proration to be determined by multiplying the Number of RSUs Granted by a fraction, the numerator of which is the number of days the Participant was employed since the Date of Grant and the denominator of which is the number of days during the entire Period of Restriction, and then subtracting the number of RSUs already converted), will remain subject to the restriction period set forth on the first page of this RSU Award Agreement. The remaining portion of the RSUs that do not remain subject to the restriction period shall be forfeited.
- (D) If the Participant's Termination of Employment is on account of any other reason, then all unvested RSUs shall be forfeited as of the end of the day of such Termination of Employment.

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- (E) If the Participant's Termination of Employment is on account of Retirement at the Normal Retirement Date or Early Retirement Date and if the Participant dies after such Termination of Employment but before the end of the restriction period, then all unvested RSUs that remain subject to the restriction period shall immediately become nonforfeitable and the restrictions with respect to the RSUs shall lapse as of the date of death.
- 3. <u>Change of Control</u>. Except as otherwise specifically provided in a written agreement with the Company to which the Participant is a party, the unvested RSUs shall become nonforfeitable and the restrictions to which the RSUs are then subject shall immediately lapse on the date of a Change of Control, as defined in Section 9.
- 4. <u>Conversion Date</u>. Unless otherwise determined by the Board, a Participant shall be entitled to delivery of shares of Stock that underlie the RSUs then outstanding on the day following the date the restrictions lapse with respect to such RSU.
- 5. <u>Dividend Equivalent Right</u>. Each RSU entitles a Participant to receive a cash amount (less applicable withholding) equal to the sum of all regular dividend payments as would have been made in respect of each share of Stock underlying such RSUs if the Participant were the holder of such shares during the Period of Restriction. The dividend equivalent payments will accrue during the Period of Restriction for the underlying RSUs and will be paid within 30 days of the Conversion Date of such RSUs.

Dividend equivalent payments shall be made only with respect to such RSUs that were outstanding on the applicable dividend record date.

- 6. <u>Ratification of Actions</u>. By accepting the RSU Award or other benefit under the Plan, the Participant and each person claiming under or through him shall be conclusively deemed to have indicated the Participant's acceptance and ratification of, and consent to, any action taken under the Plan or the RSU Award by the Company, the Board, or the Compensation and Succession Committee.
- 7. <u>Notices</u>. Any notice hereunder to the Company shall be addressed to its Stock Option Record Office and any notice hereunder to the Participant shall be addressed to him or her at the address specified on this RSU Award Agreement, subject to the right of either party to designate at any time hereafter in writing some other address.
- 8. <u>Governing Law and Severability</u>. To the extent not preempted by Federal law, the RSU Award Agreement will be governed by and construed in accordance with the laws of the State of Delaware, without regard to conflicts of law provisions. In the event any provision of this RSU Award Agreement shall be held illegal or invalid for any reason, the illegality or invalidity shall not affect the remaining parts of this

RSU Award Agreement, and this RSU Award Agreement shall be construed and enforced as if the illegal or invalid provision had not been included.

9. <u>Definitions</u>. In addition to the following definitions, capitalized terms not otherwise defined herein shall have the meanings given them in the Plan.

"Board Turnover" - see clause (c) of the definition of "Change of Control."

"<u>Change of Control</u>" means, except as otherwise provided at the end of this definition, the occurrence of any one or more of the following:

(a) (Voting Power) any Person or group (as such term is defined in Treasury Regulation Section

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- 1.409A-3(i)(5)(v)(B)), other than a Subsidiary or any employee benefit plan (or any related trust) of the Company or any of its Subsidiaries, acquires or has acquired during the 12-month period ending on the date of the most recent acquisition by such Person or Persons, ownership of stock of the Company possessing 30% or more of the combined voting power of all Voting Securities of the Company (such a Person or group that is not a Similarly Owned Company (as defined below), a "More than 30% Owner"), except that no Change of Control shall be deemed to have occurred solely by reason of such ownership by a corporation with respect to which both more than 70% of the common stock of such corporation and Voting Securities representing more than 70% of the combined voting power of the Voting Securities of such corporation are then owned, directly or indirectly, by the Persons who were the direct or indirect owners of the common stock and Voting Securities of the Company immediately before such acquisition in substantially the same proportions as their ownership, immediately before such acquisition, of the common stock and Voting Securities of the Company, as the case may be (a "Similarly Owned Company"); or
- (b) (*Majority Ownership*) any Person or group (as such term is defined in Treasury Regulation Section 1.409A-3(i)(5)(v)(B)), other than a Subsidiary or any employee benefit plan (or any related trust) of the Company or any of its Subsidiaries, acquires ownership of more than 50% of the voting power of all Voting Securities of the Company or of the total fair market value of the stock of the Company (such a Person or group that is not a Similarly Owned Company, a "<u>Majority Owner</u>"), except that no Change of Control shall be deemed to have occurred solely by reason of such ownership by a Similarly Owned Company; or
- (c) (*Board Composition*) a majority of the members of the Board is replaced during any 12-month period by directors whose appointment or election is not endorsed by a majority of the members of the Board before the date of the appointment or election ("Board Turnover"); or
- (d) (*Reorganization*) the consummation of a merger, reorganization, consolidation, or similar transaction, or of a plan or agreement for the sale or other disposition of all or substantially all of the consolidated assets of the Company, or a plan of liquidation of the Company (any of the foregoing, a "<u>Reorganization Transaction</u>") that, does not qualify as an Exempt Reorganization Transaction.

Notwithstanding anything contained herein to the contrary: (i) no transaction or event shall constitute a Change of Control for purposes of this Agreement unless the transaction or event constituting the Change of Control also constitutes a change in the ownership of a corporation (as defined in Treasury Regulation Section 1.409A-3(i)(5)(vi)), a change in effective control of a corporation (as defined in Treasury Regulation Section 1.409A-3(i)(5)(vi)) or a change in the ownership of a substantial portion of the assets of a corporation (as defined in Treasury Regulation Section 1.409A-3(i)(5)(vii)); and (ii) no sale or disposition of one or more Subsidiaries ("Sale Subsidiary") or the assets thereof shall constitute a Change of Control for purposes of this Agreement if the investments in and advances by the Company and its Subsidiaries (other than the Sale Subsidiaries) to such Sale Subsidiary as of immediately prior to the sale or disposition determined in accordance with Generally Accepted Accounting Principles ("GAAP") (but after intercompany eliminations and net of the effect of intercompany reinsurance) are less than 51% of the Consolidated Total Shareholders' Equity of the Company as of immediately prior to the sale or disposition. Consolidated Total Shareholders' Equity means, at any date, the total shareholders' equity of the Company and its Subsidiaries at such date, as reported in the consolidated financial statements prepared in accordance with GAAP.

"Exempt Reorganization Transaction" means a Reorganization Transaction that fails to result in (a) any Person or group (as such term is defined in Treasury Regulation Section 1.409A-3(i)(5)(v)(B)) becoming a More than 30% Owner or a Majority Owner, (b) Board Turnover, or (c) a sale or disposition to any Person or group (as such term is defined in Treasury Regulation Section

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1.409A-3(i)(5)(v)(B)) of the assets of the Company that have a total Gross Fair Market Value (as defined below) equal to at least forty percent (40%) of the total Gross Fair Market Value of all of the assets of the Company immediately before such transaction.

"Gross Fair Market Value" means the value of the assets of the Company, or the value of the assets being disposed of, determined without regard to any liabilities associated with such assets.

- "Majority Owner" see clause (b) of the definition of "Change of Control."
- "More than 30% Owner" see clause (a) of the definition of "Change of Control."
- "Reorganization Transaction" see clause (d) of the definition of "Change of Control."
- "Similarly Owned Company" see clause (a) of the definition of "Change of Control."

"<u>Voting Securities</u>" of a corporation means securities of such corporation that are entitled to vote generally in the election of directors of such corporation.

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The Allstate Corporation 2775 Sanders Road Northbrook, IL 60062

We have reviewed, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the unaudited interim financial information of The Allstate Corporation and subsidiaries (the "Company") for the three-month periods ended March 31, 2011 and 2010, as indicated in our report dated April 27, 2011; because we did not perform an audit, we expressed no opinion on that information.

We are aware that our report referred to above, which is included in your Quarterly Report on Form 10-Q for the quarter ended March 31, 2011, is incorporated by reference in the following Registration Statements:

Form S-3 Registration Statement Nos.	Form S-8 Registration Statement Nos.
333-34583	33-77928
333-159071	33-93762
	33-99136
	333-04919
	333-16129
	333-40283
	333-60916
	333-120343
	333-120344
	333-134242
	333-134243
	333-144691
	333-144692
	333-158581
	333-159343

We also are aware that the aforementioned report, pursuant to Rule 436(c) under the Securities Act of 1933, is not considered a part of the Registration Statement prepared or certified by an accountant or a report prepared or certified by an accountant within the meaning of Sections 7 and 11 of that Act.

/s/ Deloitte & Touche LLP

Chicago, Illinois April 27, 2011 CERTIFICATIONS EXHIBIT 31 (i)

- I, Thomas J. Wilson, certify that:
- 1. I have reviewed this quarterly report on Form 10-Q of The Allstate Corporation;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
- a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
- b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
- c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
- d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
- a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
- b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

April 27, 2011

/s/ Thomas J. Wilson

Thomas J. Wilson Chairman of the Board, President and Chief Executive Officer

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CERTIFICATIONS EXHIBIT 31 (i)

- I, Don Civgin, certify that:
- 1. I have reviewed this quarterly report on Form 10-Q of The Allstate Corporation;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
- a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
- b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
- c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
- d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and

- 5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
- a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
- b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

April 27, 2011

/s/ Don Civgin

Don Civgin Executive Vice President and Chief Financial Officer

#### **SECTION 1350 CERTIFICATIONS**

Each of the undersigned hereby certifies that to his knowledge the quarterly report on Form 10-Q for the fiscal period ended March 31, 2011 of The Allstate Corporation filed with the Securities and Exchange Commission fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934 and that the information contained in such report fairly presents, in all material respects, the financial condition and result of operations of The Allstate Corporation.

April 27, 2011

/s/ Thomas J. Wilson Thomas J. Wilson Chairman of the Board, President and Chief Executive Officer

/s/ Don Civgin
Don Civgin
Executive Vice President and Chief Financial Officer